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January 29, 2016

**FY 2015 Nine-Month Financial Results**  
April 1, 2015 - December 31, 2015

Fujitsu Limited

**Fujitsu Limited**

**Consolidated Financial Results for the Nine months Ended December 31, 2015**  
**[Prepared on the basis of International Financial Reporting Standards]**

January 29, 2016

<b>Fujitsu Limited</b>	
Stock exchange listings:	Tokyo, Nagoya
Code number:	6702
URL:	<a href="http://www.fujitsu.com/global/">http://www.fujitsu.com/global/</a>
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Scheduled filing date of statutory financial report:	February 3, 2016
Scheduled dividend payment date:	-
Supplementary material:	Yes
Financial results meeting:	Yes (for media and analysts)

**1. Consolidated Results for the Nine Months Ended December 31, 2015**

(Monetary amounts are rounded to the nearest million yen.)

(1) Consolidated financial results

(The percentage figures represent the percentage of increase or decrease against the same period of the previous year.)

(Millions of yen)

	Revenue	Change (%)	Operating profit	Change (%)	Profit before income taxes	Change (%)
9 Months FY 2015 (4/15-12/31/15)	3,408,238	1.3	1,615	-97.5	16,828	-79.8
9 Months FY 2014 (4/14-12/31/14)	3,364,427	0.4	65,430	-1.8	83,401	6.3

	Profit for the period	Change (%)	Profit for the period attributable to owners of the parent	Change (%)	Total comprehensive income for the period	Change (%)
9 Months FY 2015 (4/15-12/31/15)	-8,054	-	-10,679	-	-16,206	-
9 Months FY 2014 (4/14-12/31/14)	54,100	-14.7	51,708	-11.6	139,599	-16.1

	Earnings per share		(Yen)
	Basic	Diluted	
9 Months FY 2015 (4/15-12/31/15)	-5.16	-5.17	
9 Months FY 2014 (4/14-12/31/14)	24.99	24.99	

(2) Consolidated financial position (Millions of yen)

	Total assets	Total equity	Equity attributable to owners of the parent	Equity attributable to owners of the parent ratio (%)
December 31, 2015	3,217,534	903,737	755,934	23.5
March 31, 2015	3,271,121	934,397	790,089	24.2

**2. Dividends per Share (Ordinary Shares)**

(Yen)

	Dividends per share				
	1Q	2Q	3Q	Year-end	Full year
FY 2014	-	4.00	-	4.00	8.00
FY 2015	-	4.00	-		
FY 2015 (Forecast)				4.00	8.00

Note: Revision of the latest dividends forecast: None

**3. Consolidated Earnings Forecast for FY2015**

(The percentage figures represent the percentage of increase or decrease against the previous year.)

(Millions of yen, except per share data)

	Revenue	Change (%)	Operating profit	Change (%)	Profit for the year attributable to owners of the parent	Basic earnings per share	
					Change (%)		
FY 2015	4,800,000	1.0	130,000	-27.2	85,000	-39.3	41.09

Note: Revision of the latest consolidated earnings forecast: Yes

**4. Other Information**

- (1) Significant changes to subsidiaries in the current reporting period  
(Changes to specified subsidiaries resulting from changes in scope of consolidation): None
- (2) Changes in accounting policies and accounting estimates
  1. Changes in accounting policies required by IFRS: None
  2. Changes arising from factors other than 1: None
  3. Changes in accounting estimates: None

(3) Number of issued shares (ordinary shares)

1. Number of issued shares at end of period	As of December 31, 2015	2,070,018,213	Shares
	As of March 31, 2015	2,070,018,213	Shares
2. Treasury stock held at end of period	As of December 31, 2015	1,175,560	Shares
	As of March 31, 2015	1,068,846	Shares
3. Average number of shares during period	9 Months FY 2015	2,068,892,684	Shares
	9 Months FY 2014	2,069,055,343	Shares

Notes:

1. Compliance with quarterly review procedures

These materials fall outside the jurisdiction of the quarterly review procedures of the Financial Instruments and Exchange Act. Therefore, at the time of disclosure, a portion of the review has not yet been completed.

Upon completion of the review, a statutory quarterly report will be submitted on February 3, 2016.

2. Precautions on usage of earnings projections

These materials may contain forward-looking statements that are based on management's current information, views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Actual results may differ materially from those projected or implied in the forward-looking statements due to, without limitation, the following factors listed below.

For information regarding the assumptions used to prepare these projections, please refer to "Part I: Financial Results, 3. FY2015 Earnings Forecasts" on page 14.

- General economic and market conditions in key markets  
(Particularly in Japan, Europe, North America, and Asia, including China)
- Rapid changes in the high-technology market (particularly semiconductors, PCs, etc.)
- Fluctuations in exchange rates or interest rates
- Fluctuations in capital markets
- Intensifying price competition
- Changes in market positioning due to competition in R&D
- Changes in the environment for the procurement of parts and components
- Changes in competitive relationships relating to collaborations, alliances and technical provisions
- Risks related to public regulations, public policy and tax matters
- Risks related to product or services defects
- Potential emergence of unprofitable projects
- Risks related to R&D investments, capital expenditures, business acquisitions, business restructuring, etc.
- Risks related to natural disasters and unforeseen events
- Changes in accounting policies

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## Part I: Financial Results

The impact of foreign exchange fluctuations has been calculated by using the average US dollar, euro, and British pound foreign exchange rates for the third quarter and the first nine months of fiscal 2014 to translate the current period's revenue outside Japan into yen.

