# **Consolidated Interim Financial Statements (Unaudited)**

# • Summary of Consolidated Results

·	(billions o	of Yen except p	er share data	and number of	employees)	<b>U.S. dollars</b> (millions except per share data)
	1 <sup>st</sup> Half FY1998	FY1998	1 <sup>st</sup> Half FY1999	FY1999	1 <sup>st</sup> Half FY2000	1 <sup>st</sup> Half FY2000
Net Sales	¥2,413.3	¥5,242.9	¥2,444.3	¥5,255.1	¥2,490.5	\$23, 061
Services & Software	913.5	2,034.5	909.7	1,975.4	897.4	8,310
Information Processing	814.6	1,801.4	762.0	1,605.3	690.0	6, 389
Telecommunications	324.3	681.0	346.5	772.4	370.4	3, 430
<b>Electronic Devices</b>	252.3	506.6	267.0	568.1	359.8	<i>3, 332</i>
Financing	-	-	50.2	113.0	51.7	479
Other Operations	108.3	219.3	108.6	220.6	121.1	1,121
Overseas Total (included in Net Sales)	1,046.5	2,115.4	969.5	1,902.2	905.8	8, 388
Operating Income	44.1	132.2	63.6	149.9	100.2	929
Ordinary Profit	21.5	76.7	22.1	70.1	65.0	602
Net Income (Loss)	8.3	(13.6)	2.3	42.7	17.2	160
Basic Earnings (Loss) Per Share [Yen	] ¥4.47	¥(7.28)	¥1.24	¥22.10	¥8.77	\$0.081
Total Assets	4,982.6	5,025.6	5,084.1	5,019.7	4,960.1	45,928
Shareholders' Equity	1,133.7	1,078.6	1,118.4	1,176.5	1,210.2	11.206
Shareholders' Equity per Share [Yen]	¥604.68	¥572.49	¥576.94	¥599.37	¥615.62	\$5.70
Numbers of Employees	187,184	188,139	193,810	188,053	189,139	

Note:

- 1. All fractions of monetary units (billions of yen) have been rounded down.
- 2. Basic earnings (loss) per share is calculated on weighted average number of shares of common stock outstanding during each period.
- 3. Shareholders' equity per share is calculated based on the number of shares of common stock outstanding at the end of each period.
- 4. A new business segment, "Financing", has been added to reflect the fact that former affiliated company Fujitsu Leasing Co., Ltd. became a consolidated subsidiary from fiscal year 1999.

## • Overview of First-half FY2000 Performance

Results by Business Segment

[Services & Software]

Despite solid growth in its outsourcing business in Japan, the company's systems integration (SI) business was adversely impacted by the slow pace of post-Y2K recovery in corporate IT spending. This was particularly the case outside Japan, where SI-related revenues declined. Lower overseas sales were further exacerbated by the high value of the yen, which reduced the converted value of foreign subsidiaries' contributions to sales.

## [Information Processing]

In information processing, the continued proliferation of the Internet in Japan helped drive higher sales of UNIX servers as well as PCs, especially for the consumer market. However, due primarily to lower demand for its large-scale servers, domestic information processing sales as a whole declined. Overseas, information processing sales also declined, due to such factors as the impact of the high yen and accounting changes associated with last October's merger of Fujitsu's European computer manufacturing and sales operations with those of Siemens. (The resulting joint venture company, Fujitsu Siemens Computer (Holding) B.V., is subject to the equity accounting method.)

#### [Telecommunications]

Driven by unrelenting demand for faster, larger-capacity network infrastructure to serve the rapid growth of the Internet, Fujitsu's fiber optic transmission business in the US continued to expand robustly. In Japan, expansion of ISDN service, rapid growth in the number of i-mode subscribers, and the introduction of commercial-use IMT2000 nextgeneration mobile communications systems all helped spur sales of central office switching systems.

#### [Electronic Devices]

Responding to the rapid growth in demand for flash memory and logic products, principally for cellular telephones and digital AV equipment, the company was able to ramp up production and achieve significant growth in sales. Likewise, the company responded aggressively to the growing demand for compound semiconductors and other devices central to the Internet infrastructure.

Altogether, our half-year consolidated sales amounted to 2,490.5 billion yen (\$ 23,061 million), a 2% increase over the same period last year.

In respect to profit, the company recorded consolidated operating income of 100.2 billion yen (\$929 million) for the first half, a 58% increase over the comparable period in fiscal 1999, while consolidated net income increased over seven-fold to 17.2 billion yen (\$160 million). The principal factor behind the marked improvement in profitability was the company's success in responding to the surging demand for advanced electronic devices. Successful cost-cutting efforts, while continuing to pursue cutting-edge R&D in next-generation mobile communications and other fields, also contributed to the favorable outcome. In accordance with new accounting standards regarding pension and severance plans, Fujitsu amortized an amount equivalent to the unconsolidated portion of its unrecognized net obligation by placing marketable securities it holds in trust which is solely established for severance benefits. However, this had only a minor impact on net income for the half.

