# **Consolidated Business Segment Information (Three months ended September 30)**

#### a. Net Sales

		Yen			U.S. Dollars
		(millions) <b>2nd Quarter</b> 2nd Quarter			(millions) <b>2nd Quarter</b>
		2003	2002	Change (%)	2003
Software	Unaffiliated Customers	Y 525,979	Y 537,102	-2.1	<i>\$4,738</i>
& Services	Intersegment	19,942	19,771	+0.9	180
	Total	Y 545,921	Y 556,873	-2.0	\$4,918
Platforms	Unaffiliated Customers	411,572	390,622	+5.4	3,708
	Intersegment	62,467	61,203	+2.1	563
	Total	474,039	451,825	+4.9	4,271
<b>Electronic Devices</b>	Unaffiliated Customers	172,100	147,047	+17.0	1,551
	Intersegment	16,272	18,633	-12.7	146
	Total	188,372	165,680	+13.7	1,697
Financing	Unaffiliated Customers	29,596	30,306	-2.3	267
	Intersegment	2,715	2,446	+11.0	24
	Total	32,311	32,752	-1.3	291
Other Operations	Unaffiliated Customers	63,949	62,315	+2.6	576
	Intersegment	35,210	36,755	-4.2	317
	Total	99,159	99,070	+0.1	893
Eliminations		(136,606)	(138,808)	-	(1,230)
Total		Y 1,203,196	Y 1,167,392	+3.1	\$10,840

# **b.** Operating Income (Loss)

	Yen (millions)			U.S. Dollars (millions)
	2nd Quarter 2003	2nd Quarter 2002	Change (Million Yen)	2nd Quarter 2003
Software & Services [Operating Margin]	Y 32,525 [6.0%]	Y 50,635 [9.1%]	-18,110 [-3.1%]	\$293
Platforms	(1,286) [(0.3%)]	(17,829) [(3.9%)]	+16,543 [+3.6%]	(12)
<b>Electronic Devices</b>	<b>4,972</b> [2.6%]	(15,668) [(9.5%)]	+20,640 [+12.1%]	45
Financing	<b>1,033</b> [3.2%]	1,043 [3.2%]	-10 [-%]	9
Other Operations	<b>3,011</b> [3.0%]	4,383 [4.4%]	-1,372 [-1.4%]	27
Eliminations	(20,359)	(16,772)	-3,587	(183)
Total	Y 19,896 [1.7%]	Y 5,792 [0.5%]	+14,104 [+1.2%]	\$179

### **Consolidated Business Segment Information (Three months ended September 30)**

## c. Sales to Unaffiliated Customers

		Yen (billions)			U.S. Dollars (millions)	
		2nd Quarter 2003	2nd Quarter 2002	Change (%)	2nd Quarter 2003	
Software	Japan	Y 405.3	Y 411.0	-1.4	\$3,652	
& Services	Overseas	120.5	126.0	-4.4	1,086	
	Total	Y 525.9	Y 537.1	-2.1	\$4,738	
Platforms	Japan	288.9	273.9	+5.5	2,603	
	Overseas	122.6	116.6	+5.1	1,105	
	Total	411.5	390.6	+5.4	3,708	
<b>Electronic Devices</b>	Japan	89.0	77.4	+15.0	802	
	Overseas	83.0	69.6	+19.3	749	
	Total	172.1	147.0	+17.0	1,551	
Financing	Japan Overseas	29.5	30.3	-2.3	267	
	Total	29.5	30.3	-2.3	267	
Other Operations	Japan	51.9	49.4	+4.9	468	
	Overseas	12.0	12.8	-6.3	108	
	Total	63.9	62.3	+2.6	576	
Total	Japan	Y 864.8	Y 842.1	+2.7	\$7,792	
	Overseas	338.3	325.2	+4.0	3,048	
	Total	Y 1,203.1	Y 1,167.3	+3.1	\$10,840	

#### d. Sales to Unaffiliated Customers by Products and Services

		Ye	en		U.S. Dollars
		(billions)			(millions)
		2nd Quarter	2nd Quarter		2nd Quarter
		2003	2002	Change (%)	2003
Software	Solutions/SI	Y 258.9	Y 257.3	+0.6	\$2,333
& Services	Infrastructure Services	267.0	279.8	-4.6	2,405
	Total	Y 525.9	Y 537.1	-2.1	\$4,738
Platforms	Servers	Y 88.8	Y 98.0	-9.4	\$800
	Mobile Infrastructure/				
	IP Network	43.5	42.1	+3.3	392
	Transmission Equipment	44.2	52.1	-15.2	398
	PCs & Mobile Telephones	182.0	157.2	+15.8	1,640
	HDDs	53.0	41.2	+28.6	478
	Total	Y 411.5	Y 390.6	+5.4	\$3,708
Electronic	Semiconductors	Y 92.0	Y 86.3	+6.6	\$829
Devices	Others	80.1	60.7	+32.0	722
	Total	Y 172.1	Y 147.0	+17.0	\$1,551