### 1. Explanation of Financial Results

#### 1-1. Third Quarter

##### FY2015 Third-Quarter Financial Results

(Billions of yen)

	3Q FY2014 10/1/14- 12/31/14	3Q FY2015 10/1/15- 12/31/15	Change vs. 3Q FY2014	Change (%)
Revenue	1,171.5	1,166.9	-4.6	-0.4
Operating profit	33.1	14.0	-19.1	-57.6
[Expenses to transform business model]	[ -]	※ [-17.6]	[-17.6]	-
[Operating profit margin]	[ 2.8%]	[ 1.2%]	[ -1.6%]	
Financial income (expenses)	5.5	2.5	-2.9	-53.5
Income from investments accounted for using the equity method, net	2.0	3.3	1.2	62.4
Profit for the period before income taxes	40.7	19.9	-20.8	-51.0
Profit for the period attributable to owners of the parent	27.6	5.2	-22.3	-80.9

※ Expenses to enhance EMEIA business -17.6 Billion Yen

#### <Profit or Loss>

Consolidated revenue for the third quarter of fiscal 2015 was 1,166.9 billion yen, essentially unchanged from the third quarter of fiscal 2014. Revenue in Japan decreased 1.5%. Although revenue in Japan from system integration services increased, revenue from PCs and server-related products decreased. Revenue outside of Japan rose 1.2%. Revenue from the Mobilewear sub-segment increased. The ratio of revenue outside Japan was 42.7%, an increase of 0.7 of a percentage point compared to the same period in the prior fiscal year.

Fujitsu recorded an operating profit of 14.0 billion yen, down 19.1 billion yen from the third quarter of fiscal 2014. The decline was the result of recording 17.6 billion yen in business model transformation expenses (expenses for strengthening business fundamentals in the EMEIA region, such as expenses relating to the closure of a product development facility in Europe).

Net financial income was 2.5 billion yen, down 2.9 billion yen from the same period in fiscal 2014, when the company recorded a net gain on foreign exchange because of the sharp fall in the value of the yen.

As a result, the profit before income taxes was 19.9 billion yen, a decline of 20.8 billion yen from the third quarter of the previous fiscal year.

Profit for the period attributable to owners of the parent was 5.2 billion yen, down 22.3 billion yen from the third quarter of fiscal 2014.

## FY2015 Third-Quarter Consolidated Business Segment Information

### <Revenue\* by Principal Products and Services>

(Billions of yen)

	3Q FY2014 10/1/2014 ~ 12/31/2014	3Q FY2015 10/1/2015 ~ 12/31/2015	Change vs. 3Q FY2014	
				Change(%)
Technology Solutions	Technology Solutions	802.7	800.3	-2.4
	Services	672.6	681.6	9.0
	Solutions / SI	224.7	237.1	12.4
	Infrastructure Services	447.9	444.5	-3.3
	System Platforms	130.1	118.6	-11.4
	System Products	67.2	56.8	-10.3
	Network Products	62.8	61.8	-1.0
	Ubiquitous Solutions	269.2	259.2	-10.0
	PCs / Mobile Phones	183.8	162.8	-21.0
	Mobilewear	85.3	96.4	11.0
Device Solutions	Device Solutions	153.7	151.6	-2.0
	LSI**	81.3	78.2	-3.0
	Electronic Components	72.6	73.7	1.0

#### Notes:

\* Revenue includes intersegment revenue.

\*\* Revenue figures for LSI include intrasegment revenue to the electronic components segment.

\*\*\* "Other/Elimination and Corporate" includes Japan's next-generation supercomputer project; facility services and the development of information services for Fujitsu Group companies; and welfare benefits for Fujitsu Group employees, as well as strategic expenses such as basic research and joint costs associated with Group management conducted by the parent company.

**<Revenue\* and Operating Profit>**

(Billions of yen)

		3Q FY2014 10/1/2014 ~ 12/31/2014	3Q FY2015 10/1/2015 ~ 12/31/2015	Change vs. 3Q FY2014	
				Change(%)	
Technology Solutions	Revenue	802.7	800.3	-2.4	-0.3
	Japan	473.5	472.7	-0.8	-0.2
	Outside Japan	329.1	327.6	-1.5	-0.5
	Operating profit	44.6	34.9	-9.6	-21.6
	[Operating profit margin]	[5.6%]	[4.4%]	[-1.2%]	
Services	Revenue	672.6	681.6	9.0	1.3
	Japan	382.1	393.2	11.0	2.9
	Outside Japan	290.4	288.4	-2.0	-0.7
	Operating profit	44.4	40.2	-4.2	-9.5
	[Operating profit margin]	[6.6%]	[5.9%]	[-0.7%]	
System Platforms	Revenue	130.1	118.6	-11.4	-8.8
	Japan	91.4	79.5	-11.9	-13.1
	Outside Japan	38.6	39.1	0.4	1.2
	Operating profit	0.1	-5.2	-5.4	-
	[Operating profit margin]	[0.1%]	[-4.4%]	[-4.5%]	
Ubiquitous Solutions	Revenue	269.2	259.2	-10.0	-3.7
	Japan	175.1	164.7	-10.4	-5.9
	Outside Japan	94.0	94.4	0.3	0.4
	Operating profit	-1.2	-1.0	0.1	-
	[Operating profit margin]	[-0.4%]	[-0.4%]	[-%]	
Device Solutions	Revenue	153.7	151.6	-2.0	-1.3
	Japan	79.5	73.5	-5.9	-7.5
	Outside Japan	74.1	78.0	3.9	5.3
	Operating profit	14.5	5.7	-8.8	-60.4
	[Operating profit margin]	[9.5%]	[3.8%]	[-5.7%]	
Other/Elimination and Corporate***	Revenue	-54.1	-44.3	9.8	-
	Operating profit	-24.8	-25.6	-0.7	-
Total	Revenue	1,171.5	1,166.9	-4.6	-0.4
	Japan	679.6	669.1	-10.5	-1.5
	Outside Japan	491.9	497.8	5.9	1.2
	Operating profit	33.1	14.0	-19.1	-57.6
	[Operating profit margin]	[2.8%]	[1.2%]	[-1.6%]	

