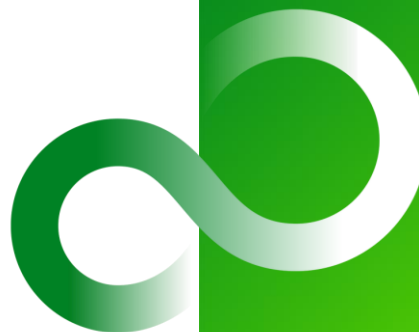



**3Q
FY2023**

Consolidated Financial Results

January 31, 2024

Fujitsu Limited



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Financial Results for 3Q FY2023 (Adjusted)

FY 2023 First 9 Months Results: Overview



(Billions of yen)			
Service Solutions			
Revenue	1,522.0	vs LY	+12.9%
Adjusted Operating Profit	116.3	vs LY	+61.8
Total			
Revenue	2,642.7	vs LY	+1.7%
Adjusted Operating Profit	118.8	vs LY	-32.9

Note: vs LY is excluding impact of restructuring

Service Solutions

- | Continued strong performance, especially in Japan. Revenue grew by 12.9%.
 - » Strong growth from orders of 16%
 - » Fujitsu Uvance grew by 1.67 times
- | In addition to the effects of higher revenue, our profitability improvements are proceeding as forecast, resulting in an increase in operating profit by more than 2 times that of the previous year

Consolidated total

- | Consolidated results were higher revenue and lower operating profit from continuing weak demand for Hardware Solutions and Device Solutions

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I will start by presenting our financial highlights for the first nine months of fiscal 2023. The most important segment is Service Solutions, Revenue in this segment was 1,522.0 billion yen, an increase of 12.9%, excluding the impact of the PFU restructuring. Primarily for business in Japan, there was also a strong increase in orders and revenue. Results were driven by demand related to digital transformation and modernization projects.

Adjusted operating profit was 116.3 billion yen, an increase of 61.8 billion yen compared to the same period last year. In addition to the impact of higher revenue, progress was made as expected in improving profitability, such as by transforming the delivery of services. This resulted in an operating profit more than twice as high than that of the prior year.

On the other hand, there was a pullback from the previous year's strong demand for hardware solutions and network products. In addition, demand for device solutions has been decreasing since the second half of last year.

Total consolidated revenue was 2,642.7 billion yen, an increase of 1.7% excluding the impact of restructurings. Adjusted operating profit was 118.8 billion yen, a decline of 32.9 billion yen from the prior year.

Business Segment Information (9 Months)



(Billions of yen)

		9 Months FY2022	9 Months FY2023	Change	(%)
Service Solutions	Revenue	1,386.5	1,522.0	135.4	9.8
	Excl. Impact of restructuring	1,347.9	1,522.0	174.1	12.9
	Impact of restructuring	38.6	-	-38.6	-
	Adj. Operating Profit	54.4	116.3	61.8	113.6
Hardware Solutions	Revenue	795.9	748.0	-47.9	-6.0
	Adj. Operating Profit	56.9	37.1	-19.7	-34.7
Ubiquitous Solutions	Revenue	204.0	197.5	-6.4	-3.2
	Adj. Operating Profit	5.8	16.7	10.9	187.7
Device Solutions	Revenue	304.3	212.4	-91.8	-30.2
	Adj. Operating Profit	70.9	12.7	-58.2	-82.1
Inter-segment Elim./Corporate	Revenue	-54.2	-37.4	16.7	-
	Adj. Operating Profit	-36.4	-64.1	-27.7	-
Total	Revenue	2,636.7	2,642.7	5.9	0.2
	Adj. Operating Profit*	151.7	118.8	-32.9	-21.7
	(%)	[5.8%]	[4.5%]	[-1.3%]	

* Adjusted operating profit: an indicator of the real profits from the business, in which one-time gains or losses from such activities as business restructurings, acquisitions or divestitures, and institutional changes are subtracted from operating profit.

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Page 4 shows an overview of the financial results for each business segment. This page shows an overall view of the segments, and I will discuss the results for each segment starting with the next slide.

At the very top is Service Solutions, our most important segment, which continued to increase in size while also improving profitability. Excluding PFU, which had been included in consolidated results through the first half of the previous year, total cumulative revenue from continuing operations for the first nine months increased by 174.1 billion yen. Operating profit also increased by 13.6% compared to the prior year.

On the other hand, revenue and profit in Hardware Solutions, which includes network products, and Device Solutions, which both performed well in the prior year, decreased.

In Inter-segment Eliminations and Corporate, we are pursuing a plan of increasing growth investments to achieve growth over the medium and long-term.

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Business Segment Information (Adjusted)

The following pages show results for each business segment.

	9 Months FY2022	9 Months FY2023	Change	(%)
Revenue	1,386.5	1,522.0	135.4	9.8
Excl. Impact of restructuring	1,347.9	1,522.0	174.1	12.9
[Fujitsu Uvance]	[147.9]	[247.3]	[99.4]	[67.2]
Impact of restructuring	38.6	-	-38.6	-
Adjusted Operating Profit	54.4	116.3	61.8	113.6
[Adj. Operating profit margin]	[3.9%]	[7.6%]	[3.7%]	

Revenue

- Very solid growth in DX and modernization deals in Japan
- Revenue for Fujitsu Uvance grew 67% from the prior year

Adjusted operating profit

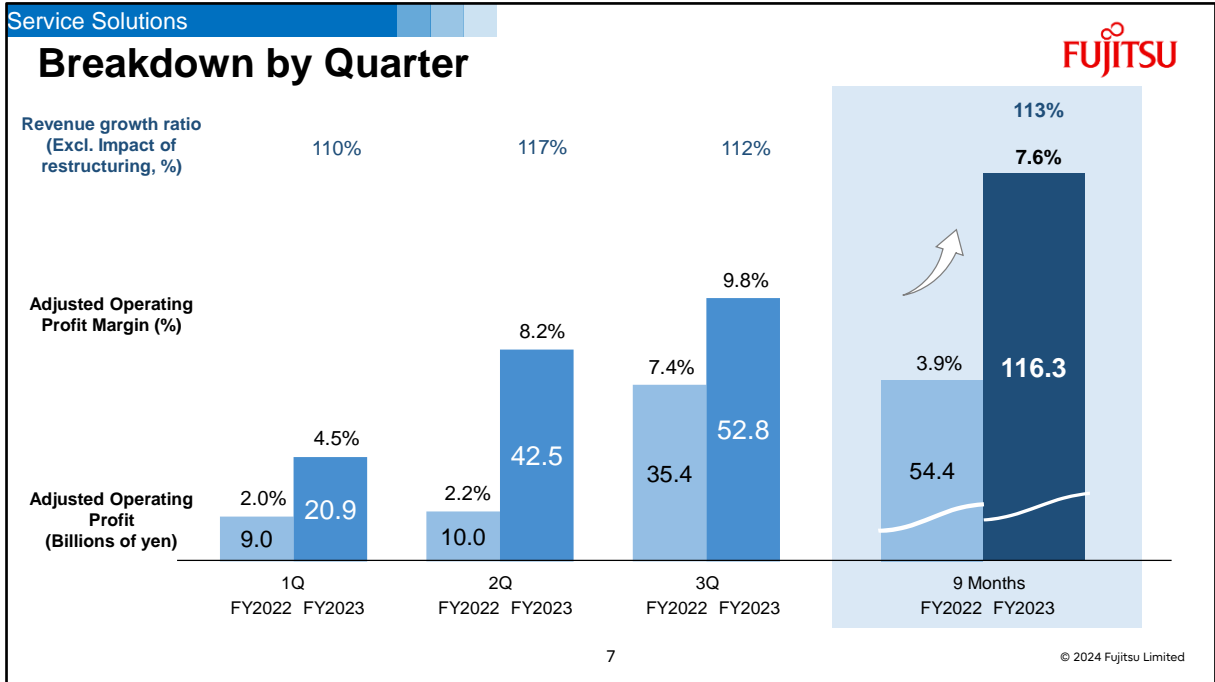
- Steady progress in profitability improvements, in addition to the benefit of higher revenue
- Adjusted operating profit increased by over 2 times from the previous year, even with higher Fujitsu Uvance-related investments

First I will discuss Service Solutions.

