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FOR IMMEDIATE RELEASE
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Fujitsu Reports FY2000 Financial Results

1. Summary of Consolidated Results

a. Summary of Consolidated Statements of Income

	Yen (millions)		Change(%)	<i>U.S. Dollars</i> (millions)
	FY2000	FY1999		FY2000
Net Sales	Y 5,484,426	Y 5,255,102	+4.4	\$44,229
Operating Income	244,026	149,974	+62.7	1,968
Income Before Income Taxes	157,564	74,857	+110.5	1,271
Net Income	8,521	42,734	-80.1	69
Amounts Per Share of Common Stock:				
Basic Earnings	Y 4.33	Y 22.10	-80.4	\$0.035
Diluted Earnings	-	Y 21.45	-	-

b. Net Sales by Business Segment

	Yen (millions)		Change(%)	<i>U.S. Dollars</i> (millions)
	FY2000	FY1999		FY2000
Services & Software	Y 2,016,883	Y 1,975,466	+2.1	\$16,265
Information Processing	1,497,500	1,605,301	-6.7	12,077
Telecommunications	849,846	772,463	+10.0	6,853
Electronic Devices	759,723	568,159	+33.7	6,127
Financing	107,246	113,070	-5.2	865
Other Operations	253,228	220,643	+14.8	2,042
TOTAL	Y 5,484,426	Y 5,255,102	+4.4	\$44,229

c. Summary of Consolidated Financial Condition

	Yen (millions)		<i>U.S. Dollars</i> (millions)
	2001/3/31	2000/3/31	2001/3/31
Total Assets	Y 5,200,071	Y 5,019,744	\$41,936
Shareholders' Equity	1,214,383	1,176,528	9,793
Shareholders' Equity Ratio	23.4 %	23.4 %	
Shareholders' Equity Per Share	Y 614.18	Y 599.37	\$4.95

d. Summary of Consolidated Statements of Cash Flows

	Yen (millions)		U.S. Dollars (millions)
	FY2000	FY1999	FY2000
Cash Flows from			
Operating Activities	Y 596,462	Y 477,042	\$4,810
Cash Flows from			
Investing Activities	(466,809)	(348,288)	(3,764)
Cash Flows from			
Financing Activities	(137,648)	(271,247)	(1,110)
Cash and Cash Equivalents			
at Year End	309,984	316,176	2,500

Consolidated Subsidiaries 517 companies

Affiliates (using the applied equity method) 28 companies

Note: All yen figures have been converted to U.S. dollars for convenience only at a uniform rate of \$1= 124 yen.

2. Projections

a. Consolidated Earnings Forecast for 1st Half of FY2001 (April 1, 2001 - September 30, 2001)

	Yen (billions)	Change(%)
Net Sales	Y 2,650	+6
Operating Income	90	-10
Net Income	0	-

b. Consolidated Earnings Forecast for FY2001 (April 1, 2001 - March 31, 2002)

	Yen (billions)	Change(%)
Net Sales	Y 5,800	+6
Operating Income	270	+11
Net Income	50	+487
Net Income per Share	25.29 yen	+484

3. Summary of Unconsolidated Results

a. Summary of Unconsolidated Statements of Income

	Yen (millions)		Change(%)	<i>U.S. Dollars</i> (millions)
	FY2000	FY1999		FY2000
Net Sales	Y 3,382,218	Y 3,251,275	+4.0	\$27,275
Operating Income	100,279	53,808	+86.4	808
Income Before Income Tax:	65,564	11,256	+482.5	528
Net Income	46,664	13,656	+241.7	376
Amounts Per Share of Common Stock:				
Basic Earnings	Y 23.70	Y 7.06	+235.7	\$0.191
Cash Dividends	Y 10.00	Y 10.00	-	\$0.081