<Ratio of revenue outside Japan>

42.0%

42.7%

0.7%

## **Technology Solutions**

Revenue in the Technology Solutions segment amounted to 800.3 billion yen, essentially unchanged from the third quarter of fiscal 2014. Revenue in and outside of Japan was also essentially unchanged. Revenue in the Services sub-segment in Japan rose due to growth in system integration services on higher investment by customers in the financial services sector and public sector. In the System Platforms sub-segment, however, revenue in Japan fell due to the impact of large-scale mainframe-related deals in previous fiscal year's third quarter. Revenue outside Japan was essentially unchanged for both the Services sub-segment and the System Platforms sub-segment.

The segment posted an operating profit of 34.9 billion yen, representing a decline of 9.6 billion yen compared to the same period in fiscal 2014. The decline was the result of recording 15.9 billion yen in business model transformation expenses (expenses for strengthening business fundamentals in the EMEA region, such as expenses relating to the closure of a product development facility in Europe). Excluding the expenses for business model transformation, despite the adverse impact of lower server-related revenue, the segment's operating profit rose because of cost efficiencies and the impact of higher Services revenue in Japan.

## **Ubiquitous Solutions**

Revenue in the Ubiquitous Solutions segment was 259.2 billion yen, a decrease of 3.7% from the third quarter of fiscal 2014. Revenue in Japan fell by 5.9%. Although revenue from the Mobilewear sub-segment increased, revenue from PCs fell, primarily in enterprise PCs. Revenue outside Japan was essentially unchanged. Revenue from PCs in Europe fell, but revenue in the Mobilewear sub-segment rose, primarily in Europe and the US.

The Ubiquitous Solutions segment posted an operating loss of 1.0 billion yen, essentially unchanged from the same period in fiscal 2014. Higher procurement costs for US dollar-denominated components in Europe due to the continuing weakness of the euro against the US dollar adversely impacted results in PCs, and 1.6 billion yen in business model transformation expenses were also recorded, but these were largely offset by cost-saving measures.

## **Device Solutions**

Revenue in the Device Solutions segment amounted to 151.6 billion yen, down 1.3% from the third quarter of fiscal 2014.

The segment posted an operating profit of 5.7 billion yen, down 8.8 billion yen from the third quarter of fiscal 2014. In addition to the impact of transferring the system LSI device business to an associate, operating profit declined because, in the third quarter of fiscal 2014, there was a gain on the sale of equipment stemming from the closure of a production line for LSI devices.

## **Other/Elimination and Corporate**

This segment recorded an operating loss of 25.6 billion yen, representing a deterioration of 0.7 billion yen from the third quarter of fiscal 2014.

## 1-2. Nine Months

FY2015 Nine Months Financial Results			(Billions of yen)	
	9 Months FY2014 4/1/14- 12/31/14	9 Months FY2015 4/1/15- 12/31/15	Change vs. 9 Months FY2014	Change (%)
Revenue	3,364.4	3,408.2	43.8	1.3
Operating profit	65.4	1.6	-63.8	-97.5
[Expenses to transform business model]	[ -]	* [-21.9]	[-21.9]	-
[Operating profit margin]	[ 1.9%]	[ 0.0%]	[ -1.9%]	
Financial income (expenses)	12.5	0.9	-11.6	-92.8
Income from investments accounted for using the equity method, net	5.4	14.3	8.8	163.6
Profit for the period before income taxes	83.4	16.8	-66.5	-79.8
Profit for the period attributable to owners of the parent	51.7	-10.6	-62.3	-

\* Expenses to enhance EMEIA business -17.6 Billion Yen , Expenses to realign network business -4.2 Billion Yen

### <Profit or Loss>

Consolidated revenue for the first nine months of fiscal 2015 was 3,408.2 billion yen, an increase of 1.3% compared to the same period in fiscal 2014. Revenue in Japan was essentially unchanged from the same period in fiscal 2014. Revenue from system integration services increased, but revenue from network products and PCs decreased. Revenue outside of Japan rose 3.8%. Revenue from network products and PCs declined, but overall revenue outside of Japan rose, benefiting from foreign exchange movements. The depreciation of the yen against the US dollar, primarily in the first half of the fiscal year, led to a revenue increase of about 65 billion yen in the first nine months of fiscal 2015 compared to the same period in fiscal 2014. The ratio of revenue outside Japan was 42.0%, an increase of 1.0 percentage point compared to the same period in the prior fiscal year.

Fujitsu recorded an operating profit of 1.6 billion yen, down 63.8 billion yen from the same period in fiscal 2014. In addition to the impact of lower revenues from network products and PCs, there was the negative impact of higher procurement costs in Europe for US dollar-denominated components stemming from the weakening of the euro against the US dollar. In addition, Fujitsu recorded 21.9 billion yen in business model transformation expenses (17.6 billion yen in expenses for strengthening business fundamentals in the EMEIA region, such as expenses relating to the closure of a product development facility in Europe, and 4.2 billion yen in expenses related to the relocation of employees and other costs in the network business in Japan).