Cumulative revenue for the first nine months was 1,522.0 billion yen, which, on a continuing operations basis, represented an increase of 12.9% from the prior year. For customers both inside and outside Japan, there was an acceleration in DX initiatives as well as sustainable transformation initiatives. As a result, there was greater demand for consulting services, modernization projects, and cloud migration support. Fujitsu Uvance benefited from this robust demand, with a 67% increase in revenue.

Adjusted operating profit was 116.3 billion yen, up 61.8 billion yen from the prior year. Although we increased growth investments related to Fujitsu Uvance, operating profit rose significantly because of the impact of strongly higher revenue and measures to improve profitability.

I will shortly explain the contributing factors of this increase in profits with a waterfall chart.



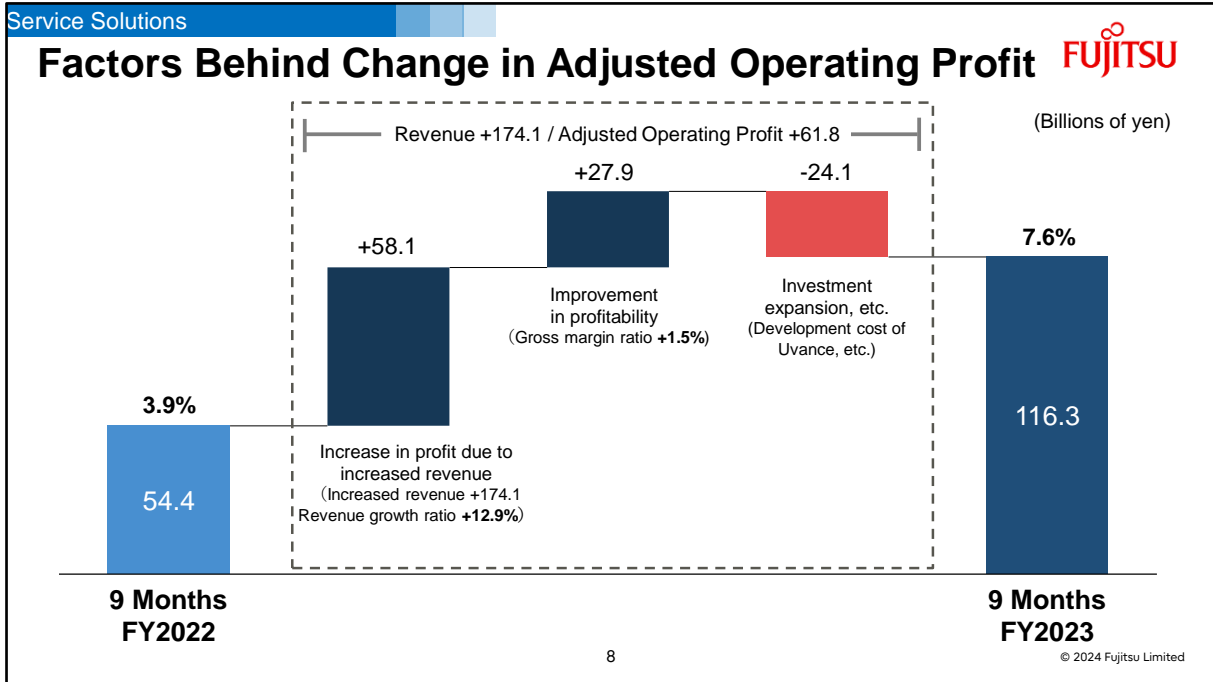
Page 7. First I will touch upon the breakdown of results by quarter.

On top, shown in bright blue, growth in revenue was 10% in the first quarter, 17% in the second quarter, and 12% in the third quarter, resulting in 13% growth for the first nine months and a continuation of solid results as expected.

The blue bars show adjusted operating profit.

Adjusted operating profit was 4.5% in the first quarter, 8.2% in the second quarter, and 9.8% in the third quarter, showing a steady increase. Adjusted operating profit for the first nine months was 7.6%, reaching a level twice as high as the prior year.

In addition to the impact of higher revenue, we are pursuing progress in profitability improvements.



This chart shows the factors that caused increases or decreases in adjusted operating profit in the first nine months in Service Solutions compared to the prior year.

On the far left, adjusted operating profit for the first nine months of fiscal 2022 was 54.4 billion yen.

The first factor is an increase of 58.1 billion yen in adjusted operating profit from the impact of higher revenue. In part because of a solid increase in revenue in Fujitsu Uvance, overall revenue rose by 12.9%.

The second factor is an increase of 27.9 billion yen from improved profitability. We continue to make progress in initiatives to improve productivity, such as the expanded use of Global Delivery Centers and standardization in development work. Although there is an impact from the increase in labor costs, the improvement in profitability fully covers these costs.

The third factor is a decline of 24.1 billion yen from higher expenses, primarily investments in growth areas. As we projected, we actively made growth investments, including investments in the development of Fujitsu Uvance offerings, employee training and development, and enhanced security.

Adding these up, cumulative adjusted operating profit for Service Solutions in the first nine months of fiscal 2023 was 116.3 billion yen.

Orders in Japan

Significant growth of 16%, primarily an expansion of DX and modernization deals

	FY2022				FY2023			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	9 Months
Japan	111%	105%	100%	112%	118%	118%	115%	116%
Private Enterprise Business [Manufacturing & Distribution & Retail]	108%	105%	101%	109%	107%	115%	102%	107%
Finance Business [Finance & Insurance]	103%	102%	103%	110%	124%	123%	117%	121%
Public&Healthcare [Government & Local government & Healthcare]	113%	97%	102%	108%	134%	105%	130%	126%
Mission Critical and others [Mission Critical & National Security & others]	118%	124%	91%	128%	92%	135%	123%	115%

I will now provide supplemental information on each of the factors in the previous waterfall chart.

First is the status of orders, which lead to the increase in revenue. This page shows orders in Japan.

Continuing from the first half, orders in in Japan remained solid, increasing by 16% in the first nine month compared to the prior year. I will now comment on each industry segment.

First is the Private Enterprise Business segment, in which orders were up 7% from the prior year. Growth was driven by orders in the manufacturing, mobility, and retailing and distribution sectors, primarily for modernization projects.

Orders were up 21% in the Finance Business segment.

In addition to deals to upgrade mission critical systems for megabank and insurance institutions, we also won modernization project deals, resulting in a significant increase in orders compared to the prior year.

In the Public and Healthcare segment, orders were up 26%.

In the third quarter, we received multiple orders for system upgrades from government agencies and ministries, resulting in solid growth.

Among customers in the healthcare industry, we are also seeing strong investments in electronic medical record systems and healthcare information systems.

In the Mission Critical and other segment, orders were up 15%.

Continuing on the first half, orders benefited from multiple large projects in the national security field.

