# **Consolidated Business Segment Information (Six months ended September 30)**

#### a. Net Sales

		Yen			U.S. Dollars	
		(millions)			(millions)	
		1st Half	1st Half		1st Half	
		2003	2002	Change (%)	2003	
Software	Unaffiliated customers	Y 909,325	Y 918,089	-1.0	\$8,192	
& Services	Intersegment	31,867	31,688	+0.6	287	
	Total	Y 941,192	Y 949,777	-0.9	\$8,479	
Platforms	Unaffiliated customers	723,821	769,713	-6.0	6,521	
	Intersegment	104,178	103,752	+0.4	939	
	Total	827,999	873,465	-5.2	7,460	
<b>Electronic Devices</b>	Unaffiliated customers	334,746	289,037	+15.8	3,016	
	Intersegment	33,000	38,089	-13.4	297	
	Total	367,746	327,126	+12.4	3,313	
Financing	Unaffiliated customers	50,391	55,074	-8.5	454	
	Intersegment	4,027	5,607	-28.2	36	
	Total	54,418	60,681	-10.3	490	
Other Operations	Unaffiliated customers	123,651	118,473	+4.4	1,114	
	Intersegment	66,346	68,133	-2.6	598	
	Total	189,997	186,606	+1.8	1,712	
<b>Eliminations</b>		(239,418)	(247,269)	-	(2,157)	
Total		Y 2,141,934	Y 2,150,386	-0.4	\$19,297	

### **b.** Operating Income (Loss)

	Yen			U.S. Dollars
	(millio	(millions)		
	1st Half 2003	1st Half 2002	Change (Million Yen)	1st Half 2003
Software & Services [Operating Margin]	<b>Y 28,890</b> [3.1%]	Y 51,501 [5.4%]	-22,611 [-2.3%]	\$ 260
Platforms	(20,715) [(2.5%)]	(30,805) [(3.5%)]	+10,090 [+1.0%]	(186)
<b>Electronic Devices</b>	(1,218) [(0.3%)]	(23,102) [(7.1%)]	+21,884 [+6.8%]	(11)
Financing	<b>2,007</b> [3.7%]	2,591 [4.3%]	-584 [-0.6%]	18
Other Operations	<b>5,031</b> [2.6%]	4,312 [2.3%]	+719 [+0.3%]	45
Eliminations	(31,985)	(27,775)	-4,210	(288)
Total	Y (17,990) [(0.8%)]	Y (23,278) [(1.1%)]	+5,288 [+0.3%]	\$(162)

# **Consolidated Business Segment Information (Six months ended September 30)**

#### c. Sales to Unaffiliated Customers

		Yen (billions)			U.S. Dollars (millions)
		1st Half 2003	1st Half 2002	Change (%)	1st Half 2003
Software	Japan	Y 671.4	Y 666.2	+0.8	\$6,049
& Services	Overseas	237.8	251.8	-5.5	2,143
	Total	Y 909.3	Y 918.0	-1.0	\$8,192
Platforms	Japan	505.0	539.0	-6.3	4,550
	Overseas	218.8	230.6	-5.2	1,971
	Total	723.8	769.7	-6.0	6,521
<b>Electronic Devices</b>	Japan	164.6	145.9	+12.8	1,483
	Overseas	170.0	143.1	+18.8	1,533
	Total	334.7	289.0	+15.8	3,016
Financing	Japan	50.3	55.0	-8.5	454
	Overseas	<u>-</u> _		<u>-</u> _	
	Total	50.3	55.0	-8.5	454
Other Operations	Japan	100.9	93.8	+7.5	910
	Overseas	22.6	24.5	-7.8	204
	Total	123.6	118.4	+4.4	1,114
Total	Japan	Y 1,492.5	Y 1,500.1	-0.5	\$13,446
	Overseas	649.4	650.2	-0.1	5,851
	Total	Y 2,141.9	Y 2,150.3	-0.4	\$19,297

### d. Sales to Unaffiliated Customers by Products and Services

		Yen (billions)			U.S. Dollars (millions)	
	-	1st Half	1st Half	Cl. (0/)	1st Half	
G 6	G -1 4: /GI	2003	2002	Change (%)	2003	
Software	Solutions/SI	Y 413.7	Y 403.2	+2.6	\$3,727	
& Services	Infrastructure Services	495.6	514.8	-3.7	4,465	
	Total	Y 909.3	Y 918.0	-1.0	\$8,192	
Platforms	Servers	Y 154.0	Y 191.7	-19.7	<i>\$1,387</i>	
	Mobile Infrastructure/					
	IP Network	80.9	85.7	-5.6	729	
	Transmission Equipment	80.6	99.7	-19.2	<i>726</i>	
	PCs & Mobile Telephones	322.0	307.7	+4.6	2,901	
	HDDs	86.3	84.9	+1.6	<i>778</i>	
	Total	Y 723.8	Y 769.7	-6.0	\$6,521	
Electronic	Semiconductors	Y 182.3	Y 165.3	+10.3	\$1,643	
Devices	Others	152.4	123.7	+23.2	1,373	
	Total	Y 334.7	Y 289.0	+15.8	\$3,016	