

SUPPLEMENTARY FIGURES

Consolidated Figures

1. Segment Information

(1) Business Segment Information

		Yen (billions)			Change(%)	Yen (billions)		Change(%)
		1st Half FY2000	FY2000	1st Half FY2001	1H FY00 to 1H FY01	FY2001 (Forecast)	FY00 to FY01	
Services & Software	Net Sales							
	Japan	Y 629.4	Y 1,454.4	Y 666.9	+6.0	Y 1,540.0	+5.9	
	Overseas	266.5	559.9	264.8	-0.6	570.0	+1.8	
	Unaffiliated customers	895.9	2,014.3	931.7	+4.0	2,110.0	+4.7	
	Intersegment	28.2	61.9	30.6	+8.7	60.0	-3.1	
	Total	Y 924.1	Y 2,076.2	Y 962.4	+4.1	Y 2,170.0	+4.5	
	Operating Income	Y 55.4	Y 128.7	Y 48.3	-12.8	Y 150.0	+16.5	
	[As % of Sales]	[6.0%]	[6.2%]	[5.0%]		[6.9%]		
Information Processing	Net Sales							
	Japan	483.8	1,089.0	465.3	-3.8	1,050.0	-3.6	
	Overseas	237.4	482.7	204.8	-13.7	400.0	-17.1	
	Unaffiliated customers	721.3	1,571.8	670.2	-7.1	1,450.0	-7.7	
	Intersegment	125.5	270.9	115.0	-8.3	270.0	-0.4	
	Total	846.8	1,842.7	785.2	-7.3	1,720.0	-6.7	
	Operating Income(Loss)	5.4	18.9	(4.9)	-	25.0	+32.2	
	[As % of Sales]	[0.6%]	[1.0%]	[-0.6%]		[1.5%]		
Telecommunications	Net Sales							
	Japan	153.8	382.5	168.2	+9.3	400.0	+4.6	
	Overseas	186.7	395.5	146.9	-21.3	290.0	-26.7	
	Unaffiliated customers	340.6	778.0	315.2	-7.5	690.0	-11.3	
	Intersegment	5.9	15.5	6.6	+11.6	10.0	-35.5	
	Total	346.6	793.5	321.8	-7.1	700.0	-11.8	
	Operating Income(Loss)	8.0	37.9	(35.3)	-	(35.0)	-	
	[As % of Sales]	[2.3%]	[4.8%]	[-11.0%]		[-5.0%]		
Electronic Devices	Net Sales							
	Japan	179.2	373.8	143.6	-19.8	290.0	-22.4	
	Overseas	180.5	385.8	152.4	-15.6	290.0	-24.8	
	Unaffiliated customers	359.8	759.7	296.0	-17.7	580.0	-23.7	
	Intersegment	70.0	149.2	50.3	-28.2	95.0	-36.3	
	Total	429.8	908.9	346.4	-19.4	675.0	-25.7	
	Operating Income(Loss)	56.5	113.4	(35.5)	-	(80.0)	-	
	[As % of Sales]	[13.2%]	[12.5%]	[-10.3%]		[-11.9%]		
Financing	Net Sales							
	Japan	51.7	107.2	50.4	-2.4	110.0	+2.6	
	Overseas	-	-	-	-	-	-	
	Unaffiliated customers	51.7	107.2	50.4	-2.4	110.0	+2.6	
	Intersegment	3.9	7.8	4.4	+10.2	10.0	+27.0	
	Total	55.7	115.1	54.8	-1.5	120.0	+4.2	
	Operating Income	1.6	3.4	2.0	+20.9	4.0	+17.2	
	[As % of Sales]	[3.0%]	[3.0%]	[3.7%]		[3.3%]		
Other Operations	Net Sales							
	Japan	86.5	183.2	92.1	+6.5	200.0	+9.1	
	Overseas	34.5	69.9	31.8	-7.8	60.0	-14.3	
	Unaffiliated customers	121.1	253.2	123.9	+2.4	260.0	+2.7	
	Intersegment	61.4	128.2	60.7	-1.0	130.0	+1.4	
	Total	182.5	381.4	184.7	+1.2	390.0	+2.2	
	Operating Income	3.7	8.1	1.1	-69.2	7.0	-14.4	
	[As % of Sales]	[2.0%]	[2.1%]	[0.6%]		[1.8%]		
Elimination	Net Sales	(295.2)	(633.7)	(267.9)		(575.0)		
	Operating Income	(30.6)	(66.5)	(34.7)		(71.0)		
Total	Net Sales							
	Japan	Y 1,584.6	Y 3,590.2	Y 1,586.8	+0.1	3,590.0	-0.0	
	Overseas	905.8	1,894.1	800.9	-11.6	1,610.0	-15.0	
	Unaffiliated customers	2,490.5	5,484.4	2,387.7	-4.1	5,200.0	-5.2	
	Intersegment	-	-	-	-	-	-	
	Total	Y 2,490.5	Y 5,484.4	Y 2,387.7	-4.1	5,200.0	-5.2	
	Operating Income(Loss)	Y 100.2	Y 244.0	Y (59.1)	-	0.0	-	
	[As % of Sales]	[4.0%]	[4.4%]	[-2.5%]		[0.0%]		