	Shares (thousands)	
	2001/3/31	2000/3/31
Common Stock Issued	1,977,227	1,962,939

b. Summary of Unconsolidated Financial Condition

	Yen (millions)		<i>U.S. Dollars</i> (millions)
	2001/3/31	2000/3/31	2001/3/31
Total Assets	Y 3,443,959	Y 3,380,427	\$27,773
Shareholders' Equity	1,224,291	1,160,071	9,873
Shareholders' Equity Ratio	35.5 %	34.3 %	
Shareholders' Equity Per Share	Y 619.20	Y 590.99	\$4.99

4. Projections for FY2001

a. Unconsolidated Earnings Forecast for 1st Half of FY2001 (April 1, 2001 - September 30, 2001)

	Yen (billions)	Change(%)
Net Sales	Y 1,600	+6
Operating Income	40	+56
Net Income	10	-87

b. Unconsolidated Earnings Forecast for FY2001 (April 1, 2001 - March 31, 2002)

	Yen (billions)	Change(%)
Net Sales	Y 3,600	+6
Operating Income	100	-
Net Income	40	-14
Net Income per Share	20.23 yen	-15

Consolidated Statements of Income

	Yen (millions)		Change(%)	U.S. Dollars (millions)
	FY2000	FY1999		FY2000
Net sales	Y 5,484,426	Y 5,255,102	+4.4	\$44,229
Operating costs and expenses:				
Cost of goods sold	3,942,614	3,796,919	+3.8	31,795
Selling, general and administrative expenses	<u>1,297,786</u>	<u>1,308,209</u>	-0.8	<u>10,466</u>
	<u>5,240,400</u>	<u>5,105,128</u>		<u>42,261</u>
Operating income	244,026	149,974	+62.7	1,968
Other income (expenses):				
Interest and dividend income	14,291	12,583		115
Equity in earnings of affiliated companies, net	13,429	17,025		109
Interest charges	(48,955)	(49,505)		(395)
Other, net	<u>(65,227)</u>	<u>(55,220)</u>		<u>(526)</u>
	<u>(86,462)</u>	<u>(75,117)</u>		<u>(697)</u>
Income before income taxes	157,564	74,857	+110.5	1,271
Income taxes	140,700	28,379	+395.8	1,135
Minority interests	(8,343)	(3,744)	+122.8	(67)
Net income	<u>Y 8,521</u>	<u>Y 42,734</u>	-80.1	<u>\$69</u>
Supplementary information				
R & D expenditure	Y 403,405	Y 401,057	+0.6	\$3,253
Number of employees	187,399	188,053	-0.3	

Consolidated Balance Sheets

	Yen (millions)		U.S. Dollars (millions)
	2001/3/31	2000/3/31	2001/3/31
Assets			
Current assets:			
Cash and time deposits	Y 289,008	Y 273,978	\$2,331
Marketable and other securities	30,720	53,636	248
Receivables, trade	1,188,597	1,158,478	9,585
Inventories	896,842	805,626	7,233
Current portion of lease receivables	60,637	75,723	489
Other current assets	271,700	232,950	2,191
Total current assets	2,737,504	2,600,391	22,077
Lease receivables	110,410	151,572	890
Investments and long-term loans	673,849	645,343	5,434
Property, plant and equipment less accumulated depreciation	1,383,795	1,278,858	11,160
Intangible assets	294,513	342,430	2,375
Other assets	0	1,150	-
	Y 5,200,071	Y 5,019,744	\$41,936
Liabilities and shareholders' equity			
Current liabilities:			
Short-term borrowings and current portion of long-term debt	Y 683,935	Y 561,686	\$5,516
Payables, trade	977,018	876,438	7,879
Other current liabilities	782,720	639,262	6,312
Total current liabilities	2,443,673	2,077,386	19,707
Long-term liabilities:			
Long-term debt	952,289	1,163,389	7,680
Other long-term liabilities	372,735	388,879	3,006
Total long-term liabilities	1,325,024	1,552,268	10,686
Minority interests	216,991	213,562	1,750
Shareholders' equity:			
Common stock	314,652	306,246	2,538
Capital surplus	505,449	495,073	4,076
Retained earnings & other reserves	483,709	490,409	3,901
Unrealized gains on securities	19,035	-	153
Foreign currency translation adjustments	(108,451)	(114,904)	(875)
Treasury stock	(11)	(296)	(0)
Total shareholders' equity	1,214,383	1,176,528	9,793
	Y 5,200,071	Y 5,019,744	\$41,936