Net financial income was 0.9 billion yen, down 11.6 billion yen from the same period in fiscal 2014, when the company recorded net gain on foreign exchange due to a sharp fall in the value of the yen.

Income from investments accounted for using the equity method, net, was 14.3 billion yen, an increase of 8.8 billion yen from the first nine months of fiscal 2014. Fujitsu's system LSI device design and development business was transferred to an associate (Socionext Inc., which commenced operations in March 2015, with a ratio of voting rights as follows: 40% Fujitsu, 20% Panasonic Corporation, and 40% Development Bank of Japan, Inc.). In addition, Fujitsu recorded a dilution gain from changes in equity interest stemming from an offering of shares of an associate on China's Shenzhen Stock Exchange.

As a result, income before income taxes was 16.8 billion yen, down 66.5 billion yen from the first nine months of the previous fiscal year.

The loss for the period attributable to owners of the parent was 10.6 billion yen, representing a deterioration of 62.3 billion yen from the first nine months of fiscal 2014.

## FY2015 Nine Months Consolidated Business Segment Information

### <Revenue\* by Principal Products and Services>

(Billions of yen)

	9 Months FY2014 4/1/2014 ~ 12/31/2014	9 Months FY2015 4/1/2015 ~ 12/31/2015	Change vs. 9 Months FY2014	
				Change(%)
Technology Solutions	2,294.9	2,318.6	23.6	1.0
Services	1,901.6	1,972.7	71.0	3.7
Solutions / SI	648.7	701.4	52.6	8.1
Infrastructure Services	1,252.9	1,271.3	18.4	1.5
System Platforms	393.2	345.8	-47.3	-12.1
System Products	177.1	171.2	-5.8	-3.3
Network Products	216.0	174.5	-41.5	-19.2
Ubiquitous Solutions	783.1	764.3	-18.8	-2.4
PCs / Mobile Phones	529.6	477.8	-51.7	-9.8
Mobilewear	253.5	286.4	32.9	13.0
Device Solutions	434.1	463.7	29.6	6.8
LSI**	226.1	244.5	18.4	8.1
Electronic Components	209.0	220.3	11.3	5.4

#### Notes:

\* Revenue includes intersegment revenue.

\*\* Revenue figures for LSI include intrasegment revenue to the electronic components segment.

\*\*\* "Other/Elimination and Corporate" includes Japan's next-generation supercomputer project; facility services and the development of information services for Fujitsu Group companies; and welfare benefits for Fujitsu Group employees, as well as strategic expenses such as basic research and joint costs associated with Group management conducted by the parent company.

**<Revenue\* and Operating Profit>**

(Billions of yen)

		9 Months FY2014 4/1/2014 ~ 12/31/2014	9 Months FY2015 4/1/2015 ~ 12/31/2015	Change vs. 9 Months FY2014	
				Change(%)	
Technology Solutions	Revenue	2,294.9	2,818.6	23.6	1.0
	Japan	1,876.9	1,391.7	14.8	1.1
	Outside Japan	918.0	926.8	8.8	1.0
	Operating profit	95.3	67.2	-28.0	-29.4
	[Operating profit margin]	[4.2%]	[2.9%]	[-1.3%]	
Services	Revenue	1,901.6	1,972.7	71.0	3.7
	Japan	1,103.3	1,156.9	53.5	4.9
	Outside Japan	798.3	815.8	17.4	2.2
	Operating profit	92.8	84.6	-8.2	-8.9
	[Operating profit margin]	[4.9%]	[4.3%]	[-0.6%]	
System Platforms	Revenue	393.2	345.8	-47.3	-12.1
	Japan	273.5	234.7	-38.7	-14.2
	Outside Japan	119.6	111.0	-8.6	-7.2
	Operating profit	2.4	-17.3	-19.8	-
	[Operating profit margin]	[0.6%]	[-5.0%]	[-5.6%]	
Ubiquitous Solutions	Revenue	783.1	764.3	-18.8	-2.4
	Japan	517.7	489.8	-27.8	-5.4
	Outside Japan	265.4	274.4	8.9	3.4
	Operating profit	8.4	-13.3	-21.7	-
	[Operating profit margin]	[1.1%]	[-1.7%]	[-2.8%]	
Device Solutions	Revenue	434.1	463.7	29.6	6.8
	Japan	221.3	222.2	0.8	0.4
	Outside Japan	212.7	241.5	28.8	13.5
	Operating profit	24.5	24.3	-0.2	-0.9
	[Operating profit margin]	[5.7%]	[5.2%]	[-0.5%]	
Other/Elimination and Corporate***	Revenue	-147.7	-138.4	9.3	-
	Operating profit	-62.9	-76.6	-13.7	-
Total	Revenue	3,364.4	3,408.2	43.8	1.3
	Japan	1,985.3	1,976.6	-8.6	-0.4
	Outside Japan	1,379.0	1,431.5	52.4	3.8
	Operating profit	65.4	1.6	-63.8	-97.5
	[Operating profit margin]	[1.9%]	[0.0%]	[-1.9%]	

<Ratio of revenue outside Japan>

41.0%

42.0%

1.0%

## **Technology Solutions**

Revenue in the Technology Solutions segment amounted to 2,318.6 billion yen, an increase of 1.0% from the first nine months of fiscal 2014. Revenue in Japan rose 1.1%. In the Services sub-segment, revenue from system integration services rose on higher investment by customers in the financial services and public sectors. Revenue from infrastructure services also continued to be solid. In the System Platforms sub-segment, however, revenue from mobile phone base stations and other network products declined due to continuing constraints on capital spending by customers. Revenue outside Japan increased 1.0%. In the Services sub-segment, the impact of yen devaluation compared to the first nine months of fiscal 2014 contributed to higher revenue. In the System Platforms sub-segment, however, revenue from optical transmissions systems in North America declined as investments by telecommunications carriers continued to be constrained in relevant segments of Fujitsu's business.

