

Consolidated Business Segment Information

a. Sales to Unaffiliated Customers

		Yen (millions)			U.S. Dollars (millions)
		FY2002	FY2001	Change (%)	FY2002
Software & Services	Japan	Y 1,506,860	Y 1,534,532	-1.8	\$12,557
	Overseas	518,930	551,331	-5.9	4,325
	Total	Y 2,025,790	Y 2,085,863	-2.9	\$16,882
Platforms	Japan	1,159,909	1,361,060	-14.8	9,666
	Overseas	452,107	654,166	-30.9	3,767
	Total	1,612,016	2,015,226	-20.0	13,433
Electronic Devices	Japan	299,617	263,283	+13.8	2,497
	Overseas	319,015	283,272	+12.6	2,658
	Total	618,632	546,555	+13.2	5,155
Financing	Japan	119,279	114,472	+4.2	994
	Overseas	-	-	-	-
	Total	119,279	114,472	+4.2	994
Other Operations	Japan	195,000	187,568	+4.0	1,625
	Overseas	46,863	57,293	-18.2	391
	Total	241,863	244,861	-1.2	2,016
Total	Japan	Y 3,280,665	Y 3,460,915	-5.2	\$27,339
	Overseas	1,336,915	1,546,062	-13.5	11,141
	Total	Y 4,617,580	Y 5,006,977	-7.8	\$38,480

b. Sales to Unaffiliated Customers by Products and Services

		Yen (billions)			U.S. Dollars (millions)
		FY2002	FY2001	Change (%)	FY2002
Software & Services	Solutions/SI	Y 940.5	Y 938.9	+0.2	\$7,838
	Infrastructure Services	1,085.2	1,146.9	-5.4	9,044
	Total	Y 2,025.7	Y 2,085.8	-2.9	\$16,882
Platforms	Servers	Y 382.8	Y 521.1	-26.5	\$3,190
	Mobile Infrastructure/ IP Network	189.7	242.0	-21.6	1,581
	Transmission Equipment	222.6	387.8	-42.6	1,855
	PCs & Mobile Telephones	655.5	626.8	+4.6	5,462
	HDDs	161.4	237.4	-32.0	1,345
	Total	Y 1,612.0	Y 2,015.2	-20.0	\$13,433
	Electronic Devices	Semiconductors	Y 349.3	Y 332.0	+5.2
	Others	269.3	214.5	+25.5	2,244
	Total	Y 618.6	Y 546.5	+13.2	\$5,155

Consolidated Business Segment Information

c. Net Sales including Intersegment Sales

	Yen (millions)		Change (%)	U.S. Dollars (millions)
	FY2002	FY2001		FY2002
Software & Services	Y 2,097,957	Y 2,138,625	-1.9	\$17,483
Platforms	1,843,276	2,255,673	-18.3	15,361
Electronic Devices	687,448	637,596	+7.8	5,729
Financing	128,427	123,904	+3.7	1,070
Other Operations	378,945	371,561	+2.0	3,158
Elimination	(518,473)	(520,382)	-	(4,321)
Total	Y 4,617,580	Y 5,006,977	-7.8	\$38,480

d. Operating Income (Loss) including Intersegment Transactions

	Yen (millions)		Change (Million Yen)	U.S. Dollars (millions)
	FY2002	FY2001		FY2002
Software & Services	Y 176,529	Y 157,854	+18,675	\$1,471
[Operating Margin]	[8.4%]	[7.4%]	[+1.0%]	
Platforms	973	(57,561)	+58,534	8
	[0.1%]	[(2.6%)]	[+2.7%]	
Electronic Devices	(31,623)	(109,312)	+77,689	(263)
	[(4.6%)]	[(17.1%)]	[+12.5%]	
Financing	4,328	4,226	+102	36
	[3.4%]	[3.4%]	[-]	
Other Operations	10,002	256	+9,746	83
	[2.6%]	[0.1%]	[+2.5%]	
Elimination	(59,782)	(69,889)	+10,107	(498)
Total	Y 100,427	Y (74,426)	+174,853	\$837
	[2.2%]	[(1.5%)]	[+3.7%]	

Note: FY2001 figures have been restated to reflect the new business segment classification introduced in FY2002.

Consolidated Geographic Segment Information

a. Net Sales including Intersegment Sales

	Yen (millions)		Change (%)	U.S. Dollars (millions)
	FY2002	FY2001		FY2002
Japan	Y 3,888,588	Y 4,161,424	-6.6	\$32,405
Europe	543,040	605,631	-10.3	4,525
The Americas	278,170	446,083	-37.6	2,318
Others	464,163	473,956	-2.1	3,868
Elimination	(556,381)	(680,117)	-	(4,636)
Total	Y 4,617,580	Y 5,006,977	-7.8	\$38,480

b. Operating Income (Loss) including Intersegment Transactions

	Yen (millions)		Change (Million Yen)	U.S. Dollars (millions)
	FY2002	FY2001		FY2002
Japan	Y 160,858	Y 53,315	+107,543	\$1,340
[Operating Margin]	[4.1%]	[1.3%]	[+2.8%]	
Europe	3,632	(17,979)	+21,611	30
	[0.7%]	[(3.0%)]	[+3.7%]	
The Americas	(18,782)	(57,432)	+38,650	(157)
	[(6.8%)]	[(12.9%)]	[+6.1%]	
Others	12,744	5,910	+6,834	106
	[2.7%]	[1.2%]	[+1.5%]	
Elimination	(58,025)	(58,240)	+215	(484)
Total	Y 100,427	Y (74,426)	+174,853	\$835
	[2.2%]	[(1.5%)]	[+3.7%]	

c. Net Overseas Sales by Customer's Geographic Location

	Yen (millions)		Change (%)	U.S. Dollars (millions)
	FY2002	FY2001		FY2002
Europe	Y 568,763	Y 643,260	-11.6	\$4,740
The Americas	390,482	542,144	-28.0	3,254
Others outside Japan	377,670	360,658	+4.7	3,147
Total	Y 1,336,915	Y 1,546,062	-13.5	\$11,141

As % of Consolidated Net Sales

	FY2002	FY2001	(%)
Europe	12.3	12.9	
The Americas	8.5	10.8	
Others outside Japan	8.2	7.2	
Total	29.0	30.9	