Supplementary Information

	Yen (billions)	
	FY2000	FY1999
Capital expenditure [Semiconductors]	Y 438.0 [206.2]	Y 325.7 [87.9]
Depreciation	323.4	301.5

Consolidated Statements of Cash Flows

	Yen		U.S. Dollars
	(millions)		(millions)
	FY2000	FY1999	FY2000
1. Cash flows from operating activities:			
Income before income taxes and minority interests	Y 157,564	Y 74,857	\$1,271
Depreciation and amortization	453,847	387,429	3,660
Reversal (accrual) of provisions	(65,857)	11,002	(531)
Interest charges	48,955	49,505	395
Interest and dividend income	(14,291)	(12,583)	(115)
Equity in earnings of affiliates, net	(13,429)	(17,025)	(108)
Disposal of property, plant and equipment	45,678	27,726	368
Decrease (increase) in receivables, tra	(5,057)	72,396	(41)
Decrease (increase) in inventories	(71,459)	20,998	(576)
Decrease in payables, trade	110,687	35,665	892
Other, net	58,982	(79,383)	475
Cash generated from operations	705,620	570,587	5,690
Interest paid	(48,794)	(50,617)	(394)
Interest and dividends received	12,849	16,651	104
Income taxes paid	(73,213)	(59,579)	(590)
Net cash provided by operating activities	596,462	477,042	4,810
2. Cash flows from investing activities:			
Purchase of property, plant and equipment	(406,928)	(322,794)	(3,281)
Purchase of intangible assets	(73,832)	(68,256)	(595)
Increase in investments and long-term loans	(34,078)	(42,117)	(275)
Other, net	48,029	84,879	387
Net cash used in investing activities	(466,809)	(348,288)	(3,764)
1+2 [Free Cash Flow]	129,653	128,754	1,046
3. Cash flows from financing activities:			
Proceeds from long-term debt	57,167	107,807	461
Repayment of long-term debt	(171,179)	(133,934)	(1,380)
Increase (decrease) in short-term borrowings	2,467	(329,348)	20
Dividends paid	(19,642)	(19,112)	(159)
Other, net	(6,461)	103,340	(52)
Net cash provided by financing activities	(137,648)	(271,247)	(1,110)
4. Effect of exchange rate changes on cash and cash equivalents	1,803	9,159	14
5. Net (decrease) in cash and cash equivalents	(6,192)	(133,334)	(50)
6. Cash and cash equivalents at beginning of period	316,176	449,510	2,550
7. Cash and cash equivalents at end of period	Y 309,984	Y 316,176	\$2,500