The segment posted an operating profit of 67.2 billion yen, down 28.0 billion yen compared to the same period in fiscal 2014. Despite the positive impact of higher revenue in the Services sub-segment in Japan, operating profit declined due to the effects of reduced revenue in network products, in addition to 20.2 billion yen in business model transformation expenses (15.9 billion yen in expenses for strengthening business fundamentals in the EMEIA region, such as the closure of a product development facility in Europe, and 4.2 billion yen in expenses related to the relocation of employees and other costs in the network business in Japan) which were recorded.

## **Ubiquitous Solutions**

Revenue in the Ubiquitous Solutions segment was 764.3 billion yen, down 2.4% from the first nine months of fiscal 2014. Revenue in Japan was down by 5.4%. For PCs, revenue declined as the cycle of higher demand for upgrades resulting from the ending of support for an operating system had peaked in the first quarter of the prior fiscal year. Revenue outside Japan increased 3.4%. Although there was a decline in unit sales of PCs in Europe, revenue from the Mobilewear sub-segment increased, primarily in Europe and the US, and results also benefited from foreign exchange movements.

The Ubiquitous Solutions segment posted an operating loss of 13.3 billion yen, representing a deterioration of 21.7 billion yen compared to the same period in fiscal 2014. In addition to the negative impact of lower revenue from PCs and the impact of higher procurement costs for US dollar-denominated components in Europe due to the continuing weakness of the euro against the US dollar, 1.6 billion yen in business model transformation expenses were also recorded.

## **Device Solutions**

Revenue in the Device Solutions segment amounted to 463.7 billion yen, up 6.8% from the first nine months of fiscal 2014. Revenue from both LSI devices and electronic components benefited from foreign exchange movements.

The segment posted an operating profit of 24.3 billion yen, down 0.2 billion yen from the first nine months of fiscal 2014. Despite the positive impact of the increase in the yen value of US dollar-denominated sales resulting from the continuing weakness in the value of the yen against the US dollar, operating profit declined on the impact of the transfer of the system LSI device business to an associate.

## **Other/Elimination and Corporate**

This segment recorded an operating loss of 76.6 billion yen, representing a deterioration of 13.7 billion yen from the first nine months of fiscal 2014. The higher loss is attributable to greater strategic investments in such fields as next-generation clouds that perform as IoT\* platforms, and future healthcare services.

\*IoT (Internet of Things): A system in which not only PCs and servers, but a wide variety of things are connected to the internet and exchange information.

## 2. Explanation of Financial Condition

### (1) Assets, Liabilities and Equity

	Year-end FY2014	End of 3Q FY2015	(Billions of yen) Change vs. year-end FY2014
Total assets	3,271.1	3,217.5	-53.5
Total liabilities	2,336.7	2,313.7	-22.9
Total equity	934.3	903.7	-30.6
Total equity attributable to owners of the parent	790.0	755.9	-34.1

**Reference:**

Cash and cash equivalents	362.0	364.4	2.4
Interest-bearing loans	578.4	688.4	109.9
Net interest-bearing loans	216.4	323.9	107.5
D/E ratio (times)	0.73	0.91	0.18
Net D/E ratio (times)	0.27	0.43	0.16
Equity attributable to owners of the parent ratio (%)	24.2%	23.5%	-0.7%

Consolidated total assets at the end of the third quarter of fiscal 2015 were 3,217.5 billion yen, down 53.5 billion yen from the end of fiscal 2014. Inventories increased in preparation for expected sales, particularly in the services business, but trade receivables declined on collections from the concentration of revenue booked toward the end of prior fiscal year.

Consolidated total liabilities amounted to 2,313.7 billion yen, a 22.9 billion yen decrease compared to the end of fiscal 2014. The decline was attributable to payment of trade payables relating to the concentration of sales at the end of the prior fiscal year. The balance of interest-bearing loans increased by 109.9 billion yen from the end of the prior fiscal year, to 688.4 billion yen, as a portion of working capital was financed with borrowings.

The balance of total equity was 903.7 billion yen, a decline of 30.6 billion yen from the end of fiscal 2014. Retained earnings declined because of the loss recorded for the period and payment of a dividend. Equity attributable to owners of the parent ratio was 23.5%, a decline of 0.7 of a percentage point from the end of fiscal 2014.

## (2) Cash Flows

			(Billions of yen)
	9 Months FY2014	9 Months FY2015	Change
I Net cash provided by operating activities	104.3	33.0	-71.3
II Net cash used in investing activities	-142.4	-116.6	25.8
I+II Free cash flow	-38.1	-83.6	-45.4
III Net cash provided by financing activities	76.1	84.9	8.8
IV Cash and cash equivalents at end of period	341.7	364.4	22.7

Net cash provided by operating activities in the first nine months amounted to 33.0 billion yen, a decrease of 71.3 billion yen from the first nine months of fiscal 2014. In addition to the decline in profit before income taxes for the period, cash flow from operating activities declined because, in the first nine months of fiscal 2014, there was a refund of approximately 26 billion yen in withholding taxes on income in relation to dividends received from subsidiaries in Japan.

Net cash used in investing activities was 116.6 billion yen, primarily reflecting capital expenditures in datacenter facilities. Compared to the same period in fiscal 2014, net outflows declined by 25.8 billion yen.