# (TRANSLATION FOR REFERENCE ONLY)

# • Business Segment Information

Dusiness				Yen (billions)			U.S. dollar (millions)
	-	FY1998 1 <sup>st</sup> Half	FY1998	FY1999 1 <sup>st</sup> Half	FY1999	FY2000 1 <sup>st</sup> Half	FY2000 1 <sup>st</sup> Half
Services &	Net Sales						
Software	Unaffiliated Customers	¥913.5	¥2,034.5	¥909.7	¥1,975.4	¥897.4	\$8,310
	Intersegment	27.0	58.2	34.1	77.5	30.5	283
	Total	940.6	2,092.8	943.9	2,053.0	928.0	8, 593
	Operating Income	59.6	166.3	60.7	134.9	52.2	484
	[As % of Sales]	[6.3%]	[7.9%]	[6.4%]	[6.6%]	[5.6%]	
Information	Net Sales						
Processing	Unaffiliated Customers	¥814.6	¥1,801.4	¥762.0	¥1,605.3	¥690.0	\$6,389
	Intersegment	146.4	300.6	138.4	278.9	122.5	1, 135
	Total	961.0	2,102.0	900.4	1,884.2	812.5	7, 524
	Operating Income	41.8	94.0	18.7	38.8	13.9	129
	[As % of Sales]	[4.4%]	[4.5%]	[2.1%]	[2.1%]	[1.7%]	
Telecommuni-	Net Sales						
cations	Unaffiliated Customers	¥324.3	¥681.0	¥346.5	¥772.4	¥370.4	\$3,430
	Intersegment	3.8	10.7	4.3	11.7	6.0	56
	Total	328.2	691.8	350.9	784.2	376.4	3, 486
	Operating Income	10.6	15.6	12.5	17.1	2.5	24
	[As % of Sales]	[3.2%]	[2.3%]	[3.6%]	[2.2%]	[0.7%]	
Electronic	Net Sales						
Devices	Unaffiliated Customers	¥252.3	¥506.6	¥267.0	¥568.1	¥359.8	\$3,332
	Intersegment	<i>∓232.3</i> 45.6	¥300.0 103.1	€207.0 53.5	£308.1 148.3	₹333.8 70.0	53,552 648
	Total	298.0	609.8	320.5	716.5	429.8	3,980
	Operating Income (Loss)	(43.4)	(83.3)	(0.4)	20.1	56.5	524
	[As % of Sales]	[-14.6%]	[-13.7%]	[-0.1%]	[2.8%]	[13.2%]	
Financing	Net Sales						
rinancing	Unaffiliated Customers	_	_	¥50.2	¥113.0	¥51.7	\$479
	Intersegment	_	-	±00.2 3.1	÷115.0 6.4	÷31.7 3.9	37
	Total	-		53.4	119.5	55.7	516
	 Operating Income			1.6	3.0	1.6	16
	[As % of Sales]	-	-	[3.1%]	[2.5%]	[3.0%]	
Other	Not Color						
Operations	Net Sales Unaffiliated Customers	¥108.3	¥219.3	¥108.6	¥220.6	¥121.1	\$1,121
operations	Intersegment	€108.3 50.8	€219.3 100.9	€ 108.0 43.3	<i>₹220.0</i> 125.6	€1.1 €1.4	51, 121 569
	Total	159.1	320.2	152.0	346.3	182.5	1,690
	Operating Income (Loss)	2.2	7.0	(0.1)	3.4	3.7	34
	[As % of Sales]	[1.4%]	[2.2%]	[-0.1%]	[1.0%]	[2.0%]	
				(11077.0)			
Elimination	Net Sales	(¥273.8)	(¥573.7)	(¥277.0)	(¥648.8)	(¥294.6)	(\$2,728)
	Operating Income	(26.8)	(67.4)	(29.3)	(67.6)	(30.4)	(282)
Total	Net Sales						
	Unaffiliated Customers	¥2413.3	¥5,242.9	¥2,444.3	¥5,255.1	¥2,490.5	\$23,061
	Intersegment	-			-		
	Total	2413.3	5,242.9	2,444.3	5,255.1	2,490.5	23,061
	Operating Income	44.1	132.2	63.6	149.9	100.2	929
	[As % of Sales]	[1.8%]	[2.5%]	[2.6%]	[2.9%]	[4.0%]	

