Consolidated Geographic Segment Information (Six months ended September 30)
a. Net Sales

|  |  | $\begin{gathered} \text { Yen } \\ \text { (millions) } \\ \hline \end{gathered}$ |  | Change (\%) | U.S. Dollars (millions) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline \text { 1st Half } \\ 2003 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { 1st Half } \\ 2002 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { 1st Half } \\ 2003 \\ \hline \end{gathered}$ |
| Japan | Unaffiliated customers | Y 1,616,284 | Y 1,630,631 | -0.9 | \$14,561 |
|  | Intersegment | 201,698 | 155,557 | +29.7 | 1,817 |
|  | Total | Y 1,817,982 | Y 1,786,188 | +1.8 | \$16,378 |
| Europe | Unaffiliated customers | 244,339 | 255,866 | -4.5 | 2,201 |
|  | Intersegment | 10,668 | 7,968 | +33.9 | 96 |
|  | Total | 255,007 | 263,834 | -3.3 | 2,297 |
| The Americas | Unaffiliated customers | 117,186 | 134,333 | -12.8 | 1,056 |
|  | Intersegment | 9,068 | 9,964 | -9.0 | 82 |
|  | Total | 126,254 | 144,297 | -12.5 | 1,138 |
| Others | Unaffiliated customers | 164,125 | 129,556 | +26.7 | 1,479 |
|  | Intersegment | 92,396 | 90,069 | +2.6 | 832 |
|  | Total | 256,521 | 219,625 | +16.8 | 2,311 |
| Eliminations |  | $(313,830)$ | $(263,558)$ | - | $(2,827)$ |
| Total |  | Y 2,141,934 | Y 2,150,386 | -0.4 | \$19,297 |

## b. Operating Income (Loss)

|  | $\begin{aligned} & \text { Yen } \\ & \text { (millions) } \end{aligned}$ |  |  | U.S. Dollars (millions) |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { 1st Half } \\ 2003 \\ \hline \end{gathered}$ | 1st Half 2002 | Change <br> (Million Yen) | $\begin{gathered} \text { 1st Half } \\ 2003 \\ \hline \end{gathered}$ |
| Japan <br> [Operating Margin] | $\begin{array}{r} \text { Y 16,195 } \\ {[0.9 \%]} \end{array}$ | $\begin{array}{r} \text { Y 23,393 } \\ {[1.3 \%]} \end{array}$ | $\begin{gathered} -7,198 \\ {[-0.4 \%]} \end{gathered}$ | \$146 |
| Europe | $\begin{gathered} (\mathbf{2 , 0 4 2}) \\ {[(0.8 \%)]} \end{gathered}$ | $\begin{gathered} (7,642) \\ {[(2.9 \%)]} \end{gathered}$ | $\begin{array}{r} +5,600 \\ {[+2.1 \%]} \end{array}$ | (18) |
| The Americas | $\begin{gathered} (7,803) \\ {[(6.2 \%)]} \end{gathered}$ | $\begin{gathered} (19,678) \\ {[(13.6 \%)]} \end{gathered}$ | $\begin{aligned} & +11,875 \\ & {[+7.4 \%]} \end{aligned}$ | (70) |
| Others | $\begin{array}{r} \mathbf{5 , 1 5 4} \\ {[2.0 \%]} \end{array}$ | $\begin{array}{r} 2,713 \\ {[1.2 \%]} \end{array}$ | $\begin{array}{r} +2,441 \\ {[+0.8 \%]} \end{array}$ | 46 |
| Eliminations | $(29,494)$ | $(22,064)$ | -7,430 | (266) |
| Total | $\begin{gathered} \hline \mathbf{Y}(\mathbf{1 7 , 9 9 0}) \\ {[(0.8 \%)]} \end{gathered}$ | $\begin{gathered} \mathrm{Y}(23,278) \\ {[(1.1 \%)]} \end{gathered}$ | $\begin{array}{r} \hline+5,288 \\ {[+0.3 \%]} \end{array}$ | \$(162) |

Net Overseas Sales by Customer's Geographic Location (Six months ended September 30)

|  | $\begin{gathered} \text { Yen } \\ \text { (millions) } \end{gathered}$ |  |  | U.S. Dollars (millions) |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { 1st Half } \\ 2003 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { 1st Half } \\ 2002 \\ \hline \end{gathered}$ | Change (\%) | 1st Half 2003 |
| Europe | Y 268,964 | Y 278,327 | -3.4 | \$2,423 |
| The Americas | 168,650 | 191,454 | -11.9 | 1,520 |
| Others Outside Japan | 211,814 | 180,438 | +17.4 | 1,908 |
| Total | Y 649,428 | Y 650,219 | -0.1 | \$5,851 |