Free cash flow, the sum of cash flows from operating and investing activities, was negative 83.6 billion yen, representing a decrease in cash inflows of 45.4 billion yen compared with the first nine months of fiscal 2014.

Net cash provided by financing activities was 84.9 billion yen, as a portion of working capital was financed with short-term borrowings. Compared to the first nine months of fiscal 2014, cash inflows increased by 8.8 billion yen.

As a result of the above factors, cash and cash equivalents at the end of the first nine months of fiscal 2015 were 364.4 billion yen, an increase of 2.4 billion yen compared to the end of fiscal 2014.

### **3. FY2015 Earnings Forecasts**

Fujitsu has revised its full-year fiscal 2015 financial forecast announced on October 29, 2015, as follows.

The revenue forecast has been reduced by 80.0 billion yen from the announcement last October, to 4,800.0 billion yen. The forecast for revenue in the Technology Solutions segment has been reduced by 50.0 billion yen because of lower demand for network products. The forecast for revenue in the Device Solutions segment has been reduced by 30.0 billion yen on lower demand for devices used in smartphones and PCs.

The forecast for operating profit has been reduced by 20.0 billion yen, to 130.0 billion yen. The projected operating profit for Technology Solutions has been reduced by 10.0 billion yen. Within that segment, the projected operating profit for the Services sub-segment has been revised up by 3.0 billion yen because of profitability improvements and other factors, but the projected operating profit in the System Platforms sub-segment has been reduced by 13.0 billion yen on because of lower projected sales of network products.

The projected operating profit for Device Solutions has been reduced by 10.0 billion yen due to lower revenue. In addition, 20.0 billion yen in business model transformation expenses (expenses for strengthening business fundamentals in the EMEIA region) that, in the forecast announced last October, were included in the Other/Elimination and Corporate segment have been reallocated to the Technology Solutions segment as 8.0 billion yen in expenses to the Services sub-segment and 12.0 billion yen in expenses to the System Platforms sub-segment, but this reallocation has no effect on the forecast for overall consolidated operating profit.

Because of the downward revision to the forecast for operating profit, the forecast for profit for the period attributable to owners of the parent has been reduced by 15.0 billion yen, to 85.0 billion yen.

**FY2015 Full-Year Consolidated Forecast**

	FY2014 (Actual)	FY2015 (Forecast)	Change vs. Previous Forecast*	Change vs. FY2014	(Billions of yen) Change (%)
Revenue	4,753.2	4,800.0	-80.0	46.7	1.0
Operating Profit	178.6	130.0	-20.0	-48.6	-27.2
[Operating Profit Margin]	[ 3.8%]	[ 2.7%]	[ -0.4%]	[ -1.1%]	
Profit for the Year Attributable to Owners of the Parent	140.0	85.0	-15.0	-55.0	-39.3

**[Revenue by Business Segment]**

Technology Solutions	3,302.8	3,350.0	-50.0	47.1	1.4
Services	2,706.2	2,800.0	-	93.7	3.5
System Platforms	596.5	550.0	-50.0	-46.5	-7.8
Ubiquitous Solutions	1,062.8	1,030.0	-	-32.8	-3.1
Device Solutions	595.6	600.0	-30.0	4.3	0.7
Other/Elimination and Corporate	-208.0	-180.0	-	28.0	-
Total	4,753.2	4,800.0	-80.0	46.7	1.0

**[Operating Profit by Business Segment]**

Technology Solutions	222.4	205.0	[ -20.0 ]	-30.0	-17.4	-7.8
Services	177.2	180.0	[ -8.0 ]	-5.0	2.7	1.6
System Platforms	45.2	25.0	[ -12.0 ]	-25.0	-20.2	-44.7
Ubiquitous Solutions	8.7	-10.0	-	-	-18.7	-
Device Solutions	36.9	30.0	-	-10.0	-6.9	-18.8
Other/Elimination and Corporate	-89.5	-95.0	[ 20.0 ]	20.0	-5.4	-
Total	178.6	130.0	[ - ]	-20.0	-48.6	-27.2

\* Previous Forecast as of October 29, 2015.

## Part II. Financial Tables

### 1. Condensed Consolidated Statement of Financial Position

	Notes	FY2014 (At March 31, 2015)	3Q FY2015 (At December 31, 2015)	(Millions of yen)
<b>Assets</b>				
Current assets				
Cash and cash equivalents		362,028	364,455	
Trade receivables		1,029,822	922,782	
Other receivables		99,930	81,443	
Inventories		313,882	375,684	
Others		82,009	95,470	
Total current assets		1,887,671	1,839,834	
Non-current assets				
Property, plant and equipment, net of accumulated depreciation		635,489	636,729	
Goodwill		37,616	41,331	
Intangible assets		167,560	166,987	
Investments accounted for using the equity method		92,839	103,516	
Other investments		178,645	170,865	
Deferred tax assets		139,254	137,256	
Others		132,047	121,016	
Total non-current assets		1,383,450	1,377,700	
<b>Total assets</b>		<b>3,271,121</b>	<b>3,217,534</b>	
<b>Liabilities and equity</b>				
<b>Liabilities</b>				
Current liabilities				
Trade payables		661,710	600,648	
Other payables		419,214	356,882	
Short-term borrowings, current portion of long-term debt and lease obligations		172,403	279,661	
Accrued income taxes		18,415	11,433	
Provisions		77,502	89,229	
Others		174,089	187,767	
Total current liabilities		1,523,333	1,525,620	
Non-current liabilities				
Long-term debt and lease obligations		406,089	406,259	
Retirement benefit liabilities		321,977	299,579	
Provisions		34,810	33,884	
Deferred tax liabilities		8,075	6,187	
Others		42,440	42,268	
Total non-current liabilities		813,391	788,177	
<b>Total liabilities</b>		<b>2,386,724</b>	<b>2,313,797</b>	
<b>Equity</b>				
Share capital		324,625	324,625	
Capital surplus		233,432	233,398	
Treasury stock, at cost		-547	-620	
Retained earnings		130,741	105,779	
Other components of equity		101,838	92,752	
Total equity attributable to owners of the parent		790,089	755,934	
Non-controlling interests		144,308	147,803	
<b>Total equity</b>		<b>934,397</b>	<b>903,737</b>	
<b>Total liabilities and equity</b>		<b>3,271,121</b>	<b>3,217,534</b>	