# • Consolidated Balance Sheet

	Yen (millions)		U.S. dollars (millions)	
	2000/9/30	2000/3/31	2000/9/30	
Assets				
Current assets:				
Cash and time deposits	¥216,354	¥ 273,978	\$2,003	
Marketable and other securities	36,773	53,636	341	
Receivables, trade	1,099,446	1,158,478	10,180	
Inventories	917,447	805,626	8,495	
Current portion of lease receivables	59,956	75,723	555	
Other current assets	228,499	232,950	2,116	
Total current assets	2,558,475	2,600,391	23,690	
Lease receivables	110,416	151,572	1,022	
Investments and long-term loans	656,362	645,343	6,077	
Property, plant and equipment less accumulated depreciation	1,296,696	1,278,858	12,007	
Intangible assets	337,934	342,430	3,129	
Other assets	287	1,150	3	
	¥ 4,960,170	¥ 5,019,744	\$45,928	
Liabilities and shareholders' equity				
Current liabilities:				
Short-term borrowings and current portion of long-term debt	¥ 727,825	¥ 561,686	\$6,739	
Payables, trade	825,071	876,438	7,640	
Other current liabilities	644,777	639,262	5,970	
Total current liabilities	2,197,673	2,077,386	20,349	
Long-term liabilities: Long-term debt	1,003,179	1,163,389	9,289	
Other long-term liabilities	338,930	388,879	3,138	
Total long-term liabilities	1,342,109	1,552,268	12,427	
Minority interests	210,175	213,562	1,946	
Shareholders' equity:				
Common stock	307,738	306,246	2,849	
Capital surplus	496,630	495,073	4,599	
<b>Retained earnings &amp; other reserves</b>	493,529	490,409	4,570	
Unrealized gains on securities	29,713	-	275	
Foreign currency translation adjustments	(117,294)	(114,904)	(1,086)	
Treasury stock	(103)	(296)	(1)	
Total shareholders' equity	1,210,213 ¥ 4,960,170	1,176,528 ¥ 5,019,744	11,206 \$45,928	
Supplementary information	Yen (billions)		U.S. dollars (millions)	
	1 <sup>st</sup> Half FY2000	1 <sup>st</sup> Half FY1999	1 <sup>st</sup> Half FY2000	
Capital expenditure	¥ 189.5	¥132.1	<u>F 12000</u> \$1, 755	
Depreciation	155.8	145.9	1,442	

## • Consolidated Statements of Income

	Yer (millio			U.S. dollars (millions)	
-	1 <sup>st</sup> Half	1 <sup>st</sup> Half	$\mathbf{C}$ <b>b</b> $\mathbf{c}$ $c$	1 <sup>st</sup> Half	
-	FY2000	FY1999	Change(%)	FY2000	
Net Sales	¥ 2,490,570	¥2,444,346	+1.9	\$23,061	
<b>Operating costs and expenses:</b> Costs of goods sold Selling, general and	1,760,306	1,745,479	+0.8	16,299 5,833	
administrative expenses	629,977	635,250	-0.8		
	2,390,283	2,380,729		22,132	
-					
Operating income Other income (expenses):	100,287	63,617	+57.6	929	
Interest and dividend income	6,128	5,441		57	
Equity in earnings of affiliated companies, net	3,185	9,522		29	
Gain from establishment of stock holding trust for retirement benefits plan	460,280	<u>-</u>		4,262	
Interest charges	(23,244)	(24,507)		(215)	
One-time amortization for unrecognized net obligation	(415,615)	-		(3,848)	
Other, net	(30,611)	(39,637)		(284)	
	123	(49,181)		1	
-					
Income before income taxes	100,410	14,436	+595.6	930	
Income taxes	80,025	10,884	+635.3	741	
Minority interests	(3,146)	(1,178)	+167.1	(29)	
Net income	¥ 17,239	¥2,374	+626.2	\$160	
Supplementary information					
R&D expenditure [As % of Sales]	¥ 197,834 [7.9%]	¥188.993 [7.7%]	+4.7	\$1,832	

## Consolidated Subsidiaries

Affiliates (using the equity method)

496 companies (Japan: 134 companies Overseas: 362 companies) 25 companies

**Major Consolidated Subsidiaries** Fujitsu Laboratories Ltd. Shinko Electric Industries Co., Ltd. FDK Corporation Fujitsu Business Systems Ltd. Fujitsu Support and Service Inc. Fujitsu Kiden Ltd. Fujitsu Denso Ltd. Takamisawa Electric Co., Ltd. Fujitsu Devices Inc. Fujitsu Systems Construction Ltd. Fujitsu Broad Solution & Consulting Inc. Fujitsu TEN Ltd. PFU Ltd. Fujitsu Quantum Devices Ltd. Fujitsu FIP Corporation **NIFTY Corporation** Fujitsu AMD Semiconductor Ltd. Fujitsu Hitachi Plasma Display Ltd. Fujitsu Leasing Co., Ltd.

Amdahl Corporation (U.S.A.) DMR Consulting Group, Inc. (U.S.A.) Fujitsu America, Inc. (U.S.A.) Fujitsu PC Corporation (U.S.A.) Fujitsu Network Communications, Inc. (U.S.A.) Fujitsu Microelectronics, Inc. (U.S.A.) ICL PLC (U.K.) Fujitsu Europe Ltd. (U.K.) Fujitsu ICL España,S.A. (Spain) Fujitsu Australia Ltd. (Australia)