

July 30, 2020

**FY 2020 First Quarter Financial Results**  
April 1, 2020 - June 30, 2020

Fujitsu Limited

## Consolidated Financial Results for the First-Quarter Ended June 30, 2020

[Prepared on the basis of International Financial Reporting Standards]

July 30, 2020

Company name : Fujitsu Limited  
 Stock exchange listings : Tokyo, Nagoya  
 Code number: : 6702  
 URL: : <https://www.fujitsu.com/global/>  
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Scheduled filing date of statutory financial report: : August 3, 2020  
 Scheduled dividend payment date: : -  
 Supplementary material: : Yes  
 Financial results meeting: : Yes (for media and analysts)

### 1. Consolidated Results for the First-Quarter Ended June 30, 2020

(Monetary amounts are rounded to the nearest million yen.)

#### (1) Consolidated financial results

(The percentage figures represent the percentage of increase or decrease against the same period of the previous year.)

(Millions of yen)

	Revenue		Operating profit		Profit before income taxes		Profit for the period	
		Change (%)		Change (%)		Change (%)		Change (%)
1Q FY 2020 (4/1/20-6/30/20)	802,793	-4.3	22,273	558.0	25,951	314.4	19,152	244.0
1Q FY 2019 (4/1/19-6/30/19)	838,737	-3.3	3,385	-95.7	6,263	-93.5	5,567	-92.7

	Profit for the period attributable to owners of the parent		Total comprehensive income for the period	
		Change (%)		Change (%)
1Q FY 2020 (4/1/20-6/30/20)	18,176	156.2	15,487	-
1Q FY 2019 (4/1/19-6/30/19)	7,094	-90.2	1,300	-98.2

(Yen)

	Earnings per share	
	Basic	Diluted
1Q FY 2020 (4/1/20-6/30/20)	90.77	90.72
1Q FY 2019 (4/1/19-6/30/19)	35.00	34.98

#### (2) Consolidated financial position

(Millions of yen)

	Total assets	Total equity	Equity attributable to owners of the parent	Equity attributable to owners of the parent ratio (%)
June 30, 2020	2,985,074	1,343,561	1,234,868	41.4%
March 31, 2020	3,187,455	1,348,435	1,240,956	38.9%

### 2. Dividends per Share (Ordinary Shares)

(Yen)

	Dividends per share				
	1Q	2Q	3Q	Year-end	Full year
FY2019	-	80.00	-	100.00	180.00
FY2020	-	-	-	-	-
FY2020(Forecast)	-	100.00	-	100.00	200.00

Note: Revision of the latest dividends forecast: Yes

### 3. Consolidated Earnings Forecast for FY2020

(The percentage figures represent the percentage of increase or decrease against the previous year.)

(Millions of yen, except per share data)

	Revenue		Operating profit		Profit for the year attributable to owners of the parent		Basic earnings per share
		Change (%)		Change (%)		Change (%)	
FY2020	3,610,000	-6.4	212,000	0.2	160,000	-	799.02

Note: Revision of the latest consolidated earnings forecast: Yes

#### 4. Other Information

(1) Significant changes to subsidiaries in the current reporting period

(Changes to specified subsidiaries resulting from changes in scope of consolidation): No

(2) Changes in accounting policies and accounting estimates

1. Changes in accounting policies required by IFRS: None
2. Changes arising from factors other than 1: None
3. Changes in accounting estimates: None

(3) Number of issued shares (ordinary shares)

1. Number of issued shares at end of period	As of June 30, 2020	207,001,821
	As of March 31, 2020	207,001,821
2. Treasury stock held at end of period	As of June 30, 2020	6,755,991
	As of March 31, 2020	6,754,157
3. Average number of shares during period	1Q FY 2020	200,246,583
	1Q FY 2019	202,682,602

#### Notes

1. This financial report is not subject to quarterly review

2. Precautions on usage of earnings projections

These materials may contain forward-looking statements that are based on management's current information, views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Actual results may differ materially from those projected or implied in the forward-looking statements due to, without limitation, the following factors listed below.

- General economic and market conditions in key markets  
(Particularly in Japan, Europe, North America, Oceania, and Asia, including China)
- Fluctuations in exchange rates or interest rates
- Fluctuations in capital markets
- Intensifying price competition
- Changes in market positioning due to competition in R&D
- Changes in the environment for the procurement of parts and components
- Changes in competitive relationships due to collaborations, alliances and technical provisions
- Risks related to public regulations, public policy and tax matters
- Risks related to product or services defects
- Potential emergence of unprofitable projects
- Risks related to R&D investments, capital expenditures, business acquisitions, business restructuring, etc.
- Risks related to natural disasters and unforeseen events
- Changes in accounting policies

For information regarding the assumptions used to prepare these projections, please refer to the supplemental explanation materials (Presentation Material).