Due to sustained, robust demand from the first half of the fiscal year, , the order backlog of our business in Japan is increasing, which will lead to higher revenue in the fourth quarter and next fiscal year.

Orders in Regions (International)

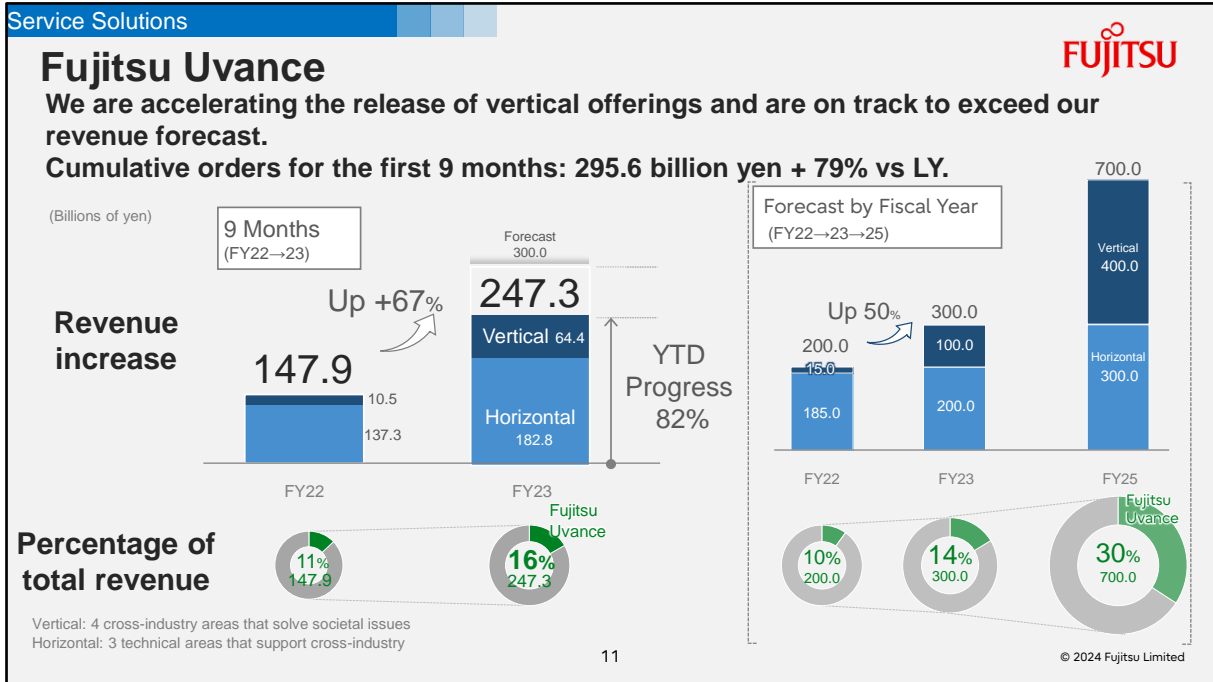
Solid growth globally in Fujitsu Uvance business

	FY2022				FY2023			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	9 Months
Europe	101%	170%	85%	75%	104%	61%	164%	99%
Americas	99%	87%	87%	88%	137%	247%	66%	135%
Asia Pacific	93%	130%	242%	111%	117%	84%	47%	83%

Page 10 shows the orders in Regions (International).
The Fujitsu Uvance business is solidly expanding globally.

Orders for the Europe region for the first nine months of the year declined by 1%, reflecting large-scale project wins concentrated in the third quarter. Orders in the Americas region increased by 35%, a big rise over the prior year, as we won multiple private sector Business Application deals.

Orders for the Asia Pacific region were down by 17%. There was a pullback from the large-scale public sector deals in the prior year, resulting in the decline.



Page 11 shows the progress of Fujitsu Uvance, which we are positioning as the most vital area for the growth of our business and the transformation of our business portfolio.

Fujitsu Uvance consists of a total of seven key focus areas, including four Vertical Areas, which are cross-industry areas that focus on the solution of societal issues, and three Horizontal Areas, which are technical platforms that support the Vertical Areas.

In the first nine months of fiscal 2023, we released roughly 40 new offerings, resulting in a total of 110 offerings at present. We are accelerating the release of offerings in Vertical Areas, in particular.

Overall revenue for the first nine months was 247.3 billion yen, up 67% from the prior year. Business is progressing at a pace that should exceed our Fujitsu Uvance revenue target for the full year of 300 billion yen.

Fujitsu Uvance now accounts for 16% of total revenue in the Service Solutions segment, up from 11% in the prior year.


In our medium term management plan, we are seeking to achieve revenue of 700 billion yen, representing 30% of total revenue in fiscal 2025.

Orders leading to revenue are now 295.6 billion yen, up 79% from the prior year. High demand is continuing from what we call the “3S” Business Applications, consisting primarily of SAP, ServiceNow, and Salesforce, and we expect to build on our business in these areas in the fourth quarter and fiscal 2024.

Improvement in Profitability and Growth Investments

Improvement in profitability +27.9 billion yen

Trends in gross margin

9 Months FY2022	9 Months FY2023	vs LY
31.8%	33.3%	1.5% 

Global Delivery Centers utilization ratio

(Utilization of Offshore)



FY22 11%
FY23 9 Months 13%
(FY25 Forecast 18%)

Investment expansion -24.1 billion yen



Development expenses for offerings



Development of highly-skilled human resources, expansion of reskilling program, talent recruitment



Increased security and IT infrastructure

In addition to development standardization, automation, and in-house manufacturing, the profitability of domestic services has steadily improved through the use of offshore services.

Making aggressive investments in our growth

On page 12 I would like to comment on profitability improvements and the status of growth investments.

Profitability increased by 27.9 billion yen, and the gross margin improved by 1.5 percentage points.

We are making steady progress in the standardization of development work, automation, the expansion of insourcing, and use of offshoring through our Japan Global Gateway and our Global Delivery Centers.

Growth investments and expenses increased by 24.1 billion yen.

We continued to proactively invest in areas directly related to business growth, such as the development of Fujitsu Uvance offerings, investments needed to develop specialist human resources, and investments to strengthen our security.

This concludes my supplemental explanation of the increases and decreases in profit outlined in the chart on page 8.

Breakdown by sub-segment

		(Billions of yen)			
		9 Months FY2022	9 Months FY2023	Change	(%)
Service Solutions	Revenue	1,386.5	1,522.0	135.4	9.8
	Excl. Impact of restructuring	1,347.9	1,522.0	174.1	12.9
	Impact of restructuring	38.6	-	-38.6	-
	Adjusted Operating Profit	54.4	116.3	61.8	113.6
	[%]	[3.9%]	[7.6%]	[3.7%]	
Global Solutions	Revenue	279.8	331.5	51.6	18.4
	Adjusted Operating Profit	-13.4	-3.3	10.1	-
	[%]	[-4.8%]	[-1.0%]	[3.8%]	
Regions (Japan)	Revenue	828.9	886.3	57.3	6.9
	Excl. Impact of restructuring	790.3	886.3	96.0	12.2
	Impact of restructuring	38.6	-	-38.6	-
	Adjusted Operating Profit	73.2	122.8	49.6	67.7
	[%]	[8.8%]	[13.9%]	[5.1%]	
Regions (International)	Revenue	414.5	445.6	31.1	7.5
	Adjusted Operating Profit	-5.3	-3.2	2.1	-
Intra-seg. Elim	Revenue	-136.8	-141.5	-4.6	-

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I will briefly touch on the status of each sub-segment in Service Solutions.

