

SUPPLEMENTARY FIGURES

1. Segment Information

(1) Business Segment Information

| | | Yen (billions) | | | Yen (billions) | Change FY00 to Revised FY01 |
|------------------------------------|--------------------------------|-------------------------------|-----------|-----------------|-------------------|-----------------------------------|
| | | FY2001 (Forecast) Revised* | Previous* | Change (Yen) | FY2000 | |
| Services & Software | Net Sales | | | | | |
| | Japan | Y 1,510.0 | Y 1,540.0 | -30.0 | Y 1,454.4 | +3.8% |
| | Overseas | 560.0 | 570.0 | -10.0 | 559.9 | +0.0% |
| | Unaffiliated Customers | 2,070.0 | 2,110.0 | -40.0 | 2,014.3 | +2.8% |
| | Intersegment | 50.0 | 60.0 | -10.0 | 61.9 | -19.3% |
| | Total | Y 2,120.0 | Y 2,170.0 | -50.0 | Y 2,076.2 | +2.1% |
| | Operating Income | Y 145.0 | Y 150.0 | -5.0 | Y 128.7 | +12.6% |
| [As % of Sales] | [6.8%] | [6.9%] | [-0.1%] | [6.2%] | | |
| Information Processing | Net Sales | | | | | |
| | Japan | 1,000.0 | 1,050.0 | -50.0 | 1,089.0 | -8.2% |
| | Overseas | 390.0 | 400.0 | -10.0 | 482.7 | -19.2% |
| | Unaffiliated Customers | 1,390.0 | 1,450.0 | -60.0 | 1,571.8 | -11.6% |
| | Intersegment | 225.0 | 270.0 | -45.0 | 270.9 | -17.0% |
| | Total | 1,615.0 | 1,720.0 | -105.0 | 1,842.7 | -12.4% |
| | Operating Income | 5.0 | 25.0 | -20.0 | 18.9 | -73.6% |
| [As % of Sales] | [0.3%] | [1.5%] | [-1.2%] | [1.0%] | | |
| Telecommunications | Net Sales | | | | | |
| | Japan | 385.0 | 400.0 | -15.0 | 382.5 | +0.7% |
| | Overseas | 265.0 | 290.0 | -25.0 | 395.5 | -33.0% |
| | Unaffiliated Customers | 650.0 | 690.0 | -40.0 | 778.0 | -16.5% |
| | Intersegment | 10.0 | 10.0 | - | 15.5 | -35.5% |
| | Total | 660.0 | 700.0 | -40.0 | 793.5 | -16.8% |
| | Operating Income (Loss) | (50.0) | (35.0) | -15.0 | 37.9 | - |
| [As % of Sales] | [-7.6%] | [-5.0%] | [-2.6%] | [4.8%] | | |
| Electronic Devices | Net Sales | | | | | |
| | Japan | 270.0 | 290.0 | -20.0 | 373.8 | -27.8% |
| | Overseas | 270.0 | 290.0 | -20.0 | 385.8 | -30.0% |
| | Unaffiliated Customers | 540.0 | 580.0 | -40.0 | 759.7 | -28.9% |
| | Intersegment | 85.0 | 95.0 | -10.0 | 149.2 | -43.0% |
| | Total | 625.0 | 675.0 | -50.0 | 908.9 | -31.2% |
| | Operating Income (Loss) | (110.0) | (80.0) | -30.0 | 113.4 | - |
| [As % of Sales] | [-17.6%] | [-11.9%] | [-5.7%] | [12.5%] | | |

* Revised forecast: as of January 29, 2002. Previous forecast: as of October 24, 2001.