# Financial Tables

## 1. Consolidated Statement of Financial Position

(Millions of yen)

	Notes	FY2019 (As of March 31, 2020)	1Q FY2020 (As of June 30, 2020)
<b>Assets</b>			
Current assets			
Cash and cash equivalents		451,857	568,907
Trade receivables		879,454	535,186
Other receivables		93,428	79,010
Inventories		238,070	249,654
Others		214,130	279,058
Subtotal		1,876,939	1,711,815
Assets held for sale		14,182	11,379
Total current assets		1,891,121	1,723,194
Non-current assets			
Property, plant and equipment, net of accumulated depreciation		570,170	561,958
Goodwill		36,709	38,438
Intangible assets		107,213	108,564
Investments accounted for using the equity method		150,719	152,441
Other investments		131,765	143,662
Deferred tax assets		106,636	89,067
Others		193,112	167,750
Total non-current assets		1,296,324	1,261,880
<b>Total assets</b>		<b>3,187,445</b>	<b>2,985,074</b>
<b>Liabilities and equity</b>			
<b>Liabilities</b>			
Current liabilities			
Trade payables		478,970	396,806
Other payables		390,917	297,202
Short-term borrowings, current portion of long-term debt and lease obligations		199,450	239,626
Accrued income taxes		50,652	4,336
Provisions		51,769	50,648
Others		192,767	237,697
Subtotal		1,364,525	1,226,315
Liabilities directly associated with assets held for sale		1,083	650
Total current liabilities		1,365,608	1,226,965
Non-current liabilities			
Long-term debt and lease obligations		206,119	169,593
Retirement benefit liabilities		190,353	180,160
Provisions		30,652	28,525
Deferred tax liabilities		10,370	6,013
Others		35,908	30,257
Total non-current liabilities		473,402	414,548
<b>Total liabilities</b>		<b>1,839,010</b>	<b>1,641,513</b>
<b>Equity</b>			
Share capital		324,625	324,625
Capital surplus		237,654	237,841
Treasury stock, at cost		-59,614	-59,635
Retained earnings		735,920	720,487
Other components of equity		2,371	11,550
Total equity attributable to owners of the parent		1,240,956	1,234,868
Non-controlling interests		107,479	108,693
<b>Total equity</b>		<b>1,348,435</b>	<b>1,343,561</b>
<b>Total liabilities and equity</b>		<b>3,187,445</b>	<b>2,985,074</b>

## 2. Condensed Consolidated Statement of Profit or Loss and Condensed Consolidated Statement of Comprehensive Income

	Notes	(Millions of yen, except per share data)	
		1Q FY2019 (For the three-month ended June 30, 2019)	1Q FY2020 (For the three-month ended June 30, 2020)
<b>Revenue</b>		<b>838,737</b>	<b>802,793</b>
Cost of sales		-613,359	-578,933
Gross profit		225,378	223,860
Selling, general and administrative expenses		-216,181	-202,600
Other income		3,528	4,900
Other expenses		-9,340	-3,887
<b>Operating profit</b>		<b>3,385</b>	<b>22,273</b>
Financial income		3,303	3,213
Financial expenses		-1,765	-1,091
Income from investments accounted for using the equity method, net		1,340	1,556
<b>Profit for the period before income taxes</b>		<b>6,263</b>	<b>25,951</b>
Income tax expenses		-696	-6,799
<b>Profit for the period</b>		<b>5,567</b>	<b>19,152</b>
Profit for the period attributable to:			
Owners of the parent		7,094	18,176
Non-controlling interests		-1,527	976
Total		5,567	19,152
Earning per share			
Basic earnings per share (Yen)		35.00	90.77
Diluted earnings per share (Yen)		34.98	90.72

	Notes	(Millions of yen)	
		1Q FY2019 (For the three-month ended June 30, 2019)	1Q FY2020 (For the three-month ended June 30, 2020)
<b>Profit for the period</b>		<b>5,567</b>	<b>19,152</b>
<b>Other comprehensive income</b>			
Items that will not be reclassified to profit or loss			
Financial assets measured at fair value through other comprehensive income		3,681	7,096
Remeasurement of defined benefit plans		-193	-14,103
Share of other comprehensive income of investments accounted for using the equity method		-120	81
		3,368	-6,926
Items that may be reclassified subsequently to profit or loss			
Foreign currency translation adjustments		-7,652	2,167
Cash flow hedges		-169	-22
Share of other comprehensive income of investments accounted for using the equity method		186	1,116
		-7,635	3,261
<b>Total other comprehensive income for the period, net of taxes</b>		<b>-4,267</b>	<b>-3,665</b>
<b>Total comprehensive income for the period</b>		<b>1,300</b>	<b>15,487</b>
Total comprehensive income attributable to:			
Owners of the parent		3,444	14,285
Non-controlling interests		-2,144	1,202
Total		1,300	15,487

### 3. Condensed Consolidated Statement of Changes in Equity

(Millions of yen)