First is Global Solutions. Revenue was 331.5 billion yen, up 18.4% from the prior year. On an adjusted basis, the sub-segment posted an operating loss of 3.3 billion yen, but it is an improvement of 10.1 billion yen compared to the loss in the prior year.

Growth of Fujitsu Uvance was faster than anticipated, and large-scale sales of software supporting modernization drove revenue growth.

We are currently in a phase of making aggressive growth investments, but in addition to the impact of higher revenue, profitability is also steadily improving, which resulted in a large decline in losses.

In Regions (Japan), revenue from continuing operations was 886.3 billion yen, up 12.2% from the previous year.

The adjusted operating profit was 122.8 billion yen, an increase of 49.6 billion yen.

DX business deals and upgrades of mission critical systems are increasing in a wide range of sectors, primarily in the public and health care sectors.

In addition to the impact of higher revenue, we made steady progress in improving profitability.

In Regions (International), operating profit was 445.6 billion yen, up 7.5% against the backdrop of the expansion of Fujitsu Uvance and the impact of foreign exchange movements.

On an adjusted basis, the sub-segment posted an operating loss of 3.2 billion yen, a reduction in the loss by 2.1 billion yen from the previous year.

In terms of profitability, conditions continue to be difficult, primarily in Europe.

We will steadily transform our business portfolio to accelerate the improvement in our profitability.

Hardware Solutions



	9 Months FY2022	9 Months FY2023	(Billions of yen)	
			Change	(%)
Revenue	795.9	748.0	-47.9	-6.0
System Products	611.7	629.1	17.4	2.9
Network Products	184.2	118.9	-65.3	-35.5
Adjusted Operating Profit	56.9	37.1	-19.7	-34.7
[Adj. Operating profit margin]	[7.2%]	[5.0%]	[-2.2%]	

System Products

- Higher revenue, mainly from foreign exchange movements

Network Products

- Pull-back from prior year's strong demand for both mobile systems and photonics
- Higher development spending for the next growth cycle

Ubiquitous Solutions

	9 Months FY2022	9 Months FY2023	(Billions of yen)	
			Change	(%)
Revenue	204.0	197.5	-6.4	-3.2
Adjusted Operating Profit	5.8	16.7	10.9	187.7
[Adj. Operating profit margin]	[2.8%]	[8.5%]	[5.7%]	

- Despite higher component prices due to foreign exchange fluctuations, profit increase through cost cuts and passing costs onto sales prices

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I will now explain about the performance of segments besides Service Solutions. First is Hardware Solutions.

Revenue for the first nine months of fiscal 2023 was 748.0 billion yen, a decrease of 6% from the prior year.

The adjusted operating profit was 37.1 billion yen, down 19.7 billion yen from the previous year.

In system products, revenue increased, largely due to foreign exchange movements.

On the other hand, in network products, there was a large pullback from the strong demand of the previous year in both Japan and the Americas, resulting in a significant drop in revenue.

Whereas sales are decreasing due to the large-scale demand cycle, we are expanding our development investments for the next growth cycle for network products this fiscal year. This includes investments to achieve high-speed, high-capacity, low-latency and low energy consumption networks.

On the bottom of the slide you can see Ubiquitous Solutions. Revenue was 197.5 billion yen, down 3.2% from the prior year.

The adjusted operating profit was 16.7 billion yen, up sharply by 10.9 billion yen from the previous year.

Regarding the higher component costs, including the impact of foreign exchange movements, we are advancing efforts to cut costs and pass on higher costs to customers, and we are steadily increasing our resilience to changes in the external environment.

Device Solutions



	9 Months FY2022	9 Months FY2023	(Billions of yen)	
			Change	(%)
Revenue	304.3	212.4	-91.8	-30.2
Adjusted Operating Profit	70.9	12.7	-58.2	-82.1
[Adj. Operating profit margin]	[23.3%]	[6.0%]	[-17.3%]	

Revenue

Lower revenue on continued weak demand for semiconductor packages

Adjusted Operating Profit

Significant drop in profit from lower unit sales and a decline in capacity utilization
Delayed recovery from continued weak demand since the second half of the fiscal year 2022

Inter-segment Elim./ Corporate

	9 Months FY2022	9 Months FY2023	(Billions of yen)	
			Change	
Adjusted Operating Profit	-36.4	-64.1	-27.7	

Continued expansion in growth investments for the medium and long-term horizon

- Fujitsu Research: Enhancing advanced research in cutting-edge areas (AI, quantum computing, energy saving processors)
- Enhancing management foundation (One Fujitsu program)

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Device Solutions.

Revenue was 212.4 billion yen, down a massive 30.2% from the previous year. The adjusted operating profit was 12.7 billion yen, down 58.2 yen from the previous year.

The demand for semiconductor packaging, which had been strong through the first half of the prior year, significantly decreased in the second half of the year. In this year's third quarter, the decline seems to have ended, but demand continues to be weak.

In addition to lower capacity utilization from lower product unit volumes, there was a significant decrease in operating profit.

We anticipate a recovery towards fiscal 2024, but current conditions in the segment remain severe.

On the bottom of the slide you can see Inter-segment Elimination and Corporate.

This segment posted an operating loss of 64.1 billion yen, with a 27.7 billion yen increase in expenses from the previous year.

We continued to expand our investments in medium to long-term business growth, including enhancing advanced research in cutting-edge areas, such as AI, quantum computing, and energy-saving processors, and promoting the One Fujitsu program for strengthening our management foundation as well as enhanced global security.

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Transformation Initiatives

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Here I would like to describe our initiatives to transform our business structure.

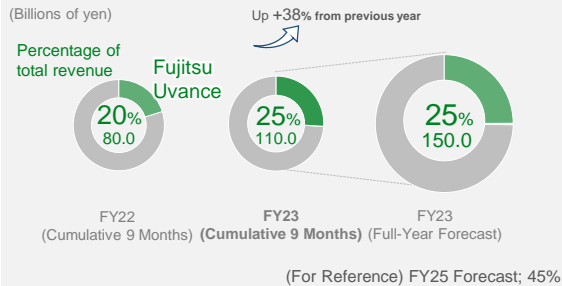
Service Solutions – Regions(International)



Accelerating a shift in the business portfolio to improve profitability

Expansion of Fujitsu Uvance – Regions (International)

Growth in global offerings centered on Uvance



Strategic Restructuring of Services Business

[Press release dated November 15, 2023]

To accelerate the consolidation of business centered on Uvance, we carved out a private cloud business in Germany (closing on January 31, 2024)

- One-time loss of over approximately 30.0 billion yen (recorded as an adjusted items to 3Q operating profit)
- Anticipated loss for fiscal 2023 from this business: approximately 10.0 billion yen

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First I will describe our initiatives in Regions (International).

We are accelerating the shift in our business portfolio to improve profitability.

Our first focus is the growth in Fujitsu Uvance.

The ratio of revenue in Regions (International) increased from 20% in fiscal 2022 to 25% in the first nine months of fiscal 2023.

Our goal is to increase revenue from Fujitsu Uvance to 45% of total revenue by the end of fiscal 2025.

Our second focus is to consolidate our business mainly on Fujitsu Uvance. To this end, we have strategically reformed our Services business.

In Germany, we carved out low-margin existing businesses, such as our private cloud business and on-premises managed services. As a result, we recorded a one-time loss of approximately 30.0 billion yen as part of our adjusted items for the third quarter.

The loss expected from this business in fiscal 2023 is nearly 10 billion yen, but losses are expected to be eliminated starting from next fiscal year, as a result of the carve outs.