Consolidated Business Segment Information

		Yen (millions)		Change(%)	U.S. Dollars (millions)
		FY2000	FY1999		FY2000
Services & Software	Net Sales				
	Japan	Y 1,454,484	Y 1,320,881	+10.1	\$11,730
	Overseas	562,399	654,585	-14.1	4,535
	Unaffiliated Customers	2,016,883	1,975,466	+2.1	16,265
	Intersegment	67,849	77,583	-12.5	547
	Total	<u>Y 2,084,732</u>	<u>Y 2,053,049</u>	<u>+1.5</u>	<u>\$16,812</u>
	Operating Income	<u>Y 120,750</u>	<u>Y 134,944</u>	<u>-10.5</u>	<u>\$974</u>
	[As % of Sales]	[5.8%]	[6.6%]		
Information Processing	Net Sales				
	Japan	1,015,028	1,047,130	-3.1	8,186
	Overseas	482,472	558,171	-13.6	3,891
	Unaffiliated Customers	1,497,500	1,605,301	-6.7	12,077
	Intersegment	264,987	278,985	-5.0	2,137
	Total	<u>1,762,487</u>	<u>1,884,286</u>	<u>-6.5</u>	<u>14,214</u>
	Operating Income	<u>32,469</u>	<u>38,861</u>	<u>-16.4</u>	<u>262</u>
	[As % of Sales]	[1.8%]	[2.1%]		
Telecommunications	Net Sales				
	Japan	456,418	417,288	+9.4	3,681
	Overseas	393,428	355,175	+10.8	3,173
	Unaffiliated Customers	849,846	772,463	+10.0	6,854
	Intersegment	15,927	11,768	+35.3	128
	Total	<u>865,773</u>	<u>784,231</u>	<u>+10.4</u>	<u>6,982</u>
	Operating Income	<u>32,520</u>	<u>17,153</u>	<u>+89.6</u>	<u>262</u>
	[As % of Sales]	[3.8%]	[2.2%]		
Electronic Devices	Net Sales				
	Japan	373,863	296,304	+26.2	3,015
	Overseas	385,860	271,855	+41.9	3,112
	Unaffiliated Customers	759,723	568,159	+33.7	6,127
	Intersegment	149,213	148,384	+0.6	1,203
	Total	<u>908,936</u>	<u>716,543</u>	<u>+26.9</u>	<u>7,330</u>
	Operating Income (Loss)	<u>113,400</u>	<u>20,179</u>	<u>+462.0</u>	<u>915</u>
	[As % of Sales]	[12.5%]	[2.8%]		
Financing	Net Sales				
	Japan	107,246	113,070	-5.2	865
	Overseas	-	-	-	-
	Unaffiliated Customers	107,246	113,070	-5.2	865
	Intersegment	7,872	6,440	+22.2	63
	Total	<u>115,118</u>	<u>119,510</u>	<u>-3.7</u>	<u>928</u>
	Operating Income	<u>3,414</u>	<u>3,027</u>	<u>+12.8</u>	<u>28</u>
	[As % of Sales]	[3.0%]	[2.5%]		
Other Operations	Net Sales				
	Japan	183,243	158,164	+15.9	1,478
	Overseas	69,985	62,479	+12.0	564
	Unaffiliated Customers	253,228	220,643	+14.8	2,042
	Intersegment	128,246	125,661	+2.1	1,034
	Total	<u>381,474</u>	<u>346,304</u>	<u>+10.2</u>	<u>3,076</u>
	Operating Income (Loss)	<u>8,182</u>	<u>3,488</u>	<u>+134.6</u>	<u>66</u>
	[As % of Sales]	[2.1%]	[1.0%]		
Elimination	Net Sales	<u>(634,094)</u>	<u>(648,821)</u>		<u>(5,113)</u>
	Operating Income	<u>(66,709)</u>	<u>(67,678)</u>		<u>(538)</u>
Total	Net Sales				
	Japan	Y 3,590,282	Y 3,352,837	+7.1	\$28,954
	Overseas	1,894,144	1,902,265	-0.4	15,275
	Unaffiliated Customers	5,484,426	5,255,102	+4.4	44,229
	Intersegment	-	-	-	-
	Total	<u>Y 5,484,426</u>	<u>Y 5,255,102</u>	<u>+4.4</u>	<u>\$44,229</u>
	Operating Income	<u>Y 244,026</u>	<u>Y 149,974</u>	<u>+62.7</u>	<u>\$1,968</u>
	[As % of Sales]	[4.4%]	[2.9%]		