Notes	Equity attributable to owners of the parent						Non-controlling interests	Total equity
	Share capital	Capital surplus	Treasury stock, at cost	Retained earnings	Other components of equity	Total		
<b>Balance at April 1, 2019</b>	<b>324,625</b>	<b>235,455</b>	<b>-29,556</b>	<b>576,857</b>	<b>24,674</b>	<b>1,132,055</b>	<b>121,575</b>	<b>1,253,630</b>
Profit for the period				7,094		7,094	-1,527	5,567
Other comprehensive income					-3,650	-3,650	-617	-4,267
Total comprehensive income for the period	—	—	—	7,094	-3,650	3,444	-2,144	1,300
Purchase of treasury stock			-13			-13		-13
Share-based payment transactions		106				106		106
Dividends paid				-16,214		-16,214	-1,830	-18,044
Transfer to retained earnings				2	-2	—		—
Others		-577		499	-1	-79	-52	-131
<b>Balance at June 30, 2019</b>	<b>324,625</b>	<b>234,984</b>	<b>-29,569</b>	<b>568,238</b>	<b>21,021</b>	<b>1,119,299</b>	<b>117,549</b>	<b>1,236,848</b>

(Millions of yen)

Notes	Equity attributable to owners of the parent						Non-controlling interests	Total equity
	Share capital	Capital surplus	Treasury stock, at cost	Retained earnings	Other components of equity	Total		
<b>Balance at April 1, 2020</b>	<b>324,625</b>	<b>237,654</b>	<b>-59,614</b>	<b>735,920</b>	<b>2,371</b>	<b>1,240,956</b>	<b>107,479</b>	<b>1,348,435</b>
Profit for the period				18,176		18,176	976	19,152
Other comprehensive income					-3,891	-3,891	226	-3,665
Total comprehensive income for the period	—	—	—	18,176	-3,891	14,285	1,202	15,487
Purchase of treasury stock			-22			-22		-22
Share-based payment transactions		307				307		307
Dividends paid				-20,024		-20,024	-1,317	-21,341
Transfer to retained earnings				-13,070	13,070	—		—
Others		-120	1	-515		-634	1,329	695
<b>Balance at June 30, 2020</b>	<b>324,625</b>	<b>237,841</b>	<b>-59,635</b>	<b>720,487</b>	<b>11,550</b>	<b>1,234,868</b>	<b>108,693</b>	<b>1,343,561</b>

## 4. Condensed Consolidated Statements of Cash Flows

	(Millions of yen)	
Notes	1Q FY2019 (For the three- month ended June 30, 2019)	1Q FY2020 (For the three- month ended June 30, 2020)
<b><i>Cash flows from operating activities</i></b>		
Profit for the period before income taxes	6,263	25,951
Depreciation, amortization and impairment loss	55,284	40,791
Increase (decrease) in provisions	-11,078	-4,353
Increase (decrease) in net defined benefit liability	-10,046	-6,162
Interest and dividend income	-2,865	-2,048
Interest charges	1,035	818
Income from investments accounted for using the equity method, net	-1,340	-1,556
(Gain) loss on sales of subsidiaries' stock	307	—
(Increase) decrease in trade receivables	335,554	345,109
(Increase) decrease in inventories	-55,061	-11,783
Increase (decrease) in trade payables	-82,588	-82,751
Other, net	-110,225	-113,516
Cash generated from operations	125,240	190,500
Interest received	692	317
Dividends received	3,121	2,454
Interest paid	-1,056	-792
Income taxes paid	-11,617	-43,580
<b>Net cash provided by operating activities</b>	<b>116,380</b>	<b>148,899</b>
<b><i>Cash flows from investing activities</i></b>		
Purchases of property, plant, equipment, and intangible assets	-26,083	-26,225
Proceeds from sales of investment securities	12,270	2,844
Net proceeds from sale of subsidiaries and business	-648	9,530
Collection of loans receivable	484	11,089
Decrease (increase) in short-term investment	366	-4,900
Other, net	2,854	-2,345
<b>Net cash used in investing activities</b>	<b>-10,757</b>	<b>-10,007</b>
<b><i>Cash flows from financing activities</i></b>		
Increase (decrease) in short-term borrowings	18,948	14,620
Proceeds from long-term debt and issuance of bonds	3	132
Repayment of long-term debt and bonds	-40,059	-48
Payment of lease obligation	-16,480	-16,866
Purchase of treasury stock	-13	-22
Dividends paid to owners of the parent	-16,214	-20,024
Other, net	-1,601	-1,623
<b>Net cash used in financing activities</b>	<b>-55,416</b>	<b>-23,831</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>50,207</b>	<b>115,061</b>
<b>Cash and cash equivalents at beginning of period</b>	<b>416,742</b>	<b>453,036</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<b>-438</b>	<b>1,586</b>
<b>Cash and cash equivalents at end of period</b>	<b>466,511</b>	<b>569,683</b>

## **5. Notes to Financial Statements**

### 1. Cautionary Note Regarding Assumptions of a Going Concern

None.