Hardware Solutions

FUJITSU

[Press release dated
December 26, 2023]

- Integrating core functions of development, manufacturing, sales, and maintenance of servers and storages business* into Fsas Technologies Inc. (Launch on April 1, 2024)
- Building an organization providing integrated solutions will clarify management responsibilities, accelerating management decision-making and promote greater efficiencies



*Servers and storages business, as well as network products, excluding carrier-related products and enterprise PCs

Revenue of approximately
400.0 billion yen
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Next, I will explain about our ongoing initiatives in hardware solutions.

In April 2024, we will launch Fsas Technologies, Inc., a dedicated company for servers and storage solutions.

Fsas Technologies will integrate product development, manufacturing, sales, and maintenance functions to build an integrated entity, accelerating management decision-making and pursuing thorough improvement of business efficiency to provide comprehensive, added-value solutions with advanced technologies.

The establishment of Fsas Technologies did not have a direct impact on consolidated financial results. Moving forward, we will achieve improved outcomes by streamlining the business.

Ubiquitous Solutions

Exiting the Client Computing Devices business* in Europe because of severe competition and difficulty of maintaining profitability (to be completed in April 2024)

- One time loss of over approximately 20.0 billion yen
(recorded as an adjusted items to 3Q operating profit)
- Anticipated loss for fiscal 2023 from this business: approximately 5.0 billion yen

*PCs and other devices

This is Ubiquitous Solutions.

The Client Computing Devices unit in Europe, which has been facing severe competition and difficulties in maintaining profitability, will be shut down with a target of April 2024.

As a result of exiting the business, we recorded a one-time loss of approximately 20.0 billion yen, recorded as adjusted items to operating profit in the third quarter.

The expected loss from this business in fiscal 2023 is expected to be roughly 5.0 billion yen.

Regarding the Client Computing Devices business, we are planning to redirect our focus on business in Japan.

Device Solutions



[Timely disclosure dated
December 12, 2023]

Conclusion of the agreement to sell shares in Shinko Electric Industries Co., LTD.

- Concluded agreement with JICC-04, owned by JIC Capital, LTD. , the wholly owned subsidiary of Japan Investment Corporation, with the expectation of transferring the company's shares after various examinations and a tender offer (to take place during fiscal 2024)
- One-time gain of approximately 150.0 billion yen
(expected to be continued as a gain on discontinued operations in fiscal 2024)
- Forecast of 230.0 billion yen in revenue and 35.0 billion yen in operating profit in fiscal 2023
(of which 12.0 billion yen in net income attributable to Fujitsu)

Device Solutions.

We concluded the transfer agreement of shares in Shinko Electric.

This sale is scheduled to take place in fiscal 2024, after various examinations and a tender offer.

Although this will not impact the consolidated financial results for fiscal 2023, in fiscal 2024, we expect to record a one-time gain of approximately 150.0 billion yen from discontinued operations.

In addition, Shinko Electric's annual financial results for fiscal 2023 are projected to be sales of 230.0 billion yen and an operating profit of 35.0 billion yen. Of this, we anticipate that 12.0 billion yen of Shinko Electric's net income will apply to Fujitsu, the parent company.

Adjusted Operating Profit and Adjusted items

(Billions of yen)

	9 Months FY2023			Change		
	Revenue	Operating Profit	%	Revenue	Operating Profit	%
Growth Rate	100.2%					
Adjusted Consolidated Results	2,642.7	118.8	4.5	5.9	-32.9	-1.3
Adjusted items from GAAP Operating Profit	-	-70.7		-	-92.2	
One-time Profit/Loss from business transfers	-	-32.8		-	-65.4	
Business model transformation cost	-	-32.7		-	-27.6	
M&A related expenses	-	-5.2		-	0.8	
Consolidated Results	2,642.7	48.0	1.8	5.9	-125.1	-4.8


Adjusted items

- One-time Profit/Loss from business transfers: (9-month cumulative total in fiscal 2023) one time loss of over approximately 30.0 billion yen from the sale of the private cloud business in Germany
- Business model transformation cost: (9-month cumulative total in fiscal 2023): one time loss of over approximately 20.0 billion yen from the exit of the Client Computing Devices business in Europe

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Of the transformations described above, a one-time loss of approximately 30.0 billion yen from the sale of the private cloud business in Germany and a one-time loss of approximately 20.0 billion yen from exiting the Client Computing Devices business in Europe were major items that were recorded as adjusted items from GAAP operating profit in the third quarter.

We will continue to steadily work on reviewing our business portfolio and transforming our business structure to achieve sustainable growth in our corporate value.

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Cash Flows • Assets, Liabilities and Equity

This page shows the status of cash flows and the status of assets, liabilities and equity.

Cash Flows (Consolidated)



(Billions of yen)

	9 Months FY2022	9 Months FY2023	Change
Core Free Cash Flow *	35.8	75.0	39.2

* Ordinary free cash flow, excluding one-time cash inflows or outflows from such activities as business restructurings, structural reforms, and acquisitions or divestitures. (Details are on next page)

Major factors causing increases or decreases in core free cash flow

- (+) Increases in collections of accounts receivable, contraction of inventories that have increased in the prior year
- (-) Increase in corporate taxes and increase in capital expenditures in Device Solutions

I	Cash flows from operating activities	76.9	152.9	76.0
II	Cash flows from investing activities	-27.2	-83.4	-56.1
I + II	Free Cash Flow	49.6	69.5	19.8
III	Cash flows from financing activities	-170.1	-69.5	100.6

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Core free cash flow, which excludes one-time expenses, was 75.0 billion yen, up 39.2 billion yen from the previous year.

In addition to the increase in accounts receivable,

Progress has been made in the contraction of inventories, which increased during the previous year, and working capital has improved.

Core Free Cash Flow and Adjusted items



(Billions of yen)

	9 Months FY2022	9 Months FY2023	Change
Core Free Cash Flow	35.8	75.0	39.2
Adjusted items from GAAP Free Cash Flow	13.8	-5.5	-19.3
Business transfers	90.5	49.6	-40.9
Business model transformation expenditures	-64.2	-3.8	60.4
M&A related expenditures	-12.4	-51.3	-38.9
Free Cash Flow	49.6	69.5	19.8

Adjusted items

- Business transfers: (9-month cumulative total for fiscal 2023) one-time cash inflows from the sale of shares in Socionext
- Business model transformation expenditures: (9-month cumulative total for fiscal 2022) one-time expenditures related to DX human resource measures implemented in FY2021
- M&A related expenditures: (9-month cumulative total for fiscal 2023) one-time outflows associated with the acquisition of GK software in Germany

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Core free cash flow and adjusted items from GAAP free cash flow.

The breakdown is as shown on the page. As I mentioned previously, in Regions (International), we anticipate the impact to cash flow from the sale of the private cloud computing business in Germany and exiting of the Client Computing Devices business in Europe to come after the fourth quarter.

At the bottom of the page is free cash flow, which was 69.5 billion yen, an increase in 19.8 billion yen from the previous year.

Assets, Liabilities and Equity



(Billions of yen)

	Year-end FY2022	End of 3Q FY2023	Change
Total Assets	3,265.5	3,230.1	-35.4
Total Liabilities	1,528.7	1,468.4	-60.3
Total Equity	1,736.8	1,761.7	24.8
Total Equity Attributable to Owners of the Parent	1,586.8	1,603.3	16.5
Reference: Financial Indices			
Interest-bearing Loans	211.1	234.4	23.2
(Net Interest-bearing Loans)	[-144.7]	[-129.4]	[15.3]

Page 25 shows the status of our assets, liabilities, and equity. I will omit an explanation of these figures.