Consolidated Geographic Segment Information

		Yen (millions)		Change (%)	U.S. Dollars (millions)
		FY2000	FY1999		FY2000
Japan	Net Sales				
	Unaffiliated Customers	Y 3,936,526	Y 3,631,006	+8.4	\$31,746
	Intersegment	613,448	593,927	+3.3	4,947
	Total	<u>Y 4,549,974</u>	<u>Y 4,224,933</u>	<u>+7.7</u>	<u>\$36,693</u>
	Operating Income	<u>Y 328,987</u>	<u>Y 227,753</u>	<u>+44.4</u>	<u>\$2,653</u>
	[As % of Sales]	[7.2%]	[5.4%]		
Europe	Net Sales				
	Unaffiliated Customers	670,983	787,567	-14.8	5,411
	Intersegment	27,230	30,400	-10.4	220
	Total	<u>698,213</u>	<u>817,967</u>	<u>-14.6</u>	<u>5,631</u>
	Operating (Loss)	<u>(6,051)</u>	<u>(10,483)</u>	<u>-</u>	<u>(49)</u>
	[As % of Sales]	[-0.9%]	[-1.3%]		
The Americas	Net Sales				
	Unaffiliated Customers	623,136	585,459	+6.4	5,025
	Intersegment	73,747	77,654	-5.0	595
	Total	<u>696,883</u>	<u>663,113</u>	<u>+5.1</u>	<u>5,620</u>
	Operating (Loss)	<u>(17,492)</u>	<u>(13,264)</u>	<u>-</u>	<u>(141)</u>
	[As % of Sales]	[-2.5%]	[-2.0%]		
Other	Net Sales				
	Unaffiliated customers	253,781	251,070	+1.1	2,047
	Intersegment	302,035	298,206	+1.3	2,436
	Total	<u>555,816</u>	<u>549,276</u>	<u>+1.2</u>	<u>4,482</u>
	Operating Income	<u>14,021</u>	<u>19,320</u>	<u>-27.4</u>	<u>113</u>
	[As % of Sales]	[2.5%]	[3.5%]		
Elimination	Net Sales	<u>(1,016,460)</u>	<u>(1,000,187)</u>		<u>(8,197)</u>
	Operating Income	<u>(75,439)</u>	<u>(73,352)</u>		<u>(608)</u>
Total	Net Sales				
	Unaffiliated Customers	Y 5,484,426	Y 5,255,102	+4.4	\$44,229
	Intersegment	-	-		-
	Total	<u>Y 5,484,426</u>	<u>Y 5,255,102</u>	<u>+4.4</u>	<u>\$44,229</u>
	Operating Income	<u>Y 244,026</u>	<u>Y 149,974</u>	<u>+62.7</u>	<u>\$1,968</u>
	[As % of Sales]	[4.4%]	[2.9%]		

Net Overseas Sales by Customer's Geographic Location

		Yen (millions)		Change (%)	U.S. Dollars (millions)
		FY2000	FY1999		FY2000
The Americas		Y 765,288	Y 688,179	+11.2	\$6,172
Europe		725,756	819,082	-11.4	5,853
Others outside Japan		403,100	395,004	+2.0	3,251
Total		<u>Y 1,894,144</u>	<u>Y 1,902,265</u>	<u>-0.4</u>	<u>\$15,275</u>

As % of Consolidated Net Sales

The Americas	14.0	13.1
Europe	13.2	15.6
Others outside Japan	7.3	7.5
Total	<u>34.5</u>	<u>36.2</u>

Marketable Securities

1. Net Unrealized Gain on Marketable Securities

	Yen (millions)			Yen (millions)		
	2001/3/31			2000/3/31		
	Carrying Value	Fair Value	Net Unrealized Gains (Losses)	Carrying Value	Fair Value	Net Unrealized Gains (Losses)
Held-to-maturity bonds	Y 3,851	Y 3,892	Y 41	Y 8,913	Y 8,893	Y (20)
Investment in affiliates	247,951	690,253	442,302	291,078	1,490,597	1,199,519
Total	<u>Y 251,802</u>	<u>Y 694,145</u>	<u>Y 442,343</u>	<u>Y 299,991</u>	<u>Y 1,499,490</u>	<u>Y 1,199,499</u>

2. Summary of Marketable Securities at Fair Value

	Yen (millions)			Yen (millions)		
	2001/3/31			2000/3/31		
	Cost	Carrying Value (Fair Value)	Net Unrealized Gains (Losses)	Carrying Value	Fair Value	Net Unrealized Gains (Losses)
Available-for-sale:						
Equity securities	Y 110,140	Y 144,148	Y 34,008	Y 114,048	Y 231,475	Y 117,427
Debt securities and others	1,747	1,379	(368)	6,943	9,355	2,412
Total	<u>Y 111,887</u>	<u>Y 145,527</u>	<u>Y 33,640</u>	<u>Y 120,991</u>	<u>Y 240,830</u>	<u>Y 119,839</u>

Derivative Financial Instruments

The Fujitsu Group basically enters into derivative transactions only to cover actual requirements for the effective management of receivables / liabilities and not for speculative or dealing purposes.