## 2. Condensed Consolidated Statement of Profit or Loss and Condensed Consolidated Statement of Comprehensive Income

【Nine Months Condensed Consolidated Statement of Profit or Loss】		(Millions of yen, except per share data)	
	Notes	9 Months FY2014 (For the nine months ended December 31, 2014)	9 Months FY2015 (For the nine months ended December 31, 2015)
<b>Revenue</b>		<b>3,364,427</b>	<b>3,408,238</b>
Cost of sales		-2,481,736	-2,560,863
Gross profit		882,691	847,375
Selling, general and administrative expenses		-818,729	-817,886
Other income (expenses)		1,468	-27,874
<b>Operating profit</b>		<b>65,430</b>	<b>1,615</b>
Financial income		19,372	6,888
Financial expenses		-6,830	-5,988
Income from investments accounted for using the equity method, net		5,429	14,313
<b>Profit for the period before income taxes</b>		<b>83,401</b>	<b>16,828</b>
Income tax expenses		-29,301	-24,882
<b>Profit for the period</b>		<b>54,100</b>	<b>-8,054</b>
Profit for the period attributable to:			
Owners of the parent		51,708	-10,679
Non-controlling interests		2,392	2,625
Total		<b>54,100</b>	<b>-8,054</b>
Earning per share			
Basic earnings per share (Yen)		24.99	-5.16
Diluted earnings per share (Yen)		24.99	-5.17
【Nine Months Condensed Consolidated Statement of Comprehensive Income】		(Millions of yen)	
	Notes	9 Months FY2014 (For the nine months ended December 31, 2014)	9 Months FY2015 (For the nine months ended December 31, 2015)
<b>Profit for the period</b>		<b>54,100</b>	<b>-8,054</b>
<b>Other comprehensive income</b>			
Items that will not be reclassified to profit or loss			
Remeasurement of defined benefit plans		50,795	2,545
Items that may be reclassified subsequently to profit or loss			
Foreign currency translation adjustments		22,311	-5,480
Cash flow hedges		-28	-74
Available-for-sale financial assets		10,204	-3,031
Share of other comprehensive income of investments accounted for using the equity method		2,217	-2,112
		<b>34,704</b>	<b>-10,697</b>
<b>Total other comprehensive income for the period, net of taxes</b>		<b>85,499</b>	<b>-8,152</b>
<b>Total comprehensive income for the period</b>		<b>139,599</b>	<b>-16,206</b>
Total comprehensive income attributable to:			
Owners of the parent		132,969	-17,497
Non-controlling interests		6,630	1,291
Total		<b>139,599</b>	<b>-16,206</b>

**【Third-Quarter Condensed Consolidated Statement of Profit or Loss】** (Millions of yen, except per share data)

	Notes	3Q FY2014 (For the three-month ended December 31, 2014)	3Q FY2015 (For the three-month ended December 31, 2015)
<b>Revenue</b>		<b>1,171,570</b>	<b>1,166,944</b>
Cost of sales		-869,629	-864,257
Gross profit		301,941	302,687
Selling, general and administrative expenses		-270,261	-268,620
Other income (expenses)		1,477	-20,015
<b>Operating profit</b>		<b>33,157</b>	<b>14,052</b>
Financial income		7,900	4,396
Financial expenses		-2,325	-1,803
Income from investments accounted for using the equity method, net		2,056	3,338
<b>Profit for the period before income taxes</b>		<b>40,788</b>	<b>19,983</b>
Income tax expenses		-11,475	-12,775
<b>Profit for the period</b>		<b>29,313</b>	<b>7,208</b>
Profit for the period attributable to:			
Owners of the parent		27,601	5,277
Non-controlling interests		1,712	1,931
Total		<b>29,313</b>	<b>7,208</b>
Earning per share			
Basic earnings per share (Yen)		18.34	2.55
Diluted earnings per share (Yen)		13.34	2.55

**【Third-Quarter Condensed Consolidated Statement of Comprehensive Income】** (Millions of yen)

	Notes	3Q FY2014 (For the three-month ended December 31, 2014)	3Q FY2015 (For the three-month ended December 31, 2015)
<b>Profit for the period</b>		<b>29,313</b>	<b>7,208</b>
<b>Other comprehensive income</b>			
Items that will not be reclassified to profit or loss			
Remeasurement of defined benefit plans		14,878	1,207
Items that may be reclassified subsequently to profit or loss			
Foreign currency translation adjustments		13,247	214
Cash flow hedges		-5	37
Available-for-sale financial assets		1,214	8,313
Share of other comprehensive income of investments accounted for using the equity method		2,119	-611
		<b>16,575</b>	<b>7,953</b>
<b>Total other comprehensive income for the period, net of taxes</b>		<b>31,453</b>	<b>9,160</b>
<b>Total comprehensive income for the period</b>		<b>60,766</b>	<b>16,368</b>
Total comprehensive income attributable to:			
Owners of the parent		57,269	14,155
Non-controlling interests		3,497	2,213
Total		<b>60,766</b>	<b>16,368</b>

