

## SUPPLEMENTARY FIGURES

### 1. Business Segment Information

		FY2001 (Forecast)			(Billions of yen)		
		Revised *	Original *	Change (Yen)	FY2000	Change FY00 to Revised FY01 (Yen)	
<b>Services &amp; Software</b>	<b>Net Sales</b>						
	Japan	<b>Y 1,560.0</b>	Y 1,550.0	+10.0	Y 1,454.4	+105.5	+7.3%
	Overseas	<b>550.0</b>	560.0	-10.0	559.9	-9.9	-1.8%
	Unaffiliated Customers	<b>2,110.0</b>	2,110.0	-	2,014.3	+95.6	+4.7%
	Intersegment	<b>60.0</b>	70.0	-10.0	61.9	-1.9	-3.1%
	Total	<b>Y 2,170.0</b>	Y 2,180.0	-10.0	Y 2,076.2	+93.7	+4.5%
	<b>Operating Income</b>	<b>Y 150.0</b>	Y 150.0	-	Y 128.7	+21.2	+16.5%
	[As % of Sales]	[ 6.9 %]	[ 6.9 %]	[ - ]	[ 6.2 %]	[ 0.7 %]	
<b>Information Processing</b>	<b>Net Sales</b>						
	Japan	<b>1,130.0</b>	1,170.0	-40.0	1,089.0	+40.9	+3.8%
	Overseas	<b>410.0</b>	470.0	-60.0	482.7	-72.7	-15.1%
	Unaffiliated Customers	<b>1,540.0</b>	1,640.0	-100.0	1,571.8	-31.8	-2.0%
	Intersegment	<b>300.0</b>	290.0	+10.0	270.9	+29.0	+10.7%
	Total	<b>1,840.0</b>	1,930.0	-90.0	1,842.7	-2.7	-0.2%
	<b>Operating Income</b>	<b>40.0</b>	60.0	-20.0	18.9	+21.0	+111.6%
	[As % of Sales]	[ 2.2 %]	[ 3.1 %]	[ -0.9 %]	[ 1.0 %]	[ 1.2 %]	
<b>Telecommunications</b>	<b>Net Sales</b>						
	Japan	<b>400.0</b>	410.0	-10.0	382.5	+17.4	+4.6%
	Overseas	<b>330.0</b>	430.0	-100.0	395.5	-65.5	-16.6%
	Unaffiliated Customers	<b>730.0</b>	840.0	-110.0	778.0	-48.0	-6.2%
	Intersegment	<b>10.0</b>	10.0	-	15.5	-5.5	-35.5%
	Total	<b>740.0</b>	850.0	-110.0	793.5	-53.5	-6.8%
	<b>Operating Income</b>	<b>(5.0)</b>	30.0	-35.0	37.9	-42.9	-
	[As % of Sales]	[ -0.7 %]	[ 3.5 %]	[ -4.2 %]	[ 4.8 %]	[ -5.5 %]	
<b>Electronic Devices</b>	<b>Net Sales</b>						
	Japan	<b>310.0</b>	410.0	-100.0	373.8	-63.8	-17.1%
	Overseas	<b>320.0</b>	410.0	-90.0	385.8	-65.8	-17.1%
	Unaffiliated Customers	<b>630.0</b>	820.0	-190.0	759.7	-129.7	-17.1%
	Intersegment	<b>110.0</b>	140.0	-30.0	149.2	-39.2	-26.3%
	Total	<b>740.0</b>	960.0	-220.0	908.9	-168.9	-18.6%
	<b>Operating Income (Loss)</b>	<b>(45.0)</b>	95.0	-140.0	113.4	-158.4	-
	[As % of Sales]	[ -6.1 %]	[ 9.9 %]	[ -16.0 %]	[ 12.5 %]	[ -18.6 %]	
<b>Financing</b>	<b>Net Sales</b>						
	Japan	<b>115.0</b>	115.0	-	107.2	+7.7	+7.2%
	Overseas	<b>-</b>	-	-	-	-	-
	Unaffiliated Customers	<b>115.0</b>	115.0	-	107.2	+7.7	+7.2%
	Intersegment	<b>10.0</b>	10.0	-	7.8	+2.1	+27.0%
	Total	<b>125.0</b>	125.0	-	115.1	+9.8	+8.6%
	<b>Operating Income</b>	<b>4.0</b>	4.0	-	3.4	+0.5	+17.2%
	[As % of Sales]	[ 3.2 %]	[ 3.2 %]	[ - ]	[ 3.0 %]	[ 0.2 %]	
<b>Other Operations</b>	<b>Net Sales</b>						
	Japan	<b>195.0</b>	195.0	-	183.2	+11.7	+6.4%
	Overseas	<b>80.0</b>	80.0	-	69.9	+10.0	+14.3%
	Unaffiliated Customers	<b>275.0</b>	275.0	-	253.2	+21.7	+8.6%
	Intersegment	<b>135.0</b>	140.0	-5.0	128.2	+6.7	+5.3%
	Total	<b>410.0</b>	415.0	-5.0	381.4	+28.5	+7.5%
	<b>Operating Income (Loss)</b>	<b>10.0</b>	10.0	-	8.1	+1.8	+22.2%
	[As % of Sales]	[ 2.4 %]	[ 2.4 %]	[ - ]	[ 2.1 %]	[ 0.3 %]	
<b>Elimination</b>	<b>Net Sales</b>	<b>(625.0)</b>	(660.0)	+35.0	(633.7)	+8.7	
	<b>Operating Income</b>	<b>(74.0)</b>	(79.0)	+5.0	(66.5)	-7.4	
<b>Total</b>	<b>Net Sales</b>						
	Japan	<b>Y 3,710.0</b>	Y 3,850.0	-140.0	Y 3,590.2	+119.7	+3.3%
	Overseas	<b>1,690.0</b>	1,950.0	-260.0	1,894.1	-204.1	-10.8%
	Unaffiliated Customers	<b>5,400.0</b>	5,800.0	-400.0	5,484.4	-84.4	-1.5%
	Intersegment	<b>-</b>	-	-	-	-	-
	Total	<b>Y 5,400.0</b>	Y 5,800.0	-400.0	Y 5,484.4	-84.4	-1.5%
	<b>Operating Income</b>	<b>Y 80.0</b>	Y 270.0	-190.0	Y 244.0	-164.0	-67.2%
	[As % of Sales]	[ 1.5 %]	[ 4.7 %]	[ -3.2 %]	[ 4.4 %]	[ -2.9 %]	