Unconsolidated Statements of Income and Retained Earnings

	Yen (millions)		Change (%)	U.S.Dollars (millions)
	FY2000	FY1999		FY2000
Net sales	Y 3,382,218	Y 3,251,275	+4.0	\$27,275
Operating costs and expenses:				
Cost of goods sold	2,588,454	2,497,069	+3.7	20,874
Selling, general and administrative expenses	693,484	700,397	-1.0	5,592
	<u>3,281,938</u>	<u>3,197,466</u>		<u>26,467</u>
Operating income	100,279	53,808	+86.4	808
Other income (expenses):				
Interest and dividend income	24,119	22,857		194
Interest charges	(23,375)	(24,988)		(188)
Other, net	(35,459)	(40,421)		(285)
	<u>(34,715)</u>	<u>(42,552)</u>		<u>(279)</u>
Income before income taxes	65,564	11,256	+482.5	528
Income taxes				
Current	46,500	6,000	+675.0	375
Deferred	(27,600)	(8,400)	+228.6	(222)
	<u>18,900</u>	<u>(2,400)</u>	-	<u>152</u>
Net income	<u>Y 46,664</u>	<u>Y 13,656</u>	+241.7	<u>\$376</u>
Unappropriated retained earnings at the beginning of this year	27,855	12,124		224
Prior year's adjustment for deferred tax	-	(1,800)		-
Transfer from reserves in conjunction with adoption of deferred tax accounting	-	41,100		-
Interim dividends	9,829	9,691		79
Legal reserve for interim dividends	982	969		7
Unappropriated retained earnings at the end of this year	<u>Y 63,707</u>	<u>Y 54,419</u>		<u>\$513</u>

Unconsolidated Appropriation of Retained Earnings

	Yen (millions)		U.S.Dollars (millions)
	FY2000	FY1999	FY2000
Unappropriated retained earnings	Y 63,707	Y 54,419	\$513
Reversal of reserve for:			
Losses on overseas investment	50	100	0
Software development	7,700	8,900	62
Special depreciation	2,100	2,300	16
Advanced depreciation	1,100	1,000	8
Total	Y 74,657	Y 66,719	\$602
To be appropriated as follows:			
Legal reserve	Y 1,010	Y 990	8
Dividends (Y5 per share)	9,886	9,814	79
Bonuses to directors and statutory auditor	190	60	1
Reserve for:			
Software development	3,400	4,400	27
Special depreciation	3,800	2,600	30
Advanced depreciation	100	1,000	0
General reserve	30,000	20,000	241
Earnings to be carried forward	Y 26,271	Y 27,855	\$211

Policy on Dividends

Fujitsu's basic stance on apportionment is to maintain adequate internal reserves to provide for business development aimed at ensuring financial health and improving earnings, while also realizing stable returns for our shareholders. Based on this policy, earnings per share for the period (2HFY00) were 5 yen, and a distribution of 10 yen per share (including a mid-year dividend of 5 yen) is planned for the fiscal year. As a result, the payout ratio for the period will be 42.2%. Regarding capital for internal reserves, it is our intention to use this to fund the R&D and capital investment necessary for strengthening competitiveness in the highly competitive information and communications fields. We believe this is connected directly with future profitability and will therefore enable us to provide shareholders with stable returns on their investments.