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| | | Yen (billions) | | | Yen (billions) | Change FY00 to Revised FY01 |
|-------------------------|--------------------------------|--------------------------------------|-----------|-----------------|-------------------|-----------------------------------|
| | | FY2001 (Forecast) Revised* | Previous* | Change (Yen) | FY2000 | |
| Financing | Net Sales | | | | | |
| | Japan | Y 110.0 | Y 110.0 | - | Y 107.2 | +2.6% |
| | Overseas | - | - | - | - | - |
| | Unaffiliated Customers | 110.0 | 110.0 | - | 107.2 | +2.6% |
| | Intersegment | 10.0 | 10.0 | - | 7.8 | +27.0% |
| | Total | 120.0 | 120.0 | - | 115.1 | +4.2% |
| | Operating Income | 4.0 | 4.0 | - | 3.4 | +17.2% |
| | [As % of Sales] | [3.3%] | [3.3%] | [- %] | [3.0%] | |
| Other Operations | Net Sales | | | | | |
| | Japan | 185.0 | 200.0 | -15.0 | 183.2 | +1.0% |
| | Overseas | 55.0 | 60.0 | -5.0 | 69.9 | -21.4% |
| | Unaffiliated Customers | 240.0 | 260.0 | -20.0 | 253.2 | -5.2% |
| | Intersegment | 120.0 | 130.0 | -10.0 | 128.2 | -6.4% |
| | Total | 360.0 | 390.0 | -30.0 | 381.4 | -5.6% |
| | Operating Income | 1.0 | 7.0 | -6.0 | 8.1 | -87.8% |
| | [As % of Sales] | [0.3%] | [1.8%] | [-1.5%] | [2.1%] | |
| Elimination | Net Sales | (500.0) | (575.0) | +75.0 | (633.7) | |
| | Operating Income | (70.0) | (71.0) | +1.0 | (66.5) | |
| Total | Net Sales | | | | | |
| | Japan | Y 3,460.0 | Y 3,590.0 | -130.0 | Y 3,590.2 | -3.6% |
| | Overseas | 1,540.0 | 1,610.0 | -70.0 | 1,894.1 | -18.7% |
| | Unaffiliated Customers | 5,000.0 | 5,200.0 | -200.0 | 5,484.4 | -8.8% |
| | Intersegment | - | - | - | - | - |
| | Total | Y 5,000.0 | Y 5,200.0 | -200.0 | Y 5,484.4 | -8.8% |
| | Operating Income (Loss) | Y (75.0) | Y 0.0 | -75.0 | Y 244.0 | - |
| | [As % of Sales] | [-1.5%] | [0.0%] | [-1.5%] | [4.4%] | |

* Revised forecast: as of January 29, 2002. Previous forecast: as of October 24, 2001.

For purposes of comparison, certain reclassifications of the Consolidated Business Segment Information for FY2000 have been made to conform to the FY2001 presentation.

(2) Additional segment details

a. Information Processing

| | | Yen (billions) | | | Yen | Change FY00 to Revised FY01(%) |
|--------------------|-------------------------|-------------------|-----------|-----------------|---------|--------------------------------------|
| | | FY2001 (Forecast) | | Change (Yen) | FY2000 | |
| | | Revised* | Previous* | | | |
| Personal computers | Net Sales** | 510.0 | 550.0 | -40.0 | 632.9 | -19.4 |
| | Operating Income | 10.0 | 20.0 | -10.0 | 32.0 | -68.8 |
| HDD | Net Sales | 230.0 | 240.0 | -10.0 | 323.9 | -29.0 |
| | Operating Loss | (40.0) | (35.0) | -5.0 | (3.2) | - |
| Servers and others | Net Sales | 650.0 | 660.0 | -10.0 | 615.0 | +5.7 |
| | Operating Income (Loss) | 35.0 | 40.0 | -5.0 | (9.8) | - |
| Total | Net Sales | 1,390.0 | 1,450.0 | -60.0 | 1,571.8 | -11.6 |
| | Operating Income | 5.0 | 25.0 | -20.0 | 18.9 | -73.6 |

b. Telecommunications

| | | Yen (billions) | | | Yen | Change FY00 to Revised FY01(%) |
|--|-------------------------|-------------------|----------|-----------------|--------|--------------------------------------|
| | | FY2001 (Forecast) | | Change (Yen) | FY2000 | |
| | | Revised | Previous | | | |
| Transmission Equipment in North America | Net Sales | 160.0 | 170.0 | -10.0 | 289.0 | -44.6 |
| | Operating Income (Loss) | (40.0) | (40.0) | - | 32.4 | - |
| Others | Net Sales | 490.0 | 520.0 | -30.0 | 489.0 | +0.2 |
| | Operating Income (Loss) | (10.0) | 5.0 | -15.0 | 5.5 | - |
| Total | Net Sales | 650.0 | 690.0 | -40.0 | 778.0 | -16.5 |
| | Operating Income (Loss) | (50.0) | (35.0) | -15.0 | 37.9 | - |

2. PC Shipments

(1) By Customer's Geographic Location

| | (Million Units) | | | (Million Units) |
|---------------|-------------------|----------|-------------------|-----------------|
| | FY2001 (Forecast) | | Change (Units) | FY2000 |
| | Revised | Previous | | |
| Japan | 2.71 | 2.89 | -0.18 | 3.00 |
| Europe | 3.17 | 3.17 | - | 3.35 |
| North America | 0.12 | 0.12 | - | 0.16 |
| Asia | 0.09 | 0.09 | - | 0.07 |
| Total | 6.09 | 6.27 | -0.18 | 6.58 |

