

## Fujitsu announces strategic realignment for its service business in Germany

**Tokyo/Munich, November 15, 2023** – Fujitsu today announced a significant shift in Germany to support its global strategy by placing digital innovation and sustainability transformation at the forefront of its service business.

A new organization under the umbrella of the Fujitsu Group will deliver a streamlined services portfolio (1) for customers in the country, which will now focus on three core pillars:

1. **Fujitsu Uvance:** Sustainability transformation lies at the heart of Fujitsu's business vision. Fujitsu is dedicated to acting as a driving force in creating a more sustainable world. Fujitsu's portfolio of Uvance solutions demonstrate strategic commitment to integrating this principle into its core business, offering customers the tools and expertise they need to embark on their sustainability journeys.
2. **Digital Application Business:** Fujitsu is also venturing into a new realm of digital application services for the German market. By embracing emerging technologies, the company will provide innovative solutions to help customers navigate the digital landscape and harness its potential for growth.
3. **Public Cloud Solutions:** Fujitsu is set to become a leader in providing cutting-edge public cloud solutions. This move empowers the company to deliver dynamic, scalable, and efficient cloud services that meet the ever-evolving needs of its customers.

To accelerate its move toward this new business model, Fujitsu has signed an agreement with [AEQUITA](#), a German industrial group, regarding the acquisition of Fujitsu Services GmbH and the related portfolio of offerings (2). With a strong understanding of Fujitsu's existing business model, AEQUITA is committed to improving the services portfolio elements acquired from Fujitsu, while ensuring that current customers continue to enjoy the seamless provision of services and collaborating with Fujitsu as necessary to maintain business continuity and service quality.

### Notes

1. **Fujitsu's streamlined service portfolio:**

The services offering for Germany will consist of: Business applications services and solutions, including Hybrid IT services, Digital Transformation services, as well as Enterprise Platform Services based on BS2000 ecosystem.

2. **Related portfolio of offerings:**

Private cloud solutions, managed services for on-premise customer environments, and other managed service solutions, including network and operation will be continued based on existing data centers in the Frankfurt area.

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## **About Fujitsu**

Fujitsu's purpose is to make the world more sustainable by building trust in society through innovation. As the digital transformation partner of choice for customers in over 100 countries, our 124,000 employees work to resolve some of the greatest challenges facing humanity. Our range of services and solutions draw on five key technologies: Computing, Networks, AI, Data & Security, and Converging Technologies, which we bring together to deliver sustainability transformation. Fujitsu Limited (TSE:6702) reported consolidated revenues of 3.7 trillion yen (US\$28 billion) for the fiscal year ended March 31, 2023 and remains the top digital services company in Japan by market share. Find out more: [www.fujitsu.com](http://www.fujitsu.com)

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