(2) Additional segment details

a. Information Processing

		Yen (billions)		Change(%) 1H FY00 to 1H FY01	Yen (billions)		Change(%) FY00 to FY01
		1st Half FY2000	FY2000		1st Half FY2001	FY2001 (Forecast)	
Personal computers	Net Sales	282.0	632.9	235.5	-16.5	550.0	-13.1
	Operating Income	16.6	32.0	3.1	-81.3	20.0	-37.5
HDD	Net Sales	162.9	323.9	128.6	-21.1	240.0	-25.9
	Operating (Loss)	(3.2)	(3.2)	(26.5)	-	(35.0)	-
Servers and others	Net Sales	276.4	615.0	306.1	+10.7	660.0	+7.3
	Operating Income (Loss)	(7.9)	(9.8)	18.4	-	40.0	-
Total	Net Sales	721.3	1,571.8	670.2	-7.1	1,450.0	-7.7
	Operating Income (Loss)	5.4	18.9	(4.9)	-	25.0	+32.2

*Net Sales = Sales to unaffiliated customers

b. Telecommunications

		Yen (billions)		Change(%) 1H FY00 to 1H FY01	Yen (billions)		Change(%) FY00 to FY01
		1st Half FY2000	FY2000		1st Half FY2001	FY2001 (Forecast)	
Transmission Equipment in North America	Net Sales	143.1	289.0	99.7	-30.3	170.0	-41.2
	Operating Income (Loss)	18.0	32.4	(28.0)	-	(40.0)	-
Others	Net Sales	197.5	489.0	215.5	+9.1	520.0	+6.3
	Operating Income (Loss)	(9.9)	5.5	(7.3)	-	5.0	-9.5
Total	Net Sales	340.6	778.0	315.2	-7.5	690.0	-11.3
	Operating Income (Loss)	8.0	37.9	(35.3)	-	(35.0)	-

*Net Sales = Sales to unaffiliated customers

2. Composition of Sales by Geographic Location

	1st Half FY2000	FY2000	1st Half FY2001	FY2001 (Forecast)	(%)
Japan	64	66	67	69	
The Americas	15	14	13	11	
Europe	14	13	13	13	
Others	7	7	7	7	

3. Services & Software

Composition of Sales

	FY2000	FY2001 (Forecast)	(%)
Services	63	66	
Software	16	16	
Maintenance	21	18	

4. Information Processing

(1) PC Shipments

a. By Geographic Location

	(Million Units)			
	1st Half FY2000	FY2000	1st Half FY2001	FY2001 (Forecast)
Japan	1.35	3.00	1.21	2.79
Europe	1.56	3.35	1.27	3.17
North America	0.08	0.16	0.06	0.12
Asia	0.03	0.07	0.04	0.09
Total	3.02	6.58	2.58	6.17

b. By Product Category

	FY2000	FY2001 (Forecast) (%)
Desktop	53	50
Notebook	47	50

(2) HDD Production

	(Million Units)			
	1st Half FY2000	FY2000	1st Half FY2001	FY2001 (Forecast)
	12.10	23.78	8.71	14.40

(3) Mobile Phone Shipments

	(Million Units)			
	1st Half FY2000	FY2000	1st Half FY2001	FY2001 (Forecast)
	0.63	1.65	1.08	2.35

5. Telecommunications

Composition of Sales by:

(1) Product Category

	FY2000	FY2001 (Forecast) (%)
Switching	28	26
Transmission	64	62
Mobile	8	12

(2) Geographic Location (excluding Japan)

	1st Half FY2000	FY2000	1st Half FY2001	FY2001 (Forecast) (%)
North America	79	79	72	64
Asia	10	7	11	16
Europe	9	9	8	10
Submarine Systems	0	3	6	8
Others	2	2	3	2

6. Electronic Devices

(1) Production of Semiconductors (Worldwide by value)