### 3. Condensed Consolidated Statement of Changes in Equity

**【9 Months FY2014 (For the nine months period ended December 31, 2014)】**

(Millions of yen)

Notes	Equity attributable to owners of the parent							
	Share capital	Capital surplus	Treasury stock, at cost	Retained earnings	Other components of equity	Total	Non-controlling interests	Total equity
<b>Balance at April 1, 2014</b>	<b>324,625</b>	<b>233,510</b>	<b>-422</b>	<b>-54,341</b>	<b>63,143</b>	<b>566,515</b>	<b>131,436</b>	<b>697,951</b>
Profit for the period				51,708		51,708	2,392	54,100
Other comprehensive income					81,261	81,261	4,238	85,499
Total comprehensive income for the period	—	—	—	51,708	81,261	132,969	6,630	139,599
Purchase of treasury stock			-92			-92	-2	-94
Disposal of treasury stock	1	1	1			2		2
Dividends paid				-16,552		-16,552	-2,904	-19,456
Transfer to retained earnings				50,031	-50,031	—	—	—
Acquisition (disposal) of non-controlling interests	-44					-44	990	946
Changes in ownership interests in subsidiaries						—	-7	-7
<b>Balance at December 31, 2014</b>	<b>324,625</b>	<b>233,467</b>	<b>-513</b>	<b>30,846</b>	<b>94,373</b>	<b>682,798</b>	<b>136,143</b>	<b>818,941</b>

**【9 Months FY2015 (For the nine months period ended December 31, 2015)】**

(Millions of yen)

Notes	Equity attributable to owners of the parent							
	Share capital	Capital surplus	Treasury stock, at cost	Retained earnings	Other components of equity	Total	Non-controlling interests	Total equity
<b>Balance at April 1, 2015</b>	<b>324,625</b>	<b>233,432</b>	<b>-547</b>	<b>130,741</b>	<b>101,838</b>	<b>790,089</b>	<b>144,308</b>	<b>934,397</b>
Profit for the period				-10,679		-10,679	2,625	-8,054
Other comprehensive income					-6,818	-6,818	-1,334	-8,152
Total comprehensive income for the period	—	—	—	-10,679	-6,818	-17,497	1,291	-16,206
Purchase of treasury stock			-75			-75		-75
Disposal of treasury stock		2	2			2		2
Dividends paid				-16,551		-16,551	-3,052	-19,603
Transfer to retained earnings				2,268	-2,268	—	—	—
Acquisition (disposal) of non-controlling interests	-34					-34	5,152	5,118
Changes in ownership interests in subsidiaries						—	104	104
<b>Balance at December 31, 2015</b>	<b>324,625</b>	<b>233,398</b>	<b>-620</b>	<b>105,779</b>	<b>92,752</b>	<b>755,934</b>	<b>147,803</b>	<b>903,737</b>

#### 4. Condensed Consolidated Statements of Cash Flows

	Notes	9 Months FY2014 (for the nine months ended December 31, 2014)	9 Months FY2015 (for the nine months ended December 31, 2015)	(Millions of yen)
<b>Cash flows from operating activities</b>				
Profit for the period before income taxes		83,401	16,828	
Depreciation, amortization and impairment loss		133,995	140,181	
Increase (decrease) in provisions		-37,476	9,547	
Increase (decrease) in net defined benefit liability		-10,131	-2,261	
Interest and dividend income		-4,945	-4,749	
Interest charges		4,483	3,996	
Equity in earnings of affiliates, net		-5,429	-14,313	
(Increase) decrease in trade receivables		92,473	107,556	
(Increase) decrease in inventories		-62,291	-61,611	
Increase (decrease) in trade payables		-62,075	-61,176	
Other, net		<u>-25,245</u>	<u>-70,683</u>	
Cash generated from operations		106,760	63,315	
Interest received		1,706	1,196	
Dividends received		4,265	4,903	
Interest paid		-4,777	-4,290	
Income taxes paid		-3,608	-32,108	
<b>Net cash provided by operating activities</b>		<b>104,346</b>	<b>33,016</b>	
<b>Cash flows from investing activities</b>				
Purchases of property , plant, equipment, and intangible assets		-144,965	-128,152	
Proceeds from sale of available-for-sale financial assets		1,858	6,384	
Other, net		610	5,106	
<b>Net cash used in investing activities</b>		<b>-142,497</b>	<b>-116,662</b>	
<b>Cash flows from financing activities</b>				
Increase (decrease) in short-term borrowings		100,010	135,400	
Proceeds from long-term debt and issuance of bonds		70,426	63,881	
Repayment of long-term debt and bonds		-64,247	-87,948	
Payment of lease obligation		-11,505	-11,324	
Dividends paid to owners of the parent		-16,552	-16,551	
Other, net		-1,964	1,520	
<b>Net cash provided by financing activities</b>		<b>76,168</b>	<b>84,978</b>	
<b>Net increase (decrease) in cash and cash equivalents</b>		<b>38,017</b>	<b>1,332</b>	
<b>Cash and cash equivalents at beginning of period</b>		<b>301,162</b>	<b>362,028</b>	
Effect of exchange rate changes on cash and cash equivalents		2,554	1,095	
<b>Cash and cash equivalents at end of period</b>		<b>341,733</b>	<b>364,455</b>	

## **5. Notes to Financial Statements**

### 1. Cautionary Note Regarding Assumptions of a Going Concern

None.