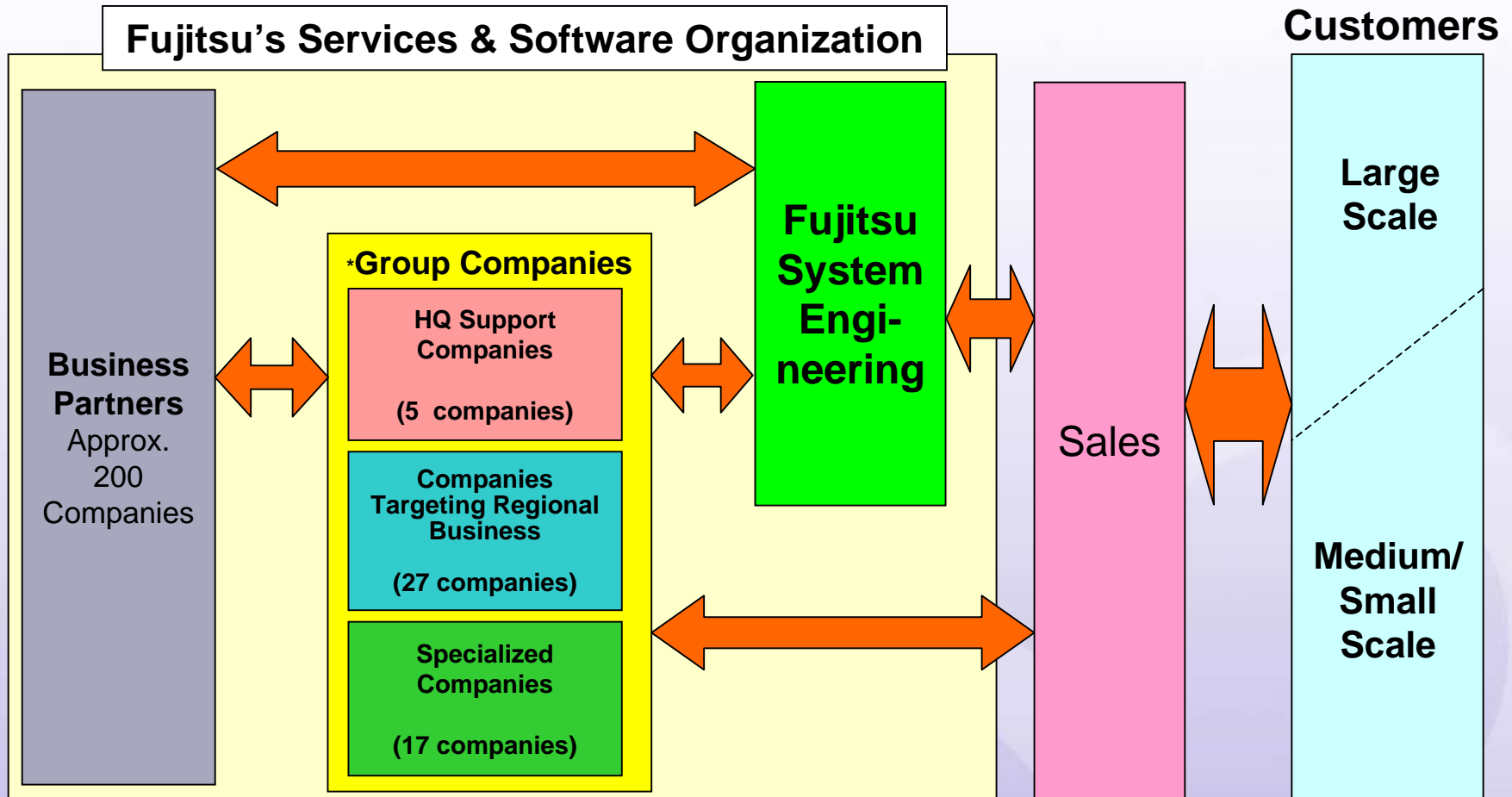


Services & Software Business Organization (Japan)

- Locally Based Services
- Specialized Industry/Service Companies



- * HQ Support Companies: Targeting specific industries and large scale systems (e.g., Fujitsu Advanced Solutions)
Companies Targeting Regional Business: Focusing on medium and small companies, local government (e.g., Fujitsu System Solutions)
Specialized Companies: Network and managed services (e.g., Fujitsu Support and Service Inc.)

Global Business Development

- Share Products, Provide Value-Added Services Appropriate for Each Country, Region
- Support Overseas Operations of Japanese Companies
- Share Expertise Globally (Example: e-government business)