Earnings Forecast for FY2023

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(Not in the materials)

This concludes my summary of the financial results from the cumulative 9 months of fiscal 2023. Although each segment had its strengths and weaknesses in terms of performance, we are still progressing in line with our forecast.

In Service Solutions, the strong pipeline of orders and business deals, primarily in Japan, in the first half of the fiscal year continued into the third quarter, in line with our forecasts.

Against this backdrop, we believe that we can fully anticipate strong growth past the fourth quarter as well.

In addition, in Hardware Solutions and Device Solutions, demand continues to be low, but it is within what we expected. We will continue to make solid progress, including further business efficiency improvements.

I would now like to take this opportunity to offer a comment regarding the ongoing inquiry into the UK Post Office Horizon System, which has been covered widely in news reports and media globally since the beginning of the year.

First and foremost, on behalf of the Fujitsu Group, I would like to convey our deepest apologies to the sub-postmasters and their families, and reiterate that we regard this matter with the utmost seriousness.

Our company's UK subsidiary has been cooperating fully with the ongoing UK statutory inquiry, which has been investigating complex events that have unfolded over many years, and going forward we remain fully committed to offering our complete support and cooperation.

I would also like to emphasize that our global Board of Directors is maintaining strict supervision over the matter, including the handling of the ongoing inquiry.

It is our hope that the inquiry allows for a swift resolution that ensures a just outcome for the victims. Thank you.

Now then, I will continue with my explanation of our financial results.

I will explain our financial forecast for the full year on the following pages.

Financial Forecast



(Billions of yen)

	FY2022 (Actual)	FY2023(Forecast)		Change	(%)
		Current Forecast	Change vs. Previous Forecast		
Revenue	3,713.7	3,810.0	-	96.2	2.6
Excl. Impact of restructuring	3,675.0	3,810.0	-	134.9	3.7
Impact of restructuring	38.6	-	-	-38.6	-
Adjusted Operating Profit	320.8	320.0	-	-0.8	-0.3
[Adjusted Operating Profit Margin]	[8.6%]	[8.4%]	[-%]	[-0.2%]	
Adjusted Profit for the year	204.1	208.0	-	3.8	1.9
Exchange Rate					
U.S. dollar / Yen	135	130	-	-5	-3.7
Euro / Yen	141	140	-	-1	-0.7
British pound / Yen	163	160	-	-3	-1.8

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This is our financial forecast for fiscal 2023.

We are projecting revenue of 3810.0 billion yen, adjusted operating profit of 320.0 billion yen, and adjusted profit for the year of 208.0 billion yen. There has been no change to these forecasts.

Business Segment Information



(Billions of yen)

		FY2022 (Actual)	FY2023(Forecast)		Change	
			Current Forecast	Change vs. Previous Forecast		(%)
Service Solutions	Revenue	1,984.2	2,170.0	-	185.8	9.4
	Excl. Impact of restructuring	1,945.5	2,170.0	-	224.4	11.5
	Impact of restructuring	38.6	-	-	-38.6	-
	Adj. Operating Profit	162.9	255.0	-	92.0	56.4
		[8.2%]	[11.8%]	[-%]	[3.6%]	
Hardware Solutions	Revenue	1,132.3	1,060.0	-	-72.3	-6.4
	Adj. Operating Profit	112.6	92.0	-	-20.6	-18.3
	(%)	[9.9%]	[8.7%]	[-%]	[-1.2%]	
Ubiquitous Solutions	Revenue	286.0	310.0	-	24.0	8.4
	Adj. Operating Profit	8.6	15.0	-	6.3	72.4
	(%)	[3.0%]	[4.8%]	[-%]	[1.8%]	
Device Solutions	Revenue	382.6	325.0	-	-57.6	-15.1
	Adj. Operating Profit	77.4	32.0	-	-45.4	-58.7
	(%)	[20.2%]	[9.8%]	[-%]	[-10.4%]	
Inter-segment Elim./ Corporate	Revenue	-71.5	-55.0	-	16.5	-
	Adj. Operating Profit	-40.9	-74.0	-	-33.1	-

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As you can see, there have also not been any changes in our forecast by segment.

Business Segment Information 4Q



(Billions of yen)

		FY2023			Change		
		9 Months (Actual)	4Q (Forecast)	Total (Forecast)	9 Months	4Q	Total
Service Solutions	Revenue	1,522.0	647.9	2,170.0	135.4	50.3	185.8
	Adj. Operating Profit	116.3	138.6	255.0	61.8	30.1	92.0
Hardware Solutions	Revenue	748.0	311.9	1,060.0	-47.9	-24.4	-72.3
	Adj. Operating Profit	37.1	54.8	92.0	-19.7	-0.8	-20.6
Ubiquitous Solutions	Revenue	197.5	112.4	310.0	-6.4	30.4	24.0
	Adj. Operating Profit	16.7	-1.7	15.0	10.9	-4.6	6.3
Device Solutions	Revenue	212.4	112.5	325.0	-91.8	34.1	-57.6
	Adj. Operating Profit	12.7	19.2	32.0	-58.2	12.8	-45.4
Inter-segment Elim./Corporate	Revenue	-37.4	-17.5	-55.0	16.7	-0.2	16.5
	Adj. Operating Profit	-64.1	-9.8	-74.0	-27.7	-5.3	-33.1
Total	Revenue	2,642.7	1,167.2	3,810.0	5.9	90.2	96.2
	Adj. Operating Profit	118.8	201.1	320.0	-32.9	32.1	-0.8
	[%]	[4.5%]	[17.2%]	[8.4%]	[-1.3%]	[1.5%]	[-0.2%]

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Page 29 shows our forecast for the fourth quarter.

The only segment I will briefly touch on is Service Solutions.

The 9-month cumulative adjusted operating profit is 116.3 billion yen, an increase of 61.8 billion yen from the previous year. Our forecast for the segment's fourth quarter adjusted operating profit is 138.6 billion yen, an anticipated increase of 30.1 billion yen from the previous year.

Although the trend of profit being skewed toward the fourth quarter remains, the progress made during the 9 cumulative months of fiscal 2023 was better than the previous fiscal year. We believe that we will achieve our target through ensuring that high levels of order backlogs are converted into sales.

This concludes our forecast for adjusted operating profit.

Financial Forecast - Adjusted Consolidated Results and Adjusted items



(Billions of yen)

	9 Months FY2023(Actual)			FY2023(Forecast)			Change vs. Previous Forecast
	Adjusted Consolidated Results	Adjusted Items	Consolidated Results	Adjusted Consolidated Results	Adjusted Items	Consolidated Results	
Revenue	2,642.7	-	2,642.7	3,810.0	-	3,810.0	-
Operating Profit	118.8	-70.7	48.0	320.0	-70.0	250.0	-70.0
Financial income (expenses), tax expense, etc.	-26.2	4.2	-22.0	-112.0	70.0	-42.0	70.0
Profit for the year	92.6	-66.5	26.0	208.0	-	208.0	-

I will explain the adjusted consolidated results and adjusted items on this page.

First, the 9-month cumulative results on the left.

The second item on the column is operating profit. From the left, adjusted operating profit was 118.8 billion yen, in adjusted items, there was a one-time loss of 70.7 billion yen from transformation activities, and the total of these is the profit for the year before adjustments.

Next is the forecast for fiscal 2023 on the right.

The adjusted operating profit is projected to be 320.0 billion yen, and the adjusted profit for the year is 208.0 billion yen. As I explained earlier, these remain unchanged from our previous forecast.

