

3. FY2015 Earnings Forecasts

Fujitsu has revised its full-year fiscal 2015 financial forecast announced on July 30, 2015, as follows. The assumed exchange rates for the second half of the fiscal year have been changed to 120 yen for the US dollar, 130 yen for the euro, and 190 yen for the British pound.

The revenue forecast has been increased by 30.0 billion yen from the announcement in July, to 4,880.0 billion yen. The forecasts for revenue in the Technology Solutions and Device Solutions segments have been increased by 40.0 billion yen and 10.0 billion yen, respectively, primarily due to the impact of the changes in the exchange rate assumptions. On the other hand, for the Ubiquitous Solutions segment, while the change in the exchange rate assumptions has a beneficial impact, projected revenue has been lowered by 20.0 billion yen to reflect the impact of deteriorating market conditions, primarily in PCs for enterprise customers.

Fujitsu is projecting an operating profit of 150.0 billion yen, unchanged on a consolidated basis from the previous forecast. Although the projected operating profit for Ubiquitous Solutions has been reduced by 10.0 billion yen to account for the impact of lower sales revenue and high procurement costs for components because of the stronger US dollar, projected operating profit for Device Solutions has been increased by 10.0 billion yen to reflect the beneficial foreign exchange impact.

There is no change in profit for the year attributable to owners of the parent from the previous forecast.

FY2015 Full-Year Consolidated Forecast

(Billions of yen)

	FY2014 (Actual)	FY2015 (Forecast)	Change vs. previous forecast*	Change vs. FY2014	
				Change (%)	
Revenue	4,753.2	4,880.0	30.0	126.7	2.7
Operating profit	178.6	150.0	-	-28.6	-16.0
[Operating profit margin]	[3.8%]	[3.1%]	[-%]	[-0.7%]	
Profit for the year attributable to owners of the parent	140.0	100.0	-	-40.0	-28.6

[Revenue by Business Segment]

Technology Solutions	3,302.8	3,400.0	40.0	97.1	2.9
Ubiquitous Solutions	1,062.8	1,030.0	-20.0	-32.8	-3.1
Device Solutions	595.6	630.0	10.0	34.3	5.8
Other / Elimination and Corporate	-208.0	-180.0	-	28.0	-

[Operating Profit by Business Segment]

Technology Solutions	222.4	235.0	-	12.5	5.6
Ubiquitous Solutions	8.7	-10.0	-10.0	-18.7	-
Device Solutions	36.9	40.0	10.0	3.0	8.3
Other / Elimination and Corporate	-89.5	-115.0	-	-25.4	-

* Previous forecast as of July 30, 2015.