\*Note:

-For purposes of comparison, FY2000 and original FY2001 forecast figures have been restated to reflect 1Q FY2001 product composition for respective business segments.

-Revised forecast: as of July 27, 2001. Original forecast: as of April 26, 2001.

## 2. HDD Production

FY2001(Forecast)			FY2000	(Million Units/Year)
Revised	Original	Change		Change
<b>17.00</b>	26.00	-9.00	23.78	<u>FY00 to Revised FY01</u> -28.5%

## 3. Optical Transmission Equipment Sales in North America

FY2001(Forecast)			FY2000	(Millions of U.S. Dollars)
Revised	Original	Change		Change
<b>1,800</b>	2,700	-900	2,639	<u>FY00 to Revised FY01</u> -31.8%

## 4. Electronic Devices

### (1) Production of Semiconductors (Worldwide by Value)

FY2001(Forecast)			FY2000	(Billions of Yen)
Revised	Original	Change		Change
<b>475</b>	690	-215	630	<u>FY00 to Revised FY01</u> -24.6%
[Internal Use] <b>[81]</b>	[90]	[-9]	[89]	<u>FY00 to Revised FY01</u> [-9.0%]

### (2) Composition by Product Category (Semiconductors)

	FY2001(Forecast)		FY2000
	Revised	Original	
Logic	<b>50%</b>	43%	46%
Flash Memory	<b>32%</b>	36%	29%
RAM	<b>6%</b>	7%	8%
Compound Semiconductor and others	<b>12%</b>	14%	17%

### (3) Price Decline for Flash Memories at Period-end Compared with FY2000 Year-end

	FY2001		
	<u>1Q(Actual)</u>	1H(Forecast)	2H(Forecast)
16M Flash Memory	<b>-28%</b>	-40%	-53%

### (4) Production Capacity of Flash Memories at Fiscal Year-end

	FY2001(Forecast)		FY2000
	Revised	Original	
Flash Memory* (8Mbit equivalent)	<b>46</b>	60	36

\*The figures include the amount Fujitsu procures from Fujitsu AMD Semiconductor Ltd.

\*Note: Revised forecast: as of July 27, 2001. Original forecast: as of April 26, 2001.

## 5. Capital Expenditure, Depreciation

	(Billions of Yen)				
	FY2001(Forecast)			FY2000	Change FY00 to Revised FY01
	Revised	Original	Change		
<b>Capital Expenditure</b>					
Services & Software	75.0	75.0	-	65.0	+15.3%
Information Processing	65.0	70.0	-5.0	54.9	+18.4%
Telecommunications	45.0	50.0	-5.0	44.2	+1.7%
Electronic Devices [Semiconductors]	210.0 [140.0]	260.0 [190.0]	-50.0 [-50.0]	249.2 [196.8]	-15.7% [-28.9%]
Corporate * and others	25.0	25.0	-	24.7	+1.4%
<b>Total</b>	<b>420.0</b>	<b>480.0</b>	<b>-60.0</b>	<b>438.0</b>	<b>-4.1%</b>
<b>Depreciation</b>	<b>375.0</b>	390.0	-15.0	323.4	+16.0%

\* Including capital expenditure for the parent's Administrative Divisions and R&D expenditures, which can not be allocated.

## 6. Restructuring Charges Included in FY2001 Forecast

	(Billions of Yen)					
	Revised			Original		
	1H	2H	Full Year	1H	2H	Full Year
Restructure Development and Manufacturing Organization Globally	(160.0)	(20.0)	(180.0)	(10.0)	(5.0)	(15.0)
Focus on Core Businesses	(100.0)	-	(100.0)	(10.0)	-	(10.0)
Restructure Worldwide Services & Software Organization	(20.0)	-	(20.0)	(10.0)	-	(10.0)
<b>Total</b>	<b>(280.0)</b>	<b>(20.0)</b>	<b>(300.0)</b>	<b>(30.0)</b>	<b>(5.0)</b>	<b>(35.0)</b>

\*Note: Revised forecast: as of July 27, 2001. Original forecast: as of April 26, 2001.