(2) By Product Category

| | (%) | | (%) |
|----------|-------------------|----------|--------|
| | FY2001 (Forecast) | | FY2000 |
| | Revised | Previous | |
| Desktop | 50 | 50 | 53 |
| Notebook | 50 | 50 | 47 |

3. HDD Production

| | (Million Units) | | | (Million Units) |
|--|-------------------|----------|-------------------|-----------------|
| | FY2001 (Forecast) | | Change (Units) | FY2000 |
| | Revised | Previous | | |
| | 14.10 | 14.40 | -0.30 | 23.78 |

* Revised forecast: as of January 29, 2002. Previous forecast: as of October 24, 2001.

** Net Sales = Sales to unaffiliated customers

4. Electronic Devices

(1) Production of Semiconductors (Worldwide by value)

| | Yen (billions) | | | Yen (billions) | Change FY00 to Revised FY01(%) |
|----------------|-------------------|-----------|-----------------|-------------------|--------------------------------------|
| | FY2001 (Forecast) | | Change (Yen) | FY2000 | |
| | Revised* | Previous* | | | |
| | 396.0 | 425.0 | -29.0 | 607.0 | -34.8 |
| [Internal Use] | [65.0] | [69.0] | [-4.0] | [89.0] | [-27.0] |

(2) Composition by Product Category (Semiconductors)

| | FY2001 (Forecast) | | FY2000 |
|--------------------------------------|-------------------|----------|--------|
| | FY2001 (Forecast) | | FY2000 |
| | Revised | Previous | |
| Logic | 53 | 53 | 41 |
| Flash Memory | 31 | 31 | 33 |
| RAM | 5 | 5 | 10 |
| Compound Semiconductor and others | 11 | 11 | 16 |

(3) Production Capacity of Semiconductors at end of period

| | (Million Units/Month) | | |
|---------------------------------------|-----------------------|----------|--------|
| | FY2001 (Forecast) | | FY2000 |
| | Revised | Previous | |
| Flash Memory** (16Mbit equivalent) | 23.0 | 23.0 | 18.0 |

5. Capital Expenditures, Depreciation

| | Yen (billions) | | | Yen (billions) | Change FY00 to Revised FY01(%) |
|-----------------------------|-------------------|----------|-----------------|-------------------|--------------------------------------|
| | FY2001 (Forecast) | | Change (Yen) | FY2000 | |
| | Revised | Previous | | | |
| Capital Expenditures | | | | | |
| Services & Software | 65.0 | 65.0 | - | 65.0 | -0.1 |
| Information Processing | 50.0 | 50.0 | - | 54.9 | -8.9 |
| Telecommunications | 25.0 | 25.0 | - | 44.2 | -43.5 |
| Electronic Devices | 175.0 | 175.0 | - | 249.2 | -29.8 |
| [Semiconductors] | [120.0] | [120.0] | [-] | [196.8] | [-39.0] |
| Corporate*** and others | 25.0 | 25.0 | - | 24.7 | +1.4 |
| Total | 340.0 | 340.0 | - | 438.0 | -22.4 |
| Depreciation | 345.0 | 345.0 | - | 323.4 | +6.7 |

* Revised forecast: as of January 29, 2002. Previous forecast: as of October 24, 2001.

** The figures include the amount Fujitsu procures from Fujitsu AMD Semiconductor Ltd.

*** Including capital expenditures for the parent's Administrative Divisions and R&D expenditures, which can not be allocated.

6. Restructuring charges

| | Yen (billions) | | Change |
|------------------------|-------------------------------|-----------|--------|
| | FY2001 (Forecast) Revised* | Previous* | |
| Services & Software | (40.0) | (40.0) | - |
| Information Processing | (95.0) | (90.0) | -5.0 |
| Telecommunications | (65.0) | (55.0) | -10.0 |
| Electronics Devices | (200.0) | (165.0) | -35.0 |
| Total | (400.0) | (350.0) | -50.0 |

7. Exchange Rates

Average Rates for FY2001 4th Quarter

| Yen | | |
|------------|------------|--------|
| Revised | Previous | Change |
| \$1=130yen | \$1=120yen | +10yen |

* Revised forecast: as of January 29, 2002. Previous forecast: as of October 24, 2001.