	1st Half FY2000	FY2000	1st Half FY2001	Change(%) 1H FY00 to 1H FY01	FY2001 (Forecast)	(Billion Yen) Change(%) FY00 to FY01
	292.0	607.0	230.0	-21.2	425.0	-30.0
[Internal Use]	[45.0]	[89.0]	[36.0]	[-20.0]	[69.0]	[-22.5]

(2) Composition by Product Category (Semiconductors)

	FY2000	FY2001 (Forecast)	(%)
Logic	41	53	
Flash Memory	33	31	
RAM	10	5	
Compound Semiconductor and others	16	11	

(3) Production Capacity of Semiconductors at end of period

	1st Half FY2000	FY2000	1st Half FY2001	FY2001 (Forecast)	(Million Units/Month)
Flash Memory* (8Mbit equivalent)	26.0	36.0	40.0	46.0	

*The figures include the amount Fujitsu procures from Fujitsu AMD Semiconductor Ltd.

(4) Composition of Capital Expenditures

	1st Half FY2000	FY2000	1st Half FY2001	Change(%) 1H FY00 to 1H FY01	FY2001 (Forecast)	(Billion Yen) Change(%) FY00 to FY01
Total	108.0	249.2	131.8	+22.0	175.0	-29.8
[Semiconductors]	[78.2]	[196.8]	[107.3]	[+37.3]	[120.0]	[-39.0]
[PDP]	[8.2]	[14.4]	[11.9]	[+44.5]	[25.0]	[+73.3]
[LCD]	[0.5]	[1.2]	[0.6]	[+10.4]	[3.0]	[+142.1]

7. R&D Expenditures

	1st Half FY2000	FY2000	1st Half FY2001	Change(%) 1H FY00 to 1H FY01	FY2001 (Forecast)	(Billion Yen) Change(%) FY00 to FY01
	197.8	403.4	182.8	-7.6	365.0	-9.5
As % of Sales	7.9%	7.4%	7.7%		7.0%	

8. Capital Expenditures, Depreciation

	Yen (billions)			Change(%) 1H FY00 to 1H FY01	Yen (billions)	
	1st Half FY2000	FY2000	1st Half FY2001		FY2001 (Forecast)	Change(%) FY00 to FY01
Capital Expenditures						
Services & Software	30.0	65.0	19.8	-33.8	65.0	-0.1
Information Processing	24.8	54.9	19.3	-22.1	50.0	-8.9
Telecommunications	19.3	44.2	12.9	-33.0	25.0	-43.5
Electronic Devices [Semiconductors]	108.0 [78.2]	249.2 [196.8]	131.8 [107.3]	+22.0 [+37.3]	175.0 [120.0]	-29.8 [-39.0]
Corporate * and others	7.4	24.7	7.7	+5.1	25.0	+1.4
Total	189.5	438.0	191.7	+1.1	340.0	-22.4
Japan	138.0	338.1	146.1	+5.8	275.0	-18.7
Overseas	51.5	99.9	45.5	-11.5	65.0	-34.9
Depreciation	155.8	323.4	165.5	+6.2	345.0	+6.7

* Including capital expenditures for the parent's Administrative Divisions and R&D expenditures, which can not be allocated.

9. Exchange Rates

Average Rates for FY2000 and FY2001

1st Half FY2000	2nd Half FY2000	1st Half FY2001	2nd Half FY2001 (Forecast)
\$1=107yen	\$1=114yen	\$1=122yen	\$1=120yen

10. Consolidated Statements of Cash Flows

	Yen (billions)	
	FY2000	FY2001 (Forecast)
(A) Net cash provided by operating activities	596.4	250.0
[Net Income]	[8.5]	[-310.0]
[Depreciation *]	[453.8]	[410.0]
[Others]	[134.0]	[150.0]
(B) Net cash used in investing activities	(466.8)	(450.0)
(C) Free cash flows (A)+(B)	129.6	(200.0)
(D) Cash flows provided by financing activities	(137.6)	120.0
(E) Total (C)+(D)	(7.9)	(80.0)

*Including Amortization of Goodwill

11. Employees

	(Thousands)			
	March 31 2000	September 30 2000	March 31 2001	September 30 2001
Japan	116	118	116	118
[parent company]	[44]	[43]	[42]	[41]
Overseas	72	71	71	63
Total	188	189	187	181

12. Restructuring charges

	(Billion Yen)		
	1st Half FY2001	2nd Half FY2001 (Forecast)	Total
Services & Software	(19.4)	(20.6)	(40.0)
Information Processing	(31.0)	(59.0)	(90.0)
Telecommunications	(38.6)	(16.4)	(55.0)
Electronics Devices	(113.9)	(51.1)	(165.0)
Total	<u>(202.9)</u>	<u>(147.1)</u>	<u>(350.0)</u>