Adjustments to operating profit resulted in a loss of 70.0 billion yen in the results through the third quarter, but we plan for further transformation activities in the fourth quarter to offset this one-time loss. We expect that the adjusted profit for the year will remain at the previous forecast's level of 208.0 billion yen.

Cash Flows



(Billions of yen)

	FY2022 (Actual)	FY2023 (Forecast)	Change vs. Previous Forecast
Core Free Cash Flow	157.1	215.0	-
Free Cash Flow	177.5	160.0	-

We forecast core free cash flow of 215.0 billion yen. It remains unchanged from our previous forecast.

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Reduction of Investment Unit

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Next, I will explain bringing down the investment unit price through a stock split.

Stock Split

Purpose

To make it easier for investors to invest by reducing the amount per investment unit

To increase the liquidity of our stock and expand our investor base

Overview of Stock Split

10 shares for every share held [Effective date: April 1, 2024]
→ Investment price per share will be lowered from approximately 2.0 million yen to approximately 200,000 yen

*For details, please refer to "Stock Split and Partial Changes to the Articles of Incorporation Relating to the Stock Split"

Today, Fujitsu decided to carry out a 1:10 stock split effective April 1, 2024.

The purpose of the stock split is to improve share liquidity and further expand the investor base through bringing down the investment unit price.

Through this, investment price per share will be lowered from its current price of approximately 2.0 million yen to approximately 200,000 yen.

For details regarding this, please see the timely disclosure announced today. We will continue to implement financial measures while keeping in mind the perspective of the capital market.



This concludes my presentation on our consolidated financial results for the first nine months of fiscal 2023 and the full-year financial forecast for fiscal 2023.

Cautionary Statement

These materials may contain forward-looking statements that are based on management's current information, views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Actual results may differ materially from those projected or implied in the forward-looking statements due to, without limitation, the following factors listed below.

- General economic and market conditions in key markets (particularly in Japan, Europe, North America, Oceania, and Asia, including China)
- Fluctuations in exchange rates or interest rates
- Fluctuations in capital markets
- Intensifying price competition
- Changes in market positioning due to competition in R&D
- Changes in the environment for the procurement of parts and components
- Changes in competitive relationships relating to collaborations, alliances and technical provisions
- Risks related to public regulations, public policy and tax matters
- Risks related to product or services defects
- Potential emergence of unprofitable projects
- Risks related to R&D investments, capital expenditures, business acquisitions, business restructuring, etc.
- Risks related to natural disasters and unforeseen events
- Changes in accounting policies

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Supplementary

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Consolidated PL (9 Months)

Adjusted Consolidated Results		(Billions of yen)		
	9 Months FY2022	9 Months FY2023	Change	(%)
Revenue	2,636.7	2,642.7	5.9	0.2
Excl. Impact of restructuring	2,598.0	2,642.7	44.6	1.7
Impact of restructuring	38.6	-	-38.6	-
Adjusted Operating Profit	151.7	118.8	-32.9	-21.7
[Adjusted Operating Profit Margin]	[5.8%]	[4.5%]	[-1.3%]	
Financial income (expenses), etc.	31.3	12.8	-18.4	-58.9
Adjusted Profit for the period	97.4	92.6	-4.8	-5.0

Consolidated Results				
Revenue	2,636.7	2,642.7	5.9	0.2
Operating Profit	173.2	48.0	-125.1	-72.2
Adjusted items from GAAP Operating Profit	21.4	-70.7	-92.2	-
Profit for the period	112.7	26.0	-86.6	-76.9

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Consolidated PL by quarter

Adjusted Consolidated Results

(Billions of yen)

	FY2022					FY2023		
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q
Revenue	818.8	886.4	931.4	1,077.0	3,713.7	799.6	912.2	930.8
Excl. Impact of restructuring	795.6	871.0	931.4	1,077.0	3,675.0	799.6	912.2	930.8
Impact of restructuring	23.2	15.4	-	-	38.6	-	-	-
Adjusted Operating Profit	28.0	46.7	76.9	169.0	320.8	2.6	48.1	68.0
[Adjusted Operating Profit Margin]	[3.4%]	[5.3%]	[8.3%]	[15.7%]	[8.6%]	[0.3%]	[5.3%]	[7.3%]
Financial income (expenses), etc.	12.7	16.9	1.6	4.9	36.2	10.2	5.1	-2.5
Adjusted Profit for the period	19.0	34.6	43.7	106.6	204.1	7.4	34.7	50.4

Consolidated Results

Revenue	818.8	886.4	931.4	1,077.0	3,713.7	799.6	912.2	930.8
Operating Profit	25.6	75.3	72.3	162.3	335.6	-1.6	46.4	3.3
Adjusted items from GAAP Operating Profit	-2.4	28.5	-4.6	-6.7	14.7	-4.2	-1.7	-64.7
Profit for the period	17.2	54.6	40.7	102.4	215.1	4.3	33.4	-11.7

Business Segment Information by quarter

(Billions of yen)

		FY2022					FY2023		
		1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q
Service	Revenue	445.6	459.5	481.4	597.6	1,984.2	465.4	518.7	537.8
Solutions	Adj. Operating Profit	9.0	10.0	35.4	108.5	162.9	20.9	42.5	52.8
Global	Revenue	93.8	90.3	95.6	127.4	407.2	104.2	113.4	113.7
Solutions	Adj. Operating Profit	-8.2	-5.1	-	18.5	5.0	-1.2	-1.3	-0.7
Regions	Revenue	265.4	283.5	280.0	365.6	1,194.6	262.0	309.1	315.1
(Japan)	Adj. Operating Profit	19.1	16.6	37.5	74.4	147.7	25.8	46.4	50.6
Regions	Revenue	130.0	133.5	150.9	167.1	581.7	141.0	147.4	157.1
(International)	Adj. Operating Profit	-1.8	-1.4	-2.0	15.6	10.3	-3.6	-2.5	3.0
Intra-seg. Elim	Revenue	-43.7	-47.8	-45.2	-62.5	-199.3	-41.9	-51.2	-48.3
System Products	Revenue	178.5	205.0	228.1	250.9	862.6	185.2	219.2	224.5
Network Products	Revenue	45.6	66.8	71.7	85.4	269.7	31.6	41.4	45.8
Hardware	Revenue	224.2	271.8	299.8	336.4	1,132.3	216.8	260.7	270.4
Solutions	Adj. Operating Profit	5.0	16.0	35.8	55.6	112.6	2.6	14.8	19.6
Ubiquitous	Revenue	61.7	71.4	70.7	81.9	286.0	59.8	70.9	66.8
Solutions	Adj. Operating Profit	0.9	3.4	1.4	2.8	8.6	4.5	4.4	7.7
Device	Revenue	104.1	103.4	96.6	78.3	382.6	67.4	75.2	69.7
Solutions	Adj. Operating Profit	26.4	24.7	19.7	6.4	77.4	2.2	7.0	3.3
Inter-segment	Revenue	-16.9	-19.8	-17.3	-17.2	-71.5	-9.9	-13.4	-14.0
Elim./ Corporate	Adj. Operating Profit	-13.3	-7.4	-15.5	-4.4	-40.9	-27.8	-20.7	-15.5
Total	Revenue	818.8	886.4	931.4	1,077.0	3,713.7	799.6	912.2	930.8
	Adj. Operating Profit	28.0	46.7	76.9	169.0	320.8	2.6	48.1	68.0