Unconsolidated Balance Sheets

	Yen (millions)		U.S.Dollars (millions)
	2001/3/31	2000/3/31	2001/3/31
Assets			
Current assets:			
Cash and time deposits	Y 154,676	Y 95,785	\$1,247
Marketable and other securities	2,003	3,175	16
Receivables, trade	755,876	823,174	6,095
Inventories	457,874	394,435	3,692
Other current assets	175,796	150,805	1,417
Total current assets	1,546,227	1,467,376	12,469
Investments and long-term loans	1,203,134	1,215,822	9,702
Property, plant and equipment less accumulated depreciation	584,693	587,452	4,715
Intangible assets	107,262	108,482	865
Other assets	2,642	1,294	21
	Y 3,443,959	Y 3,380,427	\$27,773
Liability and shareholders' equity			
Current liabilities:			
Short-term borrowings and current portion of long-term debt	Y 264,951	Y 219,016	\$2,136
Payables, trade	851,878	714,582	6,869
Other current liabilities	289,111	213,555	2,331
Total current liabilities	1,405,940	1,147,153	11,338
Long-term liabilities			
Long-term debt	722,632	882,395	5,827
Other long-term liabilities	91,094	190,807	734
	813,727	1,073,203	6,562
Shareholders' equity			
Common stock	314,652	306,246	2,537
Capital surplus and legal reserve	415,607	403,258	3,351
Retained earnings	475,554	450,566	3,835
Other	18,475	-	148
Total shareholders' equity	1,224,291	1,160,071	9,873
	Y 3,443,959	Y 3,380,427	\$27,773

Supplementary Information

	Yen (billions)	
	FY2000	FY1999
Capital expenditure [Semiconductors]	136.4 [60.4]	115.7 [32.4]
Depreciation	116.2	116.0

Statement of Management Direction

Our Basic Business Stance

Today, as the Internet permeates every area of society – including government, corporate activities, and daily life – we at the Fujitsu Group remain committed to our business strategy of “Everything on the Internet,” focusing on our customers’ needs and offering solutions based on leading-edge technologies and products. In order to spread the growth of ultra high-speed, high-capacity networks to all corners of society and promote diverse services using this new infrastructure, platforms with superior performance and reliability as well as solutions capable of handling increasingly complex and sophisticated tasks will be needed. Capitalizing on the Fujitsu Group’s advanced technology, world-class platforms and rich store of solutions, we are aiming to be a global leader of this network-sparked societal revolution. We are also actively developing new frontiers of information technology, including electronic government and bio-informatics.

Challenges

Although the business climate in which the Fujitsu Group operates is expected to become even more severe, we are determined to increase growth and profitability by focusing on the following objectives:

- **Offering competitive products and services**
We will strengthen our competitiveness by selecting and concentrating on development of platforms driven by the advanced technologies that lie at the core of the Internet (e.g., high-capacity optical communications systems, next-generation mobile communications systems, super servers, etc.) and on solutions that take advantage of these technologies and the synergies among them. In addition, we intend to reorganize and enhance our sales organization to make it more responsive to these new markets.
- **Improving business efficiency**
By improving our worldwide manufacturing organization and promoting strategic alliances, we will strive to optimize resource allocation and achieve greater efficiency.
- **Strengthening our global business structure**
We will promote the global development of our open server strategy in concert with Amdahl in the US and Fujitsu Siemens Computers in Europe. In addition, together with DMR in the US and ICL in the UK, we will offer solutions to customers worldwide.
- **Revitalizing our human resources**
We intend to foster a more challenging corporate culture through strategic development of human resources and by taking the results-oriented approach we pioneered in our industry in Japan to a new level.
- **Promoting our corporate brand**
Through our global corporate branding initiative, which we launched last June under the rubric “The Possibilities are Infinite,” we are working to enhance the image of the Fujitsu Group worldwide as a leading IT company that customers can rely on, while also using “Fujitsu” as a common brand across the Group.
- **Addressing global environmental problems**
We adopted our Third Environmental Action Plan in April of this year, and we will continue to strive to ensure that our business activities impose the smallest possible burden on the natural environment.

We are committed to continuing these efforts so that we can play a central role in the network society of the future. Moreover, we aim to become a global company trusted by both our customers and society at large, as well as a company that continually reinvents itself.