Fujitsu Uvance



		FY2023				Change				(Billions of yen)	
		1Q	2Q	3Q	9 Months	1Q	2Q	3Q	9 Months	FY2022 (Actual)	FY2023 (Forecast)
Orders	Vertical	13.2	24.0	30.6	67.9	7.1	18.4	23.2	48.7	30.0	110.0
	Horizontal	59.7	74.1	93.8	227.6	11.4	33.6	37.1	82.0	220.0	250.0
	(%)	134%	213%	194%	179%						144%
	Total	72.9	98.1	124.5	295.6	18.5	52.0	60.3	130.7	250.0	360.0
	[Japan*]	[43.3]	[58.9]	[49.1]	[151.4]	[13.5]	[35.7]	[15.6]	[64.8]	[120.0]	[170.0]
	[Outside Japan*]	[29.6]	[39.2]	[75.3]	[144.1]	[5.0]	[16.2]	[44.6]	[65.8]	[130.0]	[190.0]
Revenue	Vertical	10.3	22.5	31.5	64.4	7.1	19.1	27.6	53.8	15.0	100.0
	Horizontal	60.1	60.7	62.0	182.8	17.4	16.0	12.1	45.5	185.0	200.0
	(%)	153%	173%	174%	167%						150%
	Total	70.4	83.3	93.6	247.3	24.5	35.2	39.7	99.4	200.0	300.0
	[Japan*]	[35.0]	[43.3]	[46.8]	[125.1]	[12.9]	[21.8]	[24.9]	[59.5]	[90.0]	[150.0]
	[Outside Japan*]	[35.4]	[39.9]	[46.7]	[122.1]	[11.6]	[13.3]	[14.8]	[39.8]	[110.0]	[150.0]

* Classification is based on the location of our group's bases.

Vertical: 4 cross-industry areas that solve societal issues
 Horizontal: 3 technical areas that support cross-industry

Breakdown of Regions (International)

(Billions of yen)

		3Q			9 Months		
		FY2022	FY2023	Change	FY2022	FY2023	Change
Regions (International)	Revenue	150.9	157.1	6.2	414.5	445.6	31.1
	Adj. Operating Profit	-2.0	3.0	5.0	-5.3	-3.2	2.1
Europe	Revenue	99.0	109.8	10.8	273.3	308.8	35.4
	Adj. Operating Profit	-3.6	0.8	4.4	-10.4	-6.4	4.0
Americas	Revenue	14.1	13.1	-0.9	39.4	39.7	0.3
	Adj. Operating Profit	0.3	0.4	-	2.2	1.0	-1.1
Asia Pacific	Revenue	24.2	25.4	1.2	70.5	76.5	5.9
	Adj. Operating Profit	0.8	1.7	0.9	2.1	1.7	-0.4
East Asia	Revenue	14.7	11.2	-3.4	34.6	28.4	-6.2
	Adj. Operating Profit	0.4	0.1	-0.2	0.7	0.5	-0.1
Others/ Eliminations	Revenue	-1.1	-2.5	-1.4	-3.3	-7.8	-4.4
	Adj. Operating Profit	-	-0.1	-0.1	-	-0.1	-0.1

Note: Revenue includes Inter-region revenue.

Adjusted items from GAAP Operating Profit

(Billions of yen)

	FY2022					FY2023		
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q
Adjusted Operating Profit	28.0	46.7	76.9	169.0	320.8	2.6	48.1	68.0
Adjusted items from GAAP Operating Profit	-2.4	28.5	-4.6	-6.7	14.7	-4.2	-1.7	-64.7
One-time Profit/Loss from business transfers	-	32.2	0.3	-	32.6	-	-	-32.8
Business model transformation cost	-0.6	-1.3	-3.0	-2.9	-8.0	-1.3	-0.6	-30.7
M&A related expenses	-1.7	-2.3	-1.9	-3.7	-9.8	-2.8	-1.1	-1.2
Operating Profit	25.6	75.3	72.3	162.3	335.6	-1.6	46.4	3.3

Adjusted items from GAAP Free Cash Flow

(Billions of yen)

	FY2022					FY2023		
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q
Core Free Cash Flow	127.1	-63.5	-27.7	121.2	157.1	182.8	-91.7	-16.0
Adjusted items from GAAP Free Cash Flow	-61.0	44.6	30.1	6.5	20.4	-57.2	0.7	50.9
Business transfers	1.4	56.6	32.5	6.5	97.0	-18.8	11.9	56.5
Business model transformation expenditures	-62.4	-1.6	-0.2	-	-64.2	-	-1.1	-2.7
M&A related expenditures	-	-10.3	-2.1	-	-12.4	-38.4	-10.1	-2.8
Free Cash Flow	66.1	-18.8	2.3	127.8	177.5	125.6	-91.0	34.9

Business Segment Information [Service Solutions]

(Billions of yen)

		FY2022 (Actual)	FY2023(Forecast)		Change (%)	
			Current Forecast	Change vs. Previous Forecast		
Service Solutions	Revenue	1,984.2	2,170.0	-	185.8	9.4
	Adj. Operating Profit	162.9	255.0	-	92.0	56.4
	[%]	[8.2%]	[11.8%]	[-%]	[3.6%]	
Global Solutions	Revenue	407.2	455.0	-	47.7	11.7
	Adj. Operating Profit	5.0	6.0	-	0.9	18.8
	[%]	[1.2%]	[1.3%]	[-%]	[0.1%]	
Regions (Japan)	Revenue	1,194.6	1,330.0	-	135.4	11.3
	Adj. Operating Profit	147.7	237.0	-	89.3	60.5
	[%]	[12.4%]	[17.8%]	[-%]	[5.4%]	
Regions (International)	Revenue	581.7	590.0	-	8.3	1.4
	Adj. Operating Profit	10.3	12.0	-	1.7	16.5
	[%]	[1.8%]	[2.0%]	[-%]	[0.2%]	
Intra-seg. Elim	Revenue	-199.3	-205.0	-	-5.6	-

Assumption used for FY2023 Forecasts

1. Exchange Rates (Average) and Impact of Fluctuation

	FY2022 (Actual)	FY2023			Impact of Exchange Rate Fluctuation 4Q (Forecast)*
		9 Months (Actual)	4Q (Forecast)	Change vs. Previous Forecast	
U.S. dollar / Yen	135	143	130	-	-0.2 Billion yen
Euro / Yen	141	155	140	-	0.0 Billion yen
British pound / Yen	163	180	160	-	0.0 Billion yen

* Impact of 1 yen fluctuation on Adj.operating profit (yen appreciation).

Assumption used for FY2023 Forecasts

2. Capital Expenditures and Depreciation (Property, Plant and Equipment)

(Billions of yen)

	9 Months		Full year		Change vs. Previous Forecast
	FY2022 (Actual)	FY2023 (Actual)	FY2022 (Actual)	FY2023 (Forecast)	
Service Solutions	19.6	21.1	27.8	23.0	-
Hardware Solutions	6.2	7.8	9.0	10.0	-
Ubiquitous Solutions	-	-	-	-	-
Device Solutions	44.7	61.8	72.3	75.0	-
Inter-segment Elim./ Corporate	7.0	8.4	11.7	12.0	-
Capital Expenditures	77.7	99.2	121.0	120.0	-
Depreciation	66.5	62.1	89.6	90.0	-

Capital expenditures and depreciation do not include the impact of adopting IFRS 16 (Leases).

3. R&D Expenses

R&D Expenses	76.8	90.1	109.5	110.0	-
[As % of Revenue]	[2.9%]	[3.4%]	[3.0%]	[2